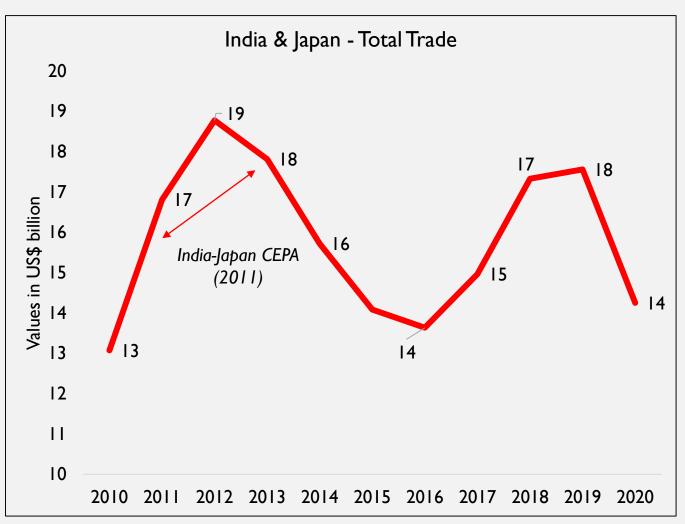
## INDIA-JAPAN TRADE & FDI

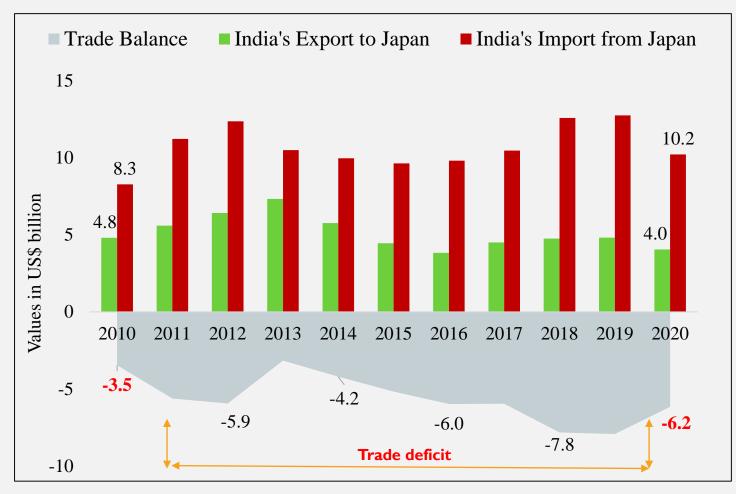
NISHA TANEJA SANJANA JOSHI SANYA DUA

### INDIA & JAPAN'S TOTAL TRADE



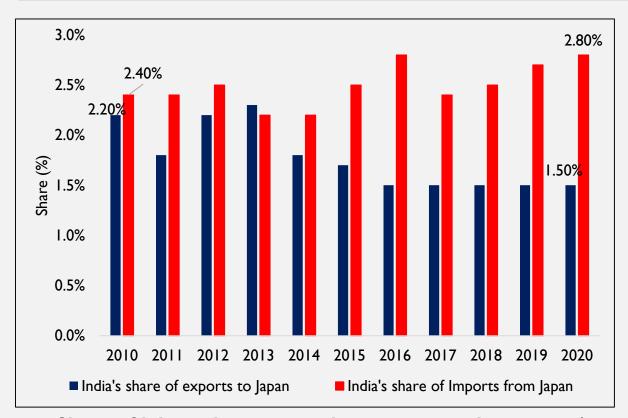
- Since India & Japan signed CEPA in 2011, the total trade has shown a fluctuating pattern
- Total trade peaked in 2012 at US\$19 billion and stood at US\$14 billion in 2020

