

## Financial Statements Statistics of Corporations by Industry, Quarterly

### 1. Sales

(100 million yen,%)

Classification	Jan. -Mar. 2012		Apr. -Jun.		Jul. -Sep.		Oct. -Dec.		Jan. -Mar. 2013	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries	3,469,980	0.6	3,133,008	-1.0	3,162,444	-4.4	3,209,208	-6.8	3,268,637	-5.8
Manufacturing	1,046,903	1.8	959,416	5.0	967,660	-5.6	964,475	-7.0	977,453	-6.6
Food	107,693	-0.4	118,912	8.8	121,948	1.9	128,212	2.1	100,285	-6.9
Chemical and Allied Products	93,987	-9.8	100,742	5.4	96,512	0.7	100,455	2.9	97,232	3.5
Petroleum and Coal Products	50,562	8.6	48,834	6.9	44,767	-10.4	50,643	-0.0	49,012	-3.1
Iron and Steel	45,624	-0.7	42,610	-2.2	44,340	-4.1	38,609	-15.9	39,359	-13.7
Fabricated Metal Products	44,331	-2.0	45,813	26.4	49,361	12.6	46,439	0.4	46,923	5.8
General-Purpose Machinery	18,183	20.2	16,202	5.2	16,157	-1.8	15,083	-3.9	16,915	-7.0
Production Machinery	59,954	-2.2	56,054	13.4	57,302	4.0	52,247	0.4	59,974	0.0
Business oriented Machinery	40,036	1.6	36,790	6.4	36,781	-6.1	34,605	-2.7	38,624	-3.5
Electrical Machinery, Equipment and Supplies	73,113	-18.1	60,880	-15.2	67,320	-13.9	62,510	-18.6	72,208	-1.2
Information and Communication Electronics Equipment	99,849	0.8	79,504	-6.3	84,604	-15.0	83,664	-9.9	86,679	-13.2
Transportation Equipment	192,932	22.5	157,397	26.4	159,687	-8.9	150,821	-16.7	169,951	-11.9
Non-Manufacturing	2,423,077	0.0	2,173,592	-3.4	2,194,784	-3.8	2,244,733	-6.7	2,291,184	-5.4
Construction	284,861	2.5	218,215	7.0	222,726	2.4	234,277	2.1	273,182	-4.1
Wholesale and Retail Trade	1,231,115	-4.4	1,184,623	-7.7	1,202,046	-3.7	1,246,168	-6.4	1,204,513	-2.2
Real estate	87,749	-2.5	67,517	-1.4	69,247	-2.1	70,196	-4.3	78,461	-10.6
Goods rental and Leasing	29,891	3.2	28,939	2.9	30,547	8.2	30,695	6.9	30,464	1.9
Information and Communications	174,805	6.6	134,690	-0.3	132,229	-6.8	130,041	-7.3	151,500	-13.3
Transport and Postal activities	147,091	6.2	148,175	2.9	136,484	-11.9	138,056	-11.0	139,380	-5.2
Production, Transmission and Distribution of Electricity	51,094	11.4	43,769	10.4	51,291	9.3	46,525	7.0	51,268	0.3
Services	385,662	6.4	321,580	-0.5	325,544	-6.7	321,119	-14.9	331,738	-14.0
Corporations with capital of										
1 billion yen or over	1,438,190	3.3	1,341,025	3.8	1,364,088	-4.1	1,353,247	-6.7	1,420,736	-1.2
100 million to 1 billion yen	631,502	6.4	569,948	5.1	581,403	-2.7	587,303	-3.6	613,523	-2.8
10 to 100 million yen	1,400,288	-4.4	1,222,035	-8.2	1,216,953	-5.5	1,268,658	-8.4	1,234,378	-11.8

Notes 1 : Percent change is compared with the same quarter of the previous year.

2 : All Industries and Non-Manufacturing don't include Finance and Insurance.

3 : In Apr.-Jun., 2009, we revised the types of classification, and reorganized the previous 'General Machinery' and a part of 'Precision Machinery' into 'General-Purpose Machinery', 'production Machinery' and 'Business oriented Machinery'.

(Reference) Percent changes (seasonally adjusted, Sales)

(%)

Classification	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
All Industries	-0.5	-3.1	-1.6	-1.8	0.2
Manufacturing	2.0	-4.6	-2.5	-1.8	1.5
Non-Manufacturing	-1.6	-2.5	-1.1	-1.8	-0.4

Notes 1 : Percent change is compared with the previous quarter.

