

Financial Statements Statistics of Corporations by Industry, Annually
1. Sales

(100 million yen,%)

Classification	2009		2010		2011		2012		2013	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries	13,680,196	-9.3	13,857,426	1.3	13,810,469	-0.3	13,745,105	-0.5	14,091,572	2.5
Manufacturing	3,812,155	-14.3	4,033,137	5.8	4,020,917	-0.3	3,865,086	-3.9	3,941,566	2.0
Food	439,447	-14.3	474,636	8.0	507,800	7.0	477,621	-5.9	427,323	-10.5
Chemical and Allied Products	367,671	-9.4	381,950	3.9	387,483	1.4	382,252	-1.3	408,392	6.8
Petroleum and Coal products	165,174	-20.5	162,306	-1.7	201,346	24.1	189,672	-5.8	189,951	0.1
Iron and Steel	157,220	-30.2	182,092	15.8	180,598	-0.8	162,747	-9.9	170,524	4.8
Fabricated Metal Products	190,127	-14.2	183,476	-3.5	197,608	7.7	175,277	-11.3	185,059	5.6
General-Purpose Machinery	58,082	-	50,765	-12.6	56,957	12.2	56,380	-1.0	57,818	2.6
Production Machinery	188,591	-	206,296	9.4	214,074	3.8	211,803	-1.1	221,790	4.7
Business oriented Machinery	134,473	-	145,644	8.3	133,549	-8.3	130,011	-2.6	141,376	8.7
Electrical Machinery, Equipment and Supplies	334,925	-17.9	347,767	3.8	296,645	-14.7	280,772	-5.4	268,166	-4.5
Information and Communication Electronics Equipment	318,941	-7.3	345,942	8.5	330,082	-4.6	310,309	-6.0	326,479	5.2
Transportation Equipment	576,543	-9.6	629,095	9.1	621,158	-1.3	666,004	7.2	687,022	3.2
Non-Manufacturing	9,868,041	-7.2	9,824,290	-0.4	9,789,552	-0.4	9,880,019	0.9	10,150,006	2.7
Construction	1,207,005	-4.4	1,112,996	-7.8	1,094,533	-1.7	1,149,917	5.1	1,225,004	6.5
Wholesale and Retail Trade	4,995,201	-11.2	5,148,168	3.1	5,113,953	-0.7	5,078,829	-0.7	5,198,818	2.4
Real estate	409,764	6.0	366,315	-10.6	357,124	-2.5	326,817	-8.5	377,048	15.4
Goods rental and Leasing	137,984	4.3	141,503	2.6	135,734	-4.1	139,161	2.5	141,032	1.3
Information and Communications	580,388	0.9	584,547	0.7	546,837	-6.5	579,259	5.9	598,138	3.3
Transport and Postal activities	567,258	-8.8	572,935	1.0	631,152	10.2	675,714	7.1	653,938	-3.2
Production, Transmission and Distribution of Electricity	165,215	-12.3	178,830	8.2	181,515	1.5	192,229	5.9	213,436	11.0
Services	1,702,359	5.9	1,606,932	-5.6	1,604,163	-0.2	1,615,987	0.7	1,611,811	-0.3
Corporations with capital of										
1 billion yen or over	5,170,429	-12.1	5,424,924	4.9	5,379,177	-0.8	5,351,772	-0.5	5,596,713	4.6
100 million to 1 billion yen	2,204,772	-6.2	2,283,941	3.6	2,363,750	3.5	2,297,239	-2.8	2,293,312	-0.2
10 to 100 million yen	5,197,815	-8.3	5,077,687	-2.3	4,884,835	-3.8	4,945,590	1.2	5,010,318	1.3
under 10 million yen	1,107,180	-6.3	1,070,875	-3.3	1,182,707	10.4	1,150,503	-2.7	1,191,228	3.5

Notes : 1. All Industries and Non-Manufacturing except Finance and Insurance.

: 2. Since fiscal year 2009, figures include Japan Post Holdings, Japan Post Service and Japan Post Network.

On October 1 2012, Japan Post Company was born out of the merger of Japan Post Service and Japan Post Network.