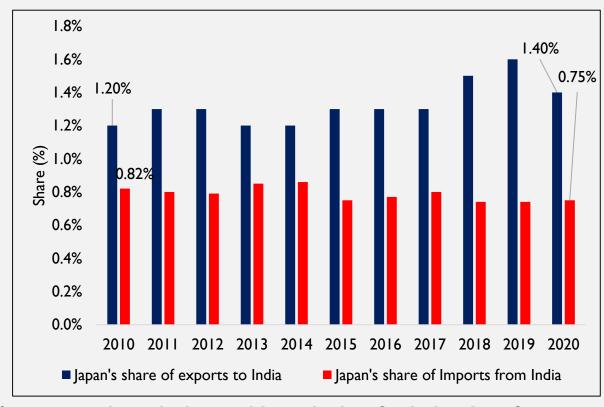
## INDIA'S TRADE BALANCE WITH JAPAN



- Over the last 10 years India's trade deficit with Japan has been high and peaked in 2018 at US\$ 7.8 billion.
- However, during this time period (2010-2020), India's exports to Japan averaged US\$ 5 billion and imports averaged US\$ 11 billion.

## IMPORTANCE OF INDIA-JAPAN BILATERAL TRADE IN THEIR WORLD TRADE





• Share of bilateral exports and imports in each countries' export/import trade with the world was higher for India than for Japan.

# The remaining presentation will focus on the following issues:

- How can India increase it's market access into Japan?
- How can Japan increase its FDI inflows to strengthen the trade-FDI linkage?
- How can new supply chains be forged for greater supply chain resilience?

## INDIA'S TOP EXPORT PRODUCTS TO JAPAN

HS 2-digit	Product Name	Exports in 2020 (US\$ million)	Share in 2020 (%)	Exports in 2015 (US\$ million)	Share in 2015 (%)
29	Organic chemicals	566	14.0%	366	8.2%
3	Fish and crustaceans	380	9.4%	387	8.7%
27	Mineral fuels etc	349	8.6%	967	21.7%
71	Precious/ semi- precious stones/metals	340	8.4%	248	5.6%
84	Machinery, nuclear reactors, boilers; parts	284	7.0%	215	4.8%

## TOP 10 EXPORT PRODUCTS AT HS 6-DIGIT

HS 6-digit	India's Exports to Japan in 2020	Share in Total Exports to Japan (%)
271012	Light oils and preparations, of petroleum or bituminous minerals	8.6%
30617	Frozen shrimps and prawns, even smoked	7.6%
710239	Diamonds, worked, but not mounted or set	6.3%
260111	Non-agglomerated iron ores and concentrates	4.4%
380893	Herbicides, anti-sprouting products and plant-growth regulators	2.2%
720230	Ferro-silico-manganese	2.0%
760110	Aluminium, not alloyed, unwrought	1.9%
30499	Frozen fish meat n.e.s. (excluding fillets)	1.6%
300490	Medicaments consisting of mixed or unmixed products	1.6%
840681	Steam and other vapor turbines	1.4%

### INCREASING INDIA'S MARKET ACCESS INTO JAPAN: AN APPROACH

- There is a large untapped export potential
- Addressing barriers to trade in items that have a large export potential can help India improve its market access into the Japan.
- Method for calculating trade potential for each item at a 6 digit level of disaggregation
- Trade Potential = Minimum of (Value of India's Exports to World, Value of Japan's Imports from World)
   India's Current Exports to Japan
- Identify those items which are globally competitive i.e which have a Revealed Comparative Advantage (RCA) > I
- Data Sources: World Integrated Trade Solutions (WITS), UNCTAD TRAINS Database on NTMs