2: All Industries and Non-Manufacturing don't include Finance and Insurance.

## 2. Ordinary profits

(100 million yen,%)

Classification	Jan. -Mar. 2012		Apr. -Jun.		Jul. -Sep.		Oct. -Dec.		Jan. -Mar. 2013	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries	137,049	9.3	126,461	11.5	104,536	6.3	127,901	7.9	145,278	6.0
Manufacturing	39,879	3.6	39,840	2.7	31,100	-2.1	43,886	21.4	51,170	28.3
Food	2,310	84.0	5,051	-4.3	4,647	-1.8	5,758	0.1	2,216	-4.1
Chemical and Allied Products	5,867	-12.5	9,121	-8.1	5,360	-42.2	9,134	25.9	7,523	28.2
Petroleum and Coal Products	1,139	-69.6	-1,515	-197.7	369	*	675	108.0	1,735	52.4
Iron and Steel	64	-92.9	210	-89.8	119	-85.8	140	-81.5	995	1,459.5
Fabricated Metal Products	1,810	-5.5	1,641	327.6	2,095	12.6	1,783	5.7	2,598	43.5
General-Purpose Machinery	1,242	27.8	676	2.3	687	145.9	516	-4.8	1,198	-3.5
Production Machinery	3,412	-6.3	3,480	-0.3	1,949	40.8	1,813	-24.7	4,316	26.5
Business oriented Machinery	3,970	34.1	1,930	-29.6	1,810	-33.8	1,879	16.1	3,088	-22.2
Electrical Machinery, Equipment and Supplies	2,057	-51.2	1,901	-51.3	919	-66.9	2,807	-6.4	3,426	66.5
Information and Communication Electronics Equipment	3,496	4.3	408	-75.5	681	25.5	1,215	*	3,303	-5.5
Transportation Equipment	8,286	207.6	9,243	1,050.9	7,279	128.8	7,044	37.3	11,102	34.0
Non-Manufacturing	97,170	11.8	86,621	16.0	73,437	10.2	84,015	2.0	94,107	-3.2
Construction	14,744	17.1	4,868	60.2	2,943	26.6	7,090	57.4	14,064	-4.6
Wholesale and Retail Trade	37,306	10.3	24,675	-2.0	27,627	16.7	25,961	-7.3	33,949	-9.0
Real estate	6,065	-17.2	8,883	45.6	6,096	10.4	10,692	46.4	8,597	41.7
Goods rental and Leasing	1,762	4.3	1,775	4.3	1,858	-11.4	1,943	-0.3	1,640	-6.9
Information and Communications	15,623	35.8	13,385	12.1	10,010	-7.5	10,394	-2.2	14,622	-6.4
Transport and Postal activities	2,142	84.6	9,468	56.3	8,182	8.7	8,024	-11.7	2,038	-4.9
Production, Transmission and Distribution of Electricity	-6,040	-32,909.3	-3,886	-3,060.9	-1,110	*	-2,131	*	-5,853	*
Services	19,591	33.7	23,214	39.4	14,776	11.3	18,230	-18.1	20,319	3.7
Corporations with capital of										
1 billion yen or over	60,576	-0.1	70,160	-2.7	60,265	12.3	68,223	19.6	69,895	15.4
100 million to 1 billion yen	22,120	13.5	17,426	18.0	17,270	-7.7	20,653	2.0	24,362	10.1
10 to 100 million yen	54,354	20.0	38,875	46.5	27,001	3.9	39,025	-5.4	51,021	-6.1

Notes 1 : Percent change is compared with the same quarter of the previous year.

2 : All Industries and Non-Manufacturing don't include Finance and Insurance.

3 : In Apr. -Jun., 2009, we revised the types of classification, and reorganized the previous 'General Machinery' and a part of 'Precision Machinery' into 'General-Purpose Machinery', 'production Machinery' and 'Business oriented Machinery'.

4 : \*: Can not be compared because of the negative figure in the previous year.

(Reference) Percent changes (seasonally adjusted, Ordinary profits)

(%)

Classification	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
All Industries	7.7	-2.2	-1.0	3.8	4.9
Manufacturing	10.1	-2.9	0.1	15.2	13.6
Non-Manufacturing	6.7	-1.9	-1.4	-1.2	0.4

Notes 1 : Percent change is compared with the previous quarter.

2 : All Industries and Non-Manufacturing don't include Finance and Insurance.