: 3. In fiscal year 2009, we revised the types of classification.

i) The former 'General Machinery' and 'Precision Machinery' were reorganized into 'General-Purpose Machinery', 'Production Machinery' and 'Business oriented Machinery'.

ii) 'Goods rental and Leasing' is included in 'Services' before the survey of the 2008, 'Accommodations, Eating and Drinking Services' is not included. Since survey of the 2009, 'Goods rental and Leasing' has not been included, 'Accommodations, Eating and Drinking Services' is included in 'Services'.

2. Ordinary profits

(100 million yen,%)

Classification	2009		2010		2011		2012		2013	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries	321,188	-9.4	437,275	36.1	452,748	3.5	484,611	7.0	596,381	23.1
Manufacturing	91,102	-10.5	158,083	73.5	148,508	-6.1	156,960	5.7	216,728	38.1
Food	15,262	13.0	14,576	-4.5	17,224	18.2	14,445	-16.1	15,312	6.0
Chemical and Allied Products	25,849	15.9	30,348	17.4	34,452	13.5	32,187	-6.6	36,200	12.5
Petroleum and Coal products	271	*	3,335	1,130.1	5,517	65.4	1,356	-75.4	2,194	61.8
Iron and Steel	-958	-107.8	5,303	*	3,127	-41.0	1,369	-56.2	7,019	412.7
Fabricated Metal Products	2,790	-57.8	5,552	99.0	6,420	15.6	6,358	-1.0	7,697	21.1
General-Purpose Machinery	1,171	-	2,032	73.6	2,704	33.1	3,291	21.7	3,763	14.3
Production Machinery	-111	-	8,030	*	11,294	40.6	8,971	-20.6	14,524	61.9
Business oriented Machinery	6,420	-	9,026	40.6	9,114	1.0	8,111	-11.0	12,291	51.5
Electrical Machinery, Equipment and Supplies	5,638	78.3	14,911	164.5	11,016	-26.1	8,929	-18.9	12,267	37.4
Information and Communication Electronics Equipment	-1,461	*	9,183	*	3,338	-63.7	5,792	73.6	13,317	129.9
Transportation Equipment	12,124	142.5	21,657	78.6	17,901	-17.3	35,647	99.1	57,374	60.9
Non-manufacturing	230,086	-9.0	279,192	21.3	304,239	9.0	327,651	7.7	379,654	15.9
Construction	15,684	-4.6	18,122	15.5	17,315	-4.5	27,752	60.3	34,516	24.4
Wholesale and Retail Trade	61,071	-13.8	77,684	27.2	102,886	32.4	102,275	-0.6	112,584	10.1
Real estate	30,926	5.8	33,244	7.5	33,080	-0.5	31,019	-6.2	41,164	32.7
Goods rental and Leasing	4,675	17.9	7,875	68.5	9,322	18.4	8,682	-6.9	9,543	9.9
Information and Communications	39,870	12.2	43,897	10.1	42,318	-3.6	49,483	16.9	44,794	-9.5
Transport and Postal activities	12,386	-36.7	19,714	59.2	21,303	8.1	26,133	22.7	28,816	10.3
Production, Transmission and Distribution of Electricity	7,316	*	9,620	31.5	-10,957	-213.9	-12,954	*	-2,061	*
Services	49,379	-25.9	57,464	16.4	75,338	31.1	79,831	6.0	93,944	17.7
Corporations with capital of										
1 billion yen or over	178,979	-7.9	259,345	44.9	239,825	-7.5	259,709	8.3	348,183	34.1
100 million to 1 billion yen	57,367	5.7	71,624	24.9	75,001	4.7	77,753	3.7	84,496	8.7
10 to 100 million yen	91,335	-9.3	102,785	12.5	115,162	12.0	127,738	10.9	144,700	13.3
under 10 million yen	-6,493	-222.5	3,522	*	22,760	546.3	19,412	-14.7	19,002	-2.1

- Notes : 1. * can not be compared because of the negative figure in the previous year.
2. All Industries and Non-Manufacturing don't include Finance and Insurance.
3. Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009. On October 1 2012, Japan Post Company was born out of the merger of Japan Post Service and Japan Post Network.
4. The industrial classification has been revised since the survey of the 2009. Please refer to page 1 for the details.

(Reference)

Operating profits

(100 million yen,%)

Classification	2009		2010		2011		2012		2013	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries	275,350	-6.2	390,815	41.9	389,654	-0.3	400,241	2.7	486,452	21.5
Manufacturing	58,795	-12.4	127,639	117.1	111,318	-12.8	112,405	1.0	161,489	43.7
Non-Manufacturing	216,555	-4.3	263,176	21.5	278,336	5.8	287,836	3.4	324,964	12.9

Notes :1 . All Industries and Non-Manufacturing don't include Finance and Insurance.