## INDIA'S MARKET ACCESS IN JAPAN

HS 6- digit	Product Description	Potential Export to Japan (US\$ million) in 2020	India's X Japan (US\$ million) in 2020	Japan's Tariff %(CEPA)	Non-Tariff Barrier/Regulation Title
300490	Medicaments; consisting of mixed or unmixed products	1,3996	63	0	TBT: Pharmaceutical and Medical Device (PMD) Act
271012	Petroleum oils and oils from bituminous minerals, not containing biodiesel, not crude, not waste oils (light oil)	8,106	348	0.2	<b>TBT:</b> Ordinance on the Act on the Quality Control of Gasoline and Other Fuels
260111	Iron ores and concentrates; non-agglomerated	2,215	176	0	NA
760110	Aluminium; unwrought, (not alloyed)	2,011	78	0	NA
271019	Petroleum oils and oils from bituminous minerals, not containing biodiesel, not crude, not waste oils (non-light oil)	1,897	ı	0.3	TBT: Civil Aeronautics Act Tax Charges: Act on Collection, etc. of Domestic Consumption Tax on Imported Goods
711319	Jewellery; of precious metal (excluding silver) with precious metal, and parts thereof	1,412	11	0.4	NA
841112	Turbo-jets; of a thrust exceeding 25kN	1,378	31		<b>TBT:</b> Law for the Control of Export, Import, & Others of Specified Hazardous Wastes and Other Wastes, Act No. 108 of December 16, 1992
20230	Meat; of bovine animals, boneless cuts, frozen	1,375			SPS: Standards of food, additives etc.
610910	T-shirts, singlets and other vests; of cotton, knitted or crocheted	1,201	18	0	NA
870322	Vehicles; with only spark-ignition internal combustion reciprocating piston engine, cylinder capacity over 1000 but not over 1500cc	1,180	3	0	<b>TBT:</b> Ordinance to establish standards for passenger facilities, and vehicle structure and equiptment that are necessary to facilitate the movement

Source: UNCTAD TRAINS Database on NTMs; Potential Calculation: ICRIER Staff

## INDIA-JAPAN FDI FLOWS

### INDIA'S FDI INFLOWS FROM JAPAN

		Total FDI equity inflows
Year		(US\$ million)
2010	1,295	
2011	3,058	
2012	1,909	
2013	1,420	
2014	2,335	
2015	1,739	
2016	5,781	
2017	1,745	
2018	2,558	
2019	3,561	
2020	1,445	
2021 (till September 2021)	1,726	

- The foreign direct investment (FDI) inflows increased from US\$1,295 million in 2010 and stood at US\$1,445 million in 2020.
- In the year 2021 (till September 2021), the FDI inflow was US\$1,726 million.
- During the time period under consideration, the highest FDI inflow, US\$5,781.17 million, from Japan was recorded in 2016.

Source: FDI Synopsis on Country Japan (As on 31.12.2020), Department for Promotion of Industry and Internal Trade (DPIIT); FDI Newsletter VOL. XXX No. 2 - October, 2021, Department for Promotion of Industry and Internal Trade (DPIIT)

## INDIA'S INDUSTRY-WISE FDI INFLOWS FROM JAPAN (FROM JANUARY 2000 TO DECEMBER 2020)

Sector	Industry-wise FDI Equity Inflows (US\$ million)	Share in FDI equity inflows from Japan (%)	
Automobile Industry	6,736	19.5	
Services Sector*	5,177	15.0	
Drugs and Pharmaceuticals	4,470	12.9	
Metallurgical Industries	2,707	7.8	
Telecommunications	2,286	6.6	
Aggregate	21,378	61.9	

Source: FDI Synopsis on Country Japan (As on 31.12.2020), Department for Promotion of Industry and Internal Trade (DPIIT)

- During the time period under consideration, the automobile industry accounted for the highest share, 19.47 per cent, in FDI equity inflows from Japan.
- The five sectors, Automobile Industry, Services Sector, Drugs and Pharmaceuticals, Metallurgical Industries, and Telecommunications, accounted for 61.9 per cent of the FDI equity inflows from Japan.