(Reference) Operating profits

(100 million yen,%)

Classification	Jan. -Mar. 2012		Apr. -Jun.		Jul. -Sep.		Oct. -Dec.		Jan. -Mar. 2013	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries	117,909	3.3	102,927	14.2	91,351	-5.9	106,084	-5.5	120,695	2.4
Manufacturing	27,630	-7.0	27,122	11.0	25,809	-9.9	29,829	-0.9	36,369	31.6
Non-Manufacturing	90,279	6.9	75,804	15.4	65,542	-4.3	76,254	-7.2	84,325	-6.6

Notes 1 : Percent change is compared with the same quarter of the previous year.

2 : All Industries and Non-Manufacturing don't include Finance and Insurance.

### 3. Ratio of ordinary profits to sales

(%)

Classification	Jan. -Mar. 2012	Apr. -Jun.	Jul. -Sep.	Oct. -Dec.	Jan. -Mar. 2013
All Industries	3.9	4.0	3.3	4.0	4.4
Manufacturing	3.8	4.2	3.2	4.6	5.2
Food	2.1	4.2	3.8	4.5	2.2
Chemical and Allied Products	6.2	9.1	5.6	9.1	7.7
Petroleum and Coal Products	2.3	-3.1	0.8	1.3	3.5
Iron and Steel	0.1	0.5	0.3	0.4	2.5
Fabricated Metal Products	4.1	3.6	4.2	3.8	5.5
General-Purpose Machinery	6.8	4.2	4.3	3.4	7.1
Production Machinery	5.7	6.2	3.4	3.5	7.2
Business oriented Machinery	9.9	5.2	4.9	5.4	8.0
Electrical Machinery , Equipment and Supplies	2.8	3.1	1.4	4.5	4.7
Information and Communication Electronics Equipment	3.5	0.5	0.8	1.5	3.8
Transportation Equipment	4.3	5.9	4.6	4.7	6.5
Non-Manufacturing	4.0	4.0	3.3	3.7	4.1
Construction	5.2	2.2	1.3	3.0	5.1
Wholesale and Retail Trade	3.0	2.1	2.3	2.1	2.8
Real estate	6.9	13.2	8.8	15.2	11.0
Goods rental and Leasing	5.9	6.1	6.1	6.3	5.4
Information and Communications	8.9	9.9	7.6	8.0	9.7
Transport and Postal activities	1.5	6.4	6.0	5.8	1.5
Production , Transmission and Distribution of Electricity	-11.8	-8.9	-2.2	-4.6	-11.4
Services	5.1	7.2	4.5	5.7	6.1
Corporations with capital of					
1 billion yen or over	4.2	5.2	4.4	5.0	4.9
100 million to 1 billion yen	3.5	3.1	3.0	3.5	4.0
10 to 100 million yen	3.9	3.2	2.2	3.1	4.1

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.

2 : In Apr.-Jun., 2009 , we revised the types of classification, and reorganized the previous 'General Machinery' and a part of 'Precision Machinery' into 'General-Purpose Machinery', 'production Machinery' and 'Business oriented Machinery'.

#### 4. Investment in plant and equipment

(100 million yen,%)