2 . Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009.

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3.Ratios of operating profits and ordinary profits to sales

Classification	Ratio of operating profits to sales					Ratio of ordinary profits to sales				
	2009	2010	2011	2012	2013	2009	2010	2011	2012	2013
All Industries	2.0	2.8	2.8	2.9	3.5	2.3	3.2	3.3	3.5	4.2
Manufacturing	1.5	3.2	2.8	2.9	4.1	2.4	3.9	3.7	4.1	5.5
Food	3.2	2.8	3.1	2.4	2.7	3.5	3.1	3.4	3.0	3.6
Chemical and Allied Products	6.3	7.5	7.2	7.1	7.5	7.0	7.9	8.9	8.4	8.9
Petroleum and Coal products	-0.0	1.9	2.6	0.8	1.1	0.2	2.1	2.7	0.7	1.2
Iron and Steel	-0.7	2.8	1.3	-0.1	3.2	-0.6	2.9	1.7	0.8	4.1
Fabricated Metal Products	0.3	2.3	2.4	3.0	3.5	1.5	3.0	3.2	3.6	4.2
General-Purpose Machinery	1.2	3.5	3.9	4.6	5.1	2.0	4.0	4.7	5.8	6.5
Production Machinery	-1.3	3.2	4.4	3.4	4.8	-0.1	3.9	5.3	4.2	6.5
Business oriented Machinery	2.5	5.0	5.6	4.7	6.2	4.8	6.2	6.8	6.2	8.7
Electrical Machinery, Equipment and Supplies	0.4	3.0	2.5	1.8	3.4	1.7	4.3	3.7	3.2	4.6
Information and Communication Electronics Equipment	-0.5	2.0	0.4	0.2	2.3	-0.5	2.7	1.0	1.9	4.1
Transportation Equipment	-0.1	1.6	1.1	3.4	5.8	2.1	3.4	2.9	5.4	8.4
Non-Manufacturing	2.2	2.7	2.8	2.9	3.2	2.3	2.8	3.1	3.3	3.7
Construction	1.1	1.4	1.4	2.0	2.4	1.3	1.6	1.6	2.4	2.8
Wholesale and Retail Trade	0.9	1.1	1.6	1.6	1.5	1.2	1.5	2.0	2.0	2.2
Real estate	9.3	12.1	11.7	9.9	11.0	7.5	9.1	9.3	9.5	10.9
Goods rental and Leasing	3.4	5.1	6.7	6.1	8.0	3.4	5.6	6.9	6.2	6.8
Information and Communications	6.7	7.2	7.3	8.0	7.0	6.9	7.5	7.7	8.5	7.5
Transport and Postal activities	2.5	3.7	3.5	3.9	4.1	2.2	3.4	3.4	3.9	4.4
Production, Transmission and Distribution of Electricity	6.3	7.2	-4.4	-5.3	0.3	4.4	5.4	-6.0	-6.7	-1.0
Services	2.7	3.4	4.0	4.4	5.0	2.9	3.6	4.7	4.9	5.8
Corporations with capital of										
1 billion yen or over	2.9	4.2	3.7	3.8	5.0	3.5	4.8	4.5	4.9	6.2
100 million to 1 billion yen	2.5	3.0	3.1	3.2	3.4	2.6	3.1	3.2	3.4	3.7
10 to 100 million yen	1.6	1.8	2.1	2.3	2.5	1.8	2.0	2.4	2.6	2.9
under 10 million yen	-1.2	0.0	1.4	0.9	0.6	-0.6	0.3	1.9	1.7	1.6

- Notes : 1 . All Industries and Non-Manufacturing don't include Finance and Insurance.
2 . Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009.
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3 . The industrial classification has been revised since the survey of the 2009. Please refer to page 1 for the details.