<sup>\*</sup>Services sector includes Financial, Banking, Insurance, Non-Financial / Business, Outsourcing, R&D, Courier, Tech. Testing and Analysis

### INCENTIVISING FDI: PLI SCHEME IN INDIA

#### 13 Sectors covered under the PLI scheme

Mobile Manufacturing and Specified Electronic Components (Large Scale Electronics Manufacturing)

**Active Pharmaceutical Ingredients** 

**Manufacturing of Medical Devices** 

Advance Chemistry Cell (ACC) Battery Manufacturing

**Electronic/Technology Products** 

**Automobile and Auto Components** 

**Pharmaceuticals** 

**Telecom Products** 

**Textiles** 

**Food Processing** 

Solar PV manufacturing

White Goods

**Steel Products** 

The **Production-Linked Incentive (PLI) scheme** aims to provide incentives to companies on incremental sales over the base year, FY 2020-21, of products manufactured in domestic units

### > Outlay of 1.97 Lakh Crores:

A total of *13 sectors* are currently covered under the scheme with an outlay of *INR 1.97 Lakh Crores* 

### > 4-6 percent incentive:

The scheme shall extend an incentive of *4 percent to 6 percent* on incremental sales (over base year) of goods manufactured in India.

### > Inviting foreign companies to invest:

The objective of the scheme is **also to invite foreign companies to set up units in India** and encourage the local companies to set up or expand existing manufacturing units

Source: Press Information Bureau, Government of India

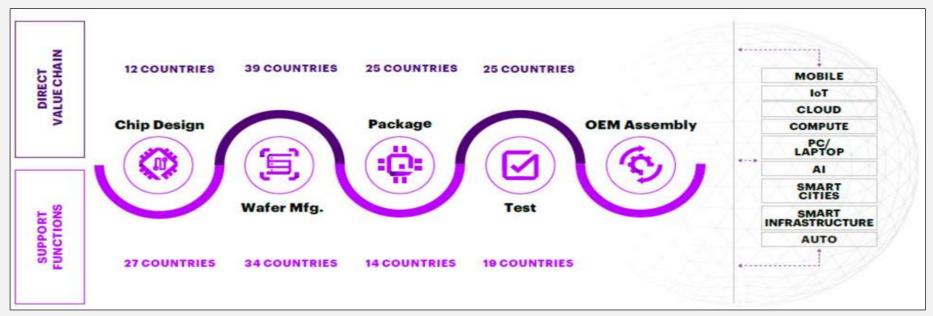
### ITEMS WITH HIGH EXPORT POTENTIAL COVERED UNDER PLI SCHEME

HS 6-digit	Product Description	Potential Export to Japan (US\$ million) in 2020	India's X Japan (US\$ million) in 2020
300490	Medicaments; consisting of mixed or unmixed products	13996	63
841112	Turbo-jets engines; of a thrust exceeding 25kN	1378	31
870322	Vehicles; with only spark-ignition internal combustion reciprocating piston engine, cylinder capacity over 1000 but not over 1500cc	1180	3
630532	Sacks and bags; of a kind used for the packing of goods, of man-made textile materials, flexible intermediate bulk containers	451	6
30389	Fish; frozen, n.e.c. in heading 0303, excluding fillets, fish meat of 0304, and edible fish offal of subheadings 0303.91 to 0303.99	265	
732393	Steel, stainless; table, kitchen and other household articles and parts thereof	207	I

### SUPPLY CHAIN RESILIENCE

- Global Supply Chain Resilience the new buzz word.
- Supply Chain Resilience Initiative (SCRI), launched in April 2021 by the three Indo-Pacific economies India, Japan and Australia.
- Bilateral cooperation in this regard once again underlined at the Annual Summit meeting between PM Modi and PM Kishida over the weekend.
- But India has opted out of RCEP for the moment.
- Without economic efficiency the attempts to build new supply chains will be frustrating.
- Need of the hour broaden the bilateral dialogue starting with India-Japan-ASEAN Dialogue.

#### Number of Countries Participating in Various Phases of Semiconductor Manufacturing Activity



Source: Globality and Complexity of the Semiconductor Ecosystem <a href="https://www.accenture.com/\_acnmedia/PDF-119/Accenture-Globality-and-Complexity-Semiconductor-POV.pdf">https://www.accenture.com/\_acnmedia/PDF-119/Accenture-Globality-and-Complexity-Semiconductor-POV.pdf</a>

## THANK YOU!!!