Classification	Jan. -Mar. 2012		Apr. -Jun		Jul. -Sep.		Oct. -Dec.		Jan. -Mar. 2013	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries	118,545	3.3	83,092	7.7	88,062	2.2	90,767	-8.7	113,928	-3.9
	108,037	3.5	75,265	6.6	79,997	2.4	83,137	-7.2	102,396	-5.2
Manufacturing	42,007	3.8	31,390	14.7	33,319	0.5	30,556	-9.6	38,519	-8.3
	38,866	3.5	28,872	13.9	30,669	0.1	28,130	-9.3	34,859	-10.3
Food	4,153	-25.0	3,041	-6.9	3,285	22.0	3,419	9.4	3,371	-18.8
Chemical and Allied Products	4,916	-11.6	3,822	28.1	4,597	13.8	4,523	5.9	5,337	8.6
Petroleum and Coal Products	398	63.1	504	136.4	381	11.3	503	111.9	444	11.5
Iron and Steel	3,627	-4.1	1,543	-20.5	1,660	-32.1	1,934	-30.4	2,805	-22.7
Fabricated Metal Products	1,815	61.9	1,842	109.9	1,786	23.4	1,198	0.1	1,470	-19.0
General-Purpose Machinery	411	15.7	369	3.0	394	-15.4	370	-22.7	394	-4.0
Production Machinery	2,826	67.9	1,833	55.3	1,862	7.8	2,215	44.3	2,042	-27.7
Business oriented Machinery	1,696	-0.9	1,348	9.3	1,358	-0.1	1,229	-19.1	1,364	-19.6
Electrical Machinery, Equipment and Supplies	4,341	31.7	2,803	23.1	2,942	-5.2	2,188	-13.6	2,995	-31.0
Information and Communication Electronics Equipment	4,358	-14.3	4,365	0.3	3,614	-21.5	2,791	-29.6	3,757	-13.8
Transportation Equipment	6,332	17.3	3,957	17.4	5,211	21.5	4,456	1.4	6,875	8.6
Non-Manufacturing	76,538	3.0	51,703	3.9	54,744	3.3	60,211	-8.2	75,409	-1.5
	69,172	3.4	46,393	2.4	49,329	3.9	55,007	-6.0	67,538	-2.4
Construction	3,843	33.0	2,953	-21.0	2,571	18.7	3,131	-30.7	3,137	-18.4
Wholesale and Retail Trade	12,088	-6.9	11,858	-3.6	11,834	10.8	14,262	-1.6	13,588	12.4
Real estate	5,810	21.7	3,413	3.5	3,498	-18.7	4,315	-15.6	5,985	3.0
Goods rental and Leasing	3,190	-23.3	3,196	7.4	3,238	7.8	3,396	0.2	4,808	50.7
Information and Communications	14,568	2.1	8,325	15.6	10,169	13.0	9,809	-12.7	13,021	-10.6
Transport and Postal activities	14,516	1.6	7,099	10.4	7,398	4.0	8,390	15.8	13,440	-7.4
Production, Transmission and Distribution of Electricity	8,303	-5.9	5,076	11.6	5,531	-7.0	6,053	1.0	8,269	-0.4
Services	12,232	20.8	8,396	5.3	8,932	-6.6	8,555	-27.4	10,947	-10.5
Corporations with capital of										
1 billion yen or over	74,455	3.7	48,369	6.0	52,167	1.1	53,829	-1.9	70,813	-4.9
100 million to 1 billion yen	17,438	6.5	12,888	20.1	14,011	2.2	13,551	-6.8	17,196	-1.4
10 to 100 million yen	26,653	0.3	21,835	5.0	21,884	4.8	23,387	-22.1	25,920	-2.7

Notes 1 : Percent change is compared with the same quarter of the previous year.

2 : Figures include investment in software. Figures of the lower row exclude investment in software.

3 : All Industries and Non-Manufacturing don't include Finance and Insurance.

4 : In Apr.-Jun., 2009, we revised the types of classification, and reorganized the previous 'General Machinery' and a part of 'Precision Machinery' into 'General-Purpose Machinery', 'production Machinery' and 'Business oriented Machinery'.

(Reference) Percent changes (seasonally adjusted, excluding investment in software)

(%)

Classification	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
All Industries	-3.3	-1.2	-4.1	0.8	-0.9
Manufacturing	0.4	0.3	-5.8	-4.3	-1.1
Non-Manufacturing	-5.3	-2.1	-3.1	3.7	-0.9

Notes 1 : Percent change is compared with the previous quarter.

2 : All Industries and Non-Manufacturing don't include Finance and Insurance.



## 5. Increases in inventories and ratio of inventories to sales

(100 million yen,%)

Classification	Jan. -Mar. 2012		Apr. -Jun.		Jul. -Sep.		Oct. -Dec.		Jan. -Mar. 2013	
		Amount of increase		Amount of increase		Amount of increase		Amount of increase		Amount of increase
All Industries	-65,208	-15,118	10,784	-32,670	-1,183	-15,669	43,191	1,286	-54,763	10,445
Finished goods and merchandise	-24,862	-4,983	13,460	-5,352	-10,010	-11,110	17,149	1,367	-26,288	-1,426
Works in process	-37,992	-7,666	-238	-15,948	9,866	-4,886	23,530	3,276	-31,257	6,735
Raw materials and supplies	-2,355	-2,470	-2,438	-11,370	-1,038	326	2,512	-3,357	2,781	5,136
Manufacturing	-19,450	-9,166	10,723	-17,146	-2,898	-4,220	7,571	-4	-15,189	4,261
Non-Manufacturing	-45,759	-5,952	61	-15,524	1,715	-11,449	35,620	1,290	-39,575	6,184
Construction	-13,999	4,390	-1,969	458	6,622	-1,027	14,076	3,594	-15,597	-1,598
Wholesale and Retail Trade	-14,421	-1,895	8,633	830	-7,871	-7,567	16,479	-1,061	-13,411	1,010
Real estate	-7,541	-4,373	-1,199	-2,651	-629	-4,687	408	1,414	-2,184	5,357
Ratio of inventories to sales	7.3		8.0		8.1		8.2		7.6	

Notes 1: Amount of increase is compared with the same quarter of the previous year.