4.Division of profits

(100 million yen,%)

Classification	2009		2010		2011		2012		2013	
		Ratio of component		Ratio of component		Ratio of component		Ratio of component		Ratio of component
Net profits for the period	92,239	100.0	186,864	100.0	191,389	100.0	238,343	100.0	375,880	100.0
Dividends	122,851	133.2	103,574	55.4	119,005	62.2	139,574	58.6	144,002	38.3
Internal reserves	-30,611	-33.2	83,290	44.6	72,384	37.8	98,769	41.4	231,878	61.7

- Notes : 1. Net profits for the period = ordinary profits + special profits - special losses - corporation tax and inhabitants' tax and enterprise tax - tax expenses adjust
2. Internal reserves = Net profits for the period - Dividends
3. Figures except Finance and Insurance.
4. Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009.
On October 1 2012, Japan Post Company was born out of the merger of Japan Post Service and Japan Post Network.

5.Value added

(100 million yen,%)

Classification	2009		2010		2011		2012		2013	
		Ratio of component		Ratio of component		Ratio of component		Ratio of component		Ratio of component
Value added	2,633,478	100.0	2,719,175	100.0	2,751,343	100.0	2,723,402	100.0	2,763,090	100.0
Salaries and wages	1,967,085	74.7	1,948,388	71.6	1,999,003	72.6	1,968,987	72.3	1,920,348	69.5
Interest	105,058	4.0	88,831	3.3	92,323	3.4	77,148	2.8	93,693	3.4
Rental or leasing expenses for fixed and liquid assets	295,146	11.2	287,126	10.6	271,394	9.9	264,651	9.7	266,861	9.7
Taxes and public charges	95,897	3.6	92,846	3.4	91,293	3.3	89,523	3.3	89,429	3.2
Net operating income	170,292	6.5	301,984	11.1	297,331	10.8	323,093	11.9	392,760	14.2
Ratio of value added	19.3		19.6		19.9		19.8		19.6	
Labor productivity(10 thousand yen)	641		671		668		666		690	

- Notes : 1.Value added = salaries and wages + interest + rental or leasing expenses for fixed and liquid assets + taxes and public charges + net operating income(operating income -interest and discounting expenses)
2. Personal expenses = Directors' remuneration + Bonus for directors + Salaries and wages + Bonus for employees + Welfare expenses
3. Net operating income = operating income - interest
4. Ratio of value added = $\frac{\text{value added}}{\text{sales}} \times 100$
5. Labor productivity = $\frac{\text{value added}}{\text{number of employees}}$
6. Figures except Finance and Insurance.
7. Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009. On October 1 2012, Japan Post Company was born out of the merger of Japan Post Service and Japan Post Network.

6. Investment in plant and equipment

(100 million yen,%)