2: Ratio of inventories to sales =  $\frac{\text{Inventories(at the end of the quarter)}}{\text{Sales} \times 4} \times 100$

3: Inventory investment = Inventories at the end of the quarter - that at the beginning of the quarter.

4: All Industries and Non-Manufacturing don't include Finance and Insurance.

## 6. Corporate finance (All Industries(excluding Finance and Insurance))

(100 million yen,%)

Classification	Jan. -Mar. 2012		Apr. -Jun.		Jul. -Sep.		Oct. -Dec.		Jan. -Mar. 2013	
		Percent change		Percent change		Percent change		Percent change		Percent change
Bills and accounts receivable	2,204,933	4.4	1,909,357	-1.1	1,914,549	-2.0	1,961,828	-7.0	2,021,040	-8.3
Bills and accounts payable	1,740,337	7.1	1,529,286	-0.8	1,526,514	-0.2	1,564,581	-7.2	1,582,422	-9.1
Short-term borrowings	1,533,644	-5.3	1,413,802	-7.4	1,420,008	-6.3	1,462,449	-5.9	1,419,983	-7.4
Long-term borrowings	2,494,173	-3.6	2,425,096	-3.6	2,442,337	-3.6	2,441,490	-3.8	2,457,783	-1.5
Cash and deposits	1,532,824	-2.1	1,413,949	-0.9	1,472,342	2.7	1,422,409	-3.1	1,497,400	-2.3
Securities	234,067	-0.5	226,679	-6.3	225,951	-8.2	220,139	-13.3	232,254	-0.8
Liquidity ratio	12.4		13.3		13.3		12.9		12.9	

Notes : 1. Balance at the end of the quarter (except liquidity ratio).

2. Securities are those in liquid assets.

3. Percent change is compared with the same quarter of the previous year.

4. Liquidity ratio = 
$$\frac{\text{Cash and deposits} + \text{Securities (average of the beginning and the end of the quarter)}}{\text{Sales}} \times 4 \times 100$$

5. All Industries doesn't include Finance and Insurance.

## 7. Ratio of net worth (All Industries(excluding Finance and Insurance))

(%)

Classification	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
All Industries	36.2	37.6	37.9	37.8	38.3
Corporations with capital of					
1 billion yen or over	41.5	42.1	42.5	42.0	42.2
100 million to 1 billion yen	33.6	34.4	35.1	35.7	37.2
10 to 100 million yen	29.4	31.4	31.4	31.8	32.6

Notes: 1. Ratio of net worth =  $\frac{\text{Capital} - \text{Subscription rights to shares}}{\text{Liabilities and capital}} \times 100$

2. All Industries doesn't include Finance and Insurance.

## 8. Ordinary Profits

(100 million yen,%)

Classification	Jan. -Mar. 2012		Apr. -Jun.		Jul. -Sep.		Oct. -Dec.		Jan. -Mar. 2013	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries (including Finance and Insurance)	159,713	27.4	151,004	8.6	125,906	5.9	157,702	13.9	172,714	8.1
Finance and Insurance	22,664	*	24,543	-4.4	21,370	4.1	29,801	49.3	27,436	21.1
Banking	11,070	174.2	14,879	-2.0	10,156	-33.4	17,473	64.4	11,915	7.6
Money lending business etc.	2,198	*	2,873	42.3	4,307	*	2,138	-23.7	474	-78.4
Financial products transaction dealers	1,450	*	577	3.1	336	83.0	1,070	*	3,916	170.1
Futures commodity transaction dealers etc.	-489	-150.8	1,067	29.5	1,066	39.5	1,499	19.1	854	*
Life insurance institutions	7,259	1526.6	4,329	-12.6	5,204	7.0	5,100	-27.1	8,974	23.6
Non-life insurance institutions	877	*	438	-75.2	-4	*	2,247	*	1,026	16.9
Miscellaneous insurance institutions	299	40.2	381	7.1	304	-2.8	274	-15.1	277	-7.3
All Industries (including Finance and Insurance)										
Corporations with capital of										
1 billion yen or over	82,895	39.1	92,392	-3.7	81,489	11.8	96,842	28.8	96,352	16.2
100 million to 1 billion yen	22,507	15.8	18,692	18.0	17,939	-6.0	21,600	2.7	25,354	12.7
10 to 100 million yen	54,311	17.3	39,921	46.2	26,478	-1.7	39,260	-7.1	51,008	-6.1
Finance and Insurance										
Corporations with capital of										
1 billion yen or over	22,319	*	22,231	-6.7	21,223	10.5	28,619	57.5	26,457	18.5
100 million to 1 billion yen	387	*	1,266	18.3	669	77.7	947	19.2	993	156.7
10 to 100 million yen	-42	-104.1	1,046	36.3	-523	-155.2	235	-76.6	-14	*

Notes : 1Percent change is compared with the same quarter of the previous year.

: 2Money lending business etc. are non-deposit money corporations, including lending and credit card business.

: 3Financial products transaction dealers are those engaged in Type I Financial products transaction and limited to those engaged in Securities-Related Business.

: 4Futures commodity transaction dealers etc. are futures commodity transaction dealers, investment advisory and agent services, investment management services, and auxiliaries for financial products transaction.

: 5\*: Can not be compared because of the negative figure in the previous year.

## 9.Investment in plant and equipment

(100 million yen,%)

Classification	Jan. -Mar. 2012		Apr. -Jun.		Jul. -Sep.		Oct. -Dec.		Jan. -Mar. 2013	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries (including Finance and Insurance)	124,719	3.0	86,547	7.2	92,573	2.2	94,798	-8.7	120,234	-3.6
	(111,205)	(3.5)	(76,732)	(6.2)	(82,060)	(2.5)	(85,000)	(-7.4)	(105,528)	(-5.1)
Finance and Insurance	6,173	-3.7	3,454	-4.7	4,511	2.9	4,031	-7.9	6,305	2.1
	(3,168)	(3.7)	(1,467)	(-7.9)	(2,063)	(6.3)	(1,864)	(-16.6)	(3,132)	(-1.1)
Banking	3,834	1.1	2,222	5.1	2,564	-1.3	2,411	-5.9	3,920	2.3
Money lending business etc.	618	-23.0	351	-16.5	465	-5.1	497	3.7	717	16.2
Financial products transaction dealers	259	-10.7	127	-34.4	189	-27.2	156	-13.3	183	-29.4
Futures commodity transaction dealers etc.	112	-2.1	116	41.4	142	38.3	109	-16.5	153	36.9
Life insurance institutions	885	-8.7	426	-24.8	820	18.0	497	-23.5	843	-4.7
Non-life insurance institutions	418	15.2	176	-9.7	293	40.2	301	-4.8	414	-0.8
Miscellaneous insurance institutions	49	-40.4	37	-31.3	38	28.5	62	5.8	75	52.4
All Industries (including Finance and Insurance)										
Corporations with capital of										
1 billion yen or over	80,367	3.1	51,649	5.2	56,504	1.3	57,564	-2.5	76,865	-4.4
100 million to 1 billion yen	17,611	6.6	12,991	20.0	14,137	2.2	13,717	-6.5	17,345	-1.5
10 to 100 million yen	26,740	0.2	21,907	5.0	21,932	4.8	23,518	-21.8	26,024	-2.7
Finance and Insurance										
Corporations with capital of										
1 billion yen or over	5,913	-3.9	3,280	-5.4	4,337	3.2	3,735	-10.6	6,052	2.4
100 million to 1 billion yen	173	25.2	103	17.0	126	-0.7	166	28.7	149	-13.9
10 to 100 million yen	88	-27.8	71	3.3	48	-12.9	130	89.4	104	18.8

Notes : 1 Percent change is compared with the same quarter of the previous year.

: 2 Figures include investment in software. Figures of the lower row exclude investment in software.

: 3 Money lending business etc. are non-deposit money corporations, including lending and credit card business.

: 4 Financial products transaction dealers are those engaged in Type I Financial products transaction and limited to those engaged in Securities-Related Business.

: 5 Futures commodity transaction dealers etc. are futures commodity transaction dealers, investment advisory and agent services, investment management services, and auxiliaries for financial products transaction.