Classification	2009		2010		2011		2012		2013	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries	331,366 (331,259)	20.5 (18.7)	330,802 (332,633)	-0.2 (0.4)	333,165 (332,690)	0.7 (0.0)	346,431 (343,572)	4.0 (3.3)	369,290 (366,673)	6.6 (6.7)
Manufacturing	107,603 (108,927)	-32.8 (-31.8)	112,667 (112,719)	4.7 (3.5)	112,565 (112,846)	-0.1 (0.1)	110,135 (109,670)	-2.2 (-2.8)	112,520 (111,573)	2.2 (1.7)
Food	9,292	-15.7	9,463	1.8	11,548	22.0	11,356	-1.7	15,083	32.8
Chemical and Allied Products	13,147	-32.9	13,029	-0.9	14,572	11.8	12,351	-15.2	14,704	19.0
Petroleum and Coal products	3,685	-1.2	1,241	-66.3	941	-24.2	1,352	43.7	1,696	25.5
Iron and Steel	10,562	-6.3	8,087	-23.4	8,981	11.1	9,192	2.4	6,020	-34.5
Fabricated Metal Products	7,302	-6.7	5,431	-25.6	5,229	-3.7	4,481	-14.3	6,029	34.5
General-Purpose Machinery	1,864	-	751	-59.7	1,088	44.8	1,207	10.9	1,136	-5.9
Production Machinery	4,336	-	4,575	5.5	6,370	39.3	6,122	-3.9	5,646	-7.8
Business oriented Machinery	3,691	-	4,106	11.2	3,559	-13.3	4,151	16.6	3,813	-8.1
Electrical Machinery, Equipment and Supplies	8,729	-49.4	9,706	11.2	11,629	19.8	9,171	-21.1	6,813	-25.7
Information and Communication Electronics Equipment	6,699	-42.9	14,480	116.2	11,711	-19.1	9,157	-21.8	11,537	26.0
Transportation Equipment	13,352	-50.6	14,012	4.9	14,110	0.7	19,069	35.1	19,479	2.2
Non-Manufacturing	223,763 (222,332)	94.6 (86.3)	218,134 (219,913)	-2.5 (-1.1)	220,600 (219,844)	1.1 (-0.0)	236,296 (233,901)	7.1 (6.4)	256,770 (255,100)	8.7 (9.1)
Construction	13,365	-11.4	10,275	-23.1	11,994	16.7	15,575	29.9	21,144	35.8
Wholesale and Retail Trade	39,790	-14.5	42,945	7.9	36,312	-15.4	45,340	24.9	54,531	20.3
Real estate	23,426	16.4	19,258	-17.8	25,438	32.1	22,350	-12.1	21,191	-5.2
Goods rental and Leasing	8,601	*	16,418	90.9	11,132	-32.2	14,183	27.4	14,718	3.8
Information and Communications	41,743	-0.6	39,873	-4.5	37,333	-6.4	36,361	-2.6	36,954	1.6
Transport and Postal activities	29,119	-8.2	26,646	-8.5	29,365	10.2	26,823	-8.7	36,223	35.0
Production, Transmission and Distribution of Electricity	18,881	-3.5	22,183	17.5	20,514	-7.5	20,957	2.2	17,157	-18.1
Services	41,783	*	33,284	-20.3	41,447	24.5	48,089	16.0	45,706	-5.0
Corporations with capital of										
1 billion yen or over	173,334	26.6	190,428	9.9	182,180	-4.3	177,878	-2.4	180,857	1.7
100 million to 1 billion yen	41,951	19.2	42,490	1.3	42,478	-0.0	45,051	6.1	48,290	7.2
10 to 100 million yen	96,760	27.9	82,774	-14.5	84,441	2.0	93,119	10.3	103,891	11.6
under 10 million yen	19,321	-29.3	15,110	-21.8	24,066	59.3	30,383	26.3	36,252	19.3

- Notes : 1. Investment in plant and equipment = increases of tangible fixed assets(excluding land)+depreciation expenses.
2. Figures include investment in software. (): Figures exclude investment in software.
3. * can not be compared because of the negative figure in the previous year.
4. All Industries and Non-Manufacturing except Finance and Insurance.
5. Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009.
On October 1 2012, Japan Post Company was born out of the merger of Japan Post Service and Japan Post Network.
6. The industrial classification has been revised since the survey of the 2009. Please refer to page 1 for the details.

7.Increases in inventories

(100 million yen,%)

Classification	2009	2010	2011	2012	2013
All Industries	-111,871	6,184	38,806	2,583	45,893
Finished goods and merchandise	-47,992	-8,763	22,464	11,137	16,667
Goods in process	-49,367	4,784	5,851	-12,647	23,157
Raw materials and goods in storage	-14,512	10,163	10,491	4,094	6,070
Manufacturing	-50,568	15,608	21,965	2,564	5,409
Petroleum and Coal products	2,363	2,629	4,693	802	2,332
Iron and steel	-7,286	3,200	2,020	-732	1,643
General-Purpose Machinery	-1,347	376	172	-537	126
Production Machinery	-6,115	-464	313	55	-2,184
Business oriented Machinery	-2,858	592	931	258	189
Electrical Machinery, Equipment and Supplies	-3,480	2,669	1,288	-3,371	521
Information and Communication Electronics Equipment	-3,037	2,504	827	1,862	-2,928
Non-Manufacturing	-61,303	-9,424	16,840	20	40,485
Construction	-24,411	-11,369	-626	-1,982	10,618
Wholesale and Retail Trade	-16,035	306	16,005	8,727	15,252
Real estate	-14,670	-3,894	-3,763	-1,716	3,555
Ratio of inventories to sales	8.2	7.4	7.6	7.6	7.6

Notes : 1. Increases in inventories mean increases in inventories during the period.

2. Ratio of inventories to sales = $\frac{\text{inventories (end of the period)}}{\text{sales}} \times 100$

3. All Industries and Non-Manufacturing except Finance and Insurance.

4. Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009.

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5. The industrial classification has been revised since the survey of the 2009. Please refer to page 1 for the details.