## 10.Ratio of net worth

(%)

Classification	Jan. -Mar. 2012	Apr. -Jun.	Jul. -Sep.	Oct. -Dec.	Jan. -Mar. 2013
All Industries (including Finance and Insurance)	17.7	17.9	18.1	18.1	18.5
Finance and Insurance	5.3	5.1	5.3	5.4	5.8
All Industries (including Finance and Insurance)					
Corporations with capital of					
1 billion yen or over	14.7	14.8	15.1	14.9	15.2
100 million to 1 billion yen	28.4	28.9	29.5	30.0	31.5
10 to 100 million yen	28.4	30.0	30.0	30.5	31.1
Finance and Insurance					
Corporations with capital of					
1 billion yen or over	5.1	5.0	5.1	5.2	5.6
100 million to 1 billion yen	9.2	9.2	9.4	9.7	10.3
10 to 100 million yen	12.9	10.3	10.2	10.6	10.1

Notes :     Ratio of net worth =  $\frac{\text{Net assets} - \text{Subscription rights to shares}}{\text{Liabilities and capital}} \times 100$

**1.Assets, liabilities and net assets, and profits and losses (All Industries)**

(100 million yen.%)

Classification	Actual values					Percent change from the previous year				
	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
Number of corporations	1,081,502	1,059,364	1,059,035	1,058,817	1,058,543	-1.9	-2.1	-2.1	-2.1	-2.1
<b>Liquid assets</b>	6,426,987	5,914,749	5,985,735	6,071,572	6,163,243	0.9	-2.6	-1.2	-4.9	-4.1
Cash and deposits	1,532,824	1,413,949	1,472,342	1,422,409	1,497,400	-2.1	-0.9	2.7	-3.1	-2.3
Bills and accounts receivable	2,204,933	1,909,357	1,914,549	1,961,828	2,021,040	4.4	-1.1	-2.0	-7.0	-8.3
Securities	234,067	226,679	225,951	220,139	232,254	-0.5	-6.3	-8.2	-13.3	-0.8
Stocks	46,735	42,432	41,282	42,221	48,434	-13.5	-23.6	-24.7	-25.1	3.6
Bonds and debentures	54,438	51,801	56,465	53,896	51,185	-1.7	-8.1	-1.5	0.6	-6.0
Other securities	132,894	132,447	128,204	124,022	132,635	5.5	1.7	-4.3	-13.8	-0.2
Inventories	1,013,266	999,896	1,023,419	1,052,822	996,418	-1.7	-5.0	-2.1	-3.7	-1.7
Finished goods and merchandise	536,736	521,936	535,406	543,035	511,873	-1.9	-4.6	-0.6	-3.5	-4.6
Works in process	297,313	302,780	310,722	333,374	306,797	-1.2	-5.3	-3.5	-1.6	3.2
Raw materials and supplies	179,217	175,180	177,292	176,414	177,748	-2.2	-5.3	-4.0	-7.8	-0.8
Other liquid assets	1,441,896	1,364,868	1,349,474	1,414,374	1,416,132	1.0	-4.2	-2.0	-3.0	-1.8
<b>Fixed assets</b>	7,469,863	7,307,939	7,350,253	7,380,546	7,491,657	-2.5	-1.9	-1.2	-1.2	0.3
Deferred assets	18,999	19,378	18,073	17,040	20,072	1.6	-4.9	-5.2	-12.5	5.7
<b>Total assets</b>	13,915,848	13,242,067	13,354,061	13,469,158	13,674,973	-1.0	-2.2	-1.2	-2.9	-1.7
<b>Liabilities</b>	8,874,827	8,265,802	8,295,548	8,376,512	8,430,634	0.0	-3.2	-2.9	-4.6	-5.0
<b>Liquid liabilities</b>	4,916,735	4,423,266	4,411,703	4,512,926	4,513,905	2.4	-2.0	-2.6	-5.9	-8.2
Bills and accounts payable	1,740,337	1,529,286	1,526,514	1,564,581	1,582,422	7.1	-0.8	-0.2	-7.2	-9.1
Short-term borrowings	1,533,644	1,413,802	1,420,008	1,462,449	1,419,983	-5.3	-7.4	-6.3	-5.9	-7.4
Borrowings from financial institutions	1,060,312	997,778	1,000,864	1,024,851	986,591	-5.5	-2.8	-5.5	-4.4	-7.0
Borrowings from others	473,332	416,024	419,145	437,598	433,392	-4.8	-16.9	-8.1	-9.1	-8.4