8.Financial items(balance base)

(100 million yen,%)

Classification	2009		2010		2011		2012		2013	
		Percent change		Percent change		Percent change		Percent change		Percent change
Bills and accounts receivable	2,052,846	-1.6	2,061,433	0.4	2,161,869	4.9	2,125,657	-1.7	2,192,619	3.2
Bills and accounts payable	1,582,745	0.1	1,599,111	1.0	1,672,697	4.6	1,624,530	-2.9	1,671,845	2.9
Short-term borrowings	1,855,761	7.0	1,640,782	-11.6	1,633,389	-0.5	1,623,264	-0.6	1,680,329	3.5
Long-term borrowings	2,827,239	-4.0	2,847,190	0.7	2,964,639	4.1	2,674,336	-9.8	2,874,095	7.5
Cash and deposits	1,574,506	10.0	1,649,539	4.8	1,629,002	-1.2	1,683,240	3.3	1,744,416	3.6
Short-term securities	205,456	-15.8	218,225	6.2	225,787	3.5	217,347	-3.7	263,229	21.1
Liquidity ratio	12.9		13.3		13.4		13.6		14.0	

Notes : 1.Liquidity ratio = $\frac{\text{cash and deposits} + \text{short-term securities(average of the beginning and the end of fiscal year)}}{\text{sales}} \times 100$

2.Figures don't include Finance and Insurance.

3.Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009.

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9.Raising of funds(flow base)

(100 million yen,%)

Classification	2009		2010		2011		2012		2013	
		Ratio of component		Ratio of component		Ratio of component		Ratio of component		Ratio of component
Raising of funds	443,284	100.0	442,445	100.0	550,922	100.0	614,903	100.0	753,731	100.0
External funds	-65,655	-14.8	-179,821	-40.6	-64,635	-11.7	2,506	0.4	-18,183	-2.4
Capital increases	-36,557	-8.2	-78,698	-17.8	-67,718	-12.3	-38,417	-6.2	-36,446	-4.8
Bond issues	15,235	3.4	6,982	1.6	-28,329	-5.1	-19,109	-3.1	3,035	0.4
Total borrowings	-44,333	-10.0	-108,104	-24.4	31,412	5.7	60,032	9.8	15,228	2.0
Long-term borrowings	60,364	13.6	-72,180	-16.3	29,980	5.4	33,824	5.5	32,204	4.3
Short-term borrowings	-104,696	-23.6	-35,924	-8.1	1,432	0.3	26,208	4.3	-16,976	-2.3
Internal funds	508,938	114.8	622,266	140.6	615,557	111.7	612,397	99.6	771,913	102.4
Internal reserves	103,932	23.4	231,542	52.3	239,030	43.4	258,573	42.1	417,032	55.3
Depreciation expenses	405,006	91.4	390,724	88.3	376,528	68.3	353,825	57.5	354,881	47.1

Notes : 1.Capital increases = increase of capital stock , capital reserves and subscription rights to shares.

2.Amounts of bills receivable discounted are included in short-term borrowings.

3.Internal reserves = increase of earned surplus (minus treasury stock), allowance, allowance by special laws and a part of liabilities (such as accrued expense) during a year.

When the amount of increase of [(bills receivable + accounts receivable + bills receivable discounted) - (bills payable + accounts payable)] is negative, the absolute value of the amount is counted as internal reserves.

4.Special depreciation expenses are included in depreciation expenses.

5.Figures don't include Finance and Insurance.

6.Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009.

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10.Ratio of net worth

(%)

Classification	2009	2010	2011	2012	2013
All Industries	34.5	35.6	34.9	37.4	37.6
Manufacturing	43.7	44.3	43.2	43.9	45.1
Non-Manufacturing	30.6	32.0	31.6	34.7	34.7
Corporations with capital of					
1 billion yen or over	42.4	42.8	42.2	42.7	43.4
100 million to 1 billion yen	34.9	34.8	34.5	37.9	37.8
10 to 100 million yen	27.8	31.8	30.7	33.7	34.6
under 10 million yen	9.6	5.7	7.6	12.2	14.8

Notes : 1. Ratio of net worth = $\frac{\text{Net assets} - \text{Subscription rights to shares}}{\text{Liabilities and Net assets}} \times 100$

2. All Industries and Non-Manufacturing don't include Finance and Insurance.

3. Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009.
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11. Ordinary Profits

(100 million yen,%)

Classification	2009	Percent change	2010	Percent change	2011	Percent change	2012	Percent change	2013	Percent change
	All Industries (including Finance and Insurance)	380,365	19.3	507,745	33.5	540,268	6.4	592,233	9.6	727,280
Finance and Insurance	59,178	*	70,469	19.1	87,521	24.2	107,623	23.0	130,899	21.6
Banking	35,671	*	46,054	29.1	52,039	13.0	55,574	6.8	68,954	24.1
Money lending business etc.	-2,252	*	-298	*	8,415	*	12,660	50.5	9,040	-28.6
Financial products transaction dealers	3,226	*	682	-78.9	2,282	234.6	5,977	162.0	11,891	98.9
Futures commodity transaction dealers etc.	762	-71.7	2,907	281.2	89	-96.9	4,587	5,037.6	7,470	62.8
Life insurance institutions	16,901	*	17,542	3.8	22,515	28.4	23,615	4.9	27,880	18.1
Non-life insurance institutions	3,533	*	2,301	-34.9	804	-65.1	3,796	372.3	4,199	10.6
Miscellaneous insurance institutions	1,336	11.7	1,282	-4.0	1,377	7.4	1,413	2.6	1,464	3.6
All Industries (including Finance and Insurance)										
Corporations with capital of										
1 billion yen or over	236,267	51.9	325,282	37.7	321,400	-1.2	359,409	11.8	467,624	30.1
100 million to 1 billion yen	58,781	6.1	73,787	25.5	78,024	5.7	81,647	4.6	89,934	10.1
10 to 100 million yen	94,981	-7.4	107,104	12.8	119,163	11.3	130,027	9.1	148,545	14.2
under 10 million yen	-9,663	-284.7	1,572	*	21,681	1,279.0	21,151	-2.4	21,177	0.1
Finance and Insurance										
Corporations with capital of										
1 billion yen or over	57,288	*	65,937	15.1	81,576	23.7	99,700	22.2	119,441	19.8
100 million to 1 billion yen	1,414	22.8	2,163	53.0	3,023	39.8	3,894	28.8	5,438	39.6
10 to 100 million yen	3,646	103.2	4,318	18.4	4,001	-7.4	2,289	-42.8	3,845	68.0
under 10 million yen	-3,171	*	-1,950	*	-1,079	*	1,740	*	2,175	25.0

Notes: 1. Beginning in 2008.

2. * can not be compared because of the negative figure in the previous year.

3. Figures include Japan Post Holdings, Japan Post Service Company, Japan Post Network, Japan Post Bank,

Japan Post Insurance and Shoko chukin bank since the survey of the 2009.

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4. Money lending business etc. are non-deposit money corporations, including lending and credit card business.

5. Financial products transaction dealers are those engaged in Type I Financial products transaction and limited to those engaged in Securities-Related Business.

6. Futures commodity transaction dealers etc. are futures commodity transaction dealers, investment advisory and agent services, investment management services, and auxiliaries for financial products transaction.

12.Cash dividends

(100 million yen,%)

Classification	2009		2010		2011		2012		2013	
		Ratio of component		Ratio of component		Ratio of component		Ratio of component		Ratio of component
All Industries (including Finance and Insurance)										
Net profits for the period	123,197	100.0	220,942	100.0	228,662	100.0	305,697	100.0	457,339	100.0
Dividends	148,826	120.8	126,177	57.1	144,973	63.4	173,310	56.7	181,172	39.6
Internal reserves	-25,629	-20.8	94,765	42.9	83,689	36.6	132,387	43.3	276,167	60.4
Finance and Insurance										
Net profits for the period	30,958	100.0	34,078	100.0	37,273	100.0	67,354	100.0	81,459	100.0
Dividends	25,975	83.9	22,603	66.3	25,968	69.7	33,736	50.1	37,170	45.6
Internal reserves	4,982	16.1	11,475	33.7	11,305	30.3	33,618	49.9	44,289	54.4

Notes : 1.Beginning in 2008.

2.Net profits for the period = ordinary profits + special profits - special losses - corporation tax and inhabitants' tax and enterprise tax - tax expenses adject

3.Internal reserves = Net profits for the period - Dividends

4.Figures include Japan Post Holdings, Japan Post Service Company, Japan Post Network, Japan Post Bank,

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13. Investment in plant and equipment

(100 million yen,%)

Classification	2009		2010		2011		2012		2013	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries (including Finance and Insurance)	351,806	23.5	346,523	-1.5	347,815	0.4	361,443	3.9	386,678	7.0
	(350,322)	(22.1)	(348,186)	(-0.6)	(347,225)	(-0.3)	(357,990)	(3.1)	(382,082)	(6.7)
Finance and Insurance	20,439	108.5	15,721	-23.1	14,650	-6.8	15,012	2.5	17,388	15.8
	(19,063)	(142.4)	(15,554)	(-18.4)	(14,535)	(-6.5)	(14,418)	(-0.8)	(15,409)	(6.9)
Banking	15,561	46.7	9,317	-40.1	8,970	-3.7	8,998	0.3	10,768	19.7
Money lending business etc.	-1,822	*	1,175	*	838	-28.7	1,860	122.1	1,932	3.9
Financial products transaction dealers	1,787	-4.8	927	-48.1	824	-11.1	925	12.2	953	3.0
Futures commodity transaction dealers etc.	1,403	46.4	449	-68.0	272	-39.4	352	29.3	384	9.2
Life insurance institutions	2,660	2.8	2,564	-3.6	2,685	4.8	1,816	-32.4	1,713	-5.7
Non-life insurance institutions	665	-3.1	1,037	56.1	690	-33.5	675	-2.1	1,303	92.9
Miscellaneous insurance institutions	185	-60.1	252	36.3	371	46.9	385	3.9	336	-12.9
All Industries (including Finance and Insurance)										
Corporations with capital of										
1 billion yen or over	195,789	35.3	205,660	5.0	195,651	-4.9	191,732	-2.0	197,361	2.9
100 million to 1 billion yen	42,384	18.7	42,926	1.3	42,899	-0.1	45,475	6.0	48,764	7.2
10 to 100 million yen	95,216	24.8	82,924	-12.9	84,784	2.2	93,469	10.2	104,214	11.5
under 10 million yen	18,416	-34.4	15,014	-18.5	24,481	63.1	30,767	25.7	36,339	18.1
Finance and Insurance										
Corporations with capital of										
1 billion yen or over	22,455	186.4	15,232	-32.2	13,471	-11.6	13,854	2.8	16,504	19.1
100 million to 1 billion yen	433	-18.4	436	0.5	421	-3.3	424	0.7	473	11.6
10 to 100 million yen	-1,544	-332.1	150	*	343	129.2	349	1.7	323	-7.4
under 10 million yen	-905	-218.3	-96	*	415	*	384	-7.5	87	-77.3

Notes: 1. Beginning in 2008.

2. * can not be compared because of the negative figure in the previous year.

3. Investment in plant and equipment = increases of tangible fixed assets(excluding land)+depreciation expenses.

4. Figures include investment in software. (): Figures exclude investment in software.

5. Figures include Japan Post Holdings, Japan Post Service Company, Japan Post Network, Japan Post Bank,

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8. Futures commodity transaction dealers etc. are futures commodity transaction dealers, investment advisory and agent services, investment management services, and auxiliaries for financial products transaction.

14.Ratio of net worth

(%)

Classification	2009	2010	2011	2012	2013
All Industries (including Finance and Insurance)	17.4	17.7	17.7	18.5	19.0
Finance and Insurance	5.4	5.0	5.4	5.9	6.0
All Industries (including Finance and Insurance)					
Corporations with capital of					
1 billion yen or over	15.1	15.1	15.2	15.4	15.8
100 million to 1 billion yen	28.9	29.1	28.9	31.9	31.8
10 to 100 million yen	27.0	30.1	29.4	32.3	33.8
under 10 million yen	6.6	4.8	8.0	12.3	14.2
Finance and Insurance					
Corporations with capital of					
1 billion yen or over	4.9	4.8	5.1	5.6	5.8
100 million to 1 billion yen	8.9	9.2	9.1	10.4	10.6
10 to 100 million yen	20.8	9.6	12.3	11.0	18.7
under 10 million yen	0.2	1.8	11.2	13.1	6.2

Notes : 1.Beginning in 2008.

2.Ratio of net worth =
$$\frac{\text{Net assets} - \text{Subscription rights to shares}}{\text{Liabilities and capital}} \times 100$$

3.Figures include Japan Post Holdings, Japan Post Service Company, Japan Post Network, Japan Post Bank,

Japan Post Insurance and Shoko chukin bank since the survey of the 2009.

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