Allowance	103,632	85,272	93,288	70,012	106,966	0.6	-1.0	-0.6	-8.7	3.2
Other liquid liabilities	1,539,122	1,394,906	1,371,893	1,415,884	1,404,534	5.8	2.5	-0.8	-4.2	-8.7
<b>Fixed liabilities</b>	3,953,015	3,837,412	3,878,756	3,858,511	3,911,116	-2.9	-4.6	-3.3	-3.0	-1.1
Bonds	534,078	526,358	530,529	532,105	537,745	-7.6	-9.0	-3.9	-3.8	0.7
Long-term borrowings	2,494,173	2,425,096	2,442,337	2,441,490	2,457,783	-3.6	-3.6	-3.6	-3.8	-1.5
Borrowings from financial institutions	2,007,312	1,980,859	1,995,314	2,007,796	2,039,058	-5.9	-2.0	-2.5	-1.8	1.6
Borrowings from others	486,861	444,236	447,023	433,694	418,725	7.4	-10.3	-8.3	-11.9	-14.0
Allowance	369,659	364,225	362,402	365,023	375,429	2.9	1.6	1.3	-0.3	1.6
Other fixed liabilities	555,106	521,734	543,488	519,893	540,159	1.6	-8.4	-4.1	-0.2	-2.7
Reserve required by special law	5,076	5,124	5,089	5,076	5,614	208.3	218.9	217.6	2.9	10.6
<b>Net assets</b>	5,041,022	4,976,264	5,058,513	5,092,646	5,244,339	-2.6	-0.5	1.6	-0.0	4.0
Share holder's equity	4,754,277	4,715,793	4,804,217	4,835,577	4,940,190	-3.4	-0.4	1.7	0.2	3.9
Capital stock	963,677	965,272	1,008,296	964,302	964,086	-0.8	-1.4	3.4	-0.8	0.0
Capital surplus	1,236,688	1,169,148	1,207,639	1,271,024	1,281,872	3.2	-5.5	-3.0	0.5	3.7
Earned surplus	2,709,098	2,728,367	2,731,556	2,744,031	2,847,472	-6.6	2.5	3.0	0.2	5.1
Treasury stock	-155,186	-146,995	-143,273	-143,780	-153,240	*	*	*	*	*
Others	284,215	257,776	251,937	254,434	301,370	12.3	-3.7	-0.7	-4.3	6.0
Subscription rights to shares	2,530	2,696	2,358	2,636	2,778	19.2	-6.3	0.6	5.8	9.8
<b>Liabilities and net assets</b>	13,915,848	13,242,067	13,354,061	13,469,158	13,674,973	-1.0	-2.2	-1.2	-2.9	-1.7
Bills receivable discounted outstanding	35,577	39,895	32,918	34,134	40,187	0.1	2.6	11.2	4.5	13.0
<b>Sales</b>	3,469,980	3,133,008	3,162,444	3,209,208	3,268,637	0.6	-1.0	-4.4	-6.8	-5.8
Cost of sales	2,697,681	2,428,926	2,462,224	2,484,378	2,522,416	1.2	-0.7	-4.5	-7.3	-6.5
Selling and general administration expenses	654,390	601,155	608,869	618,746	625,527	-2.4	-4.4	-3.7	-5.0	-4.4
<b>Operating profits</b>	117,909	102,927	91,351	106,084	120,695	3.3	14.2	-5.9	-5.5	2.4
Interest received	19,761	22,307	16,382	12,530	20,060	3.3	-10.1	16.4	0.7	1.5
Other non-operating revenue	38,530	32,783	30,372	39,000	40,112	13.3	-3.4	2.0	38.9	4.1
Interest expense	18,669	15,664	16,914	15,571	15,034	-14.3	-18.4	-13.3	-15.0	-19.5
Other non-operating expense	20,481	15,891	16,654	14,142	20,554	2.0	-2.3	-27.9	-11.1	0.4
<b>Ordinary profits</b>	137,049	126,461	104,536	127,901	145,278	9.3	11.5	6.3	7.9	6.0
<b>Personnel expenses</b>	421,449	423,384	429,267	443,692	413,937	-2.6	-2.5	-2.2	-2.3	-1.8
Directors' remuneration	37,653	36,532	35,830	36,058	35,920	-4.3	-4.9	-5.3	-3.8	-4.6
Bonus for directors	949	1,159	1,237	1,672	974	-11.8	-5.0	5.0	7.9	2.6
Salaries and wages	288,300	286,346	287,779	288,760	285,429	-3.4	-2.8	-2.1	-2.2	-1.0
Bonus for employees	39,256	46,192	50,035	63,708	36,781	2.1	-1.8	-3.8	-3.2	-6.3
Welfare expense	55,291	53,155	54,385	53,494	54,833	-0.7	0.8	0.8	-1.0	-0.8
<b>Number of staffs(100 persons)</b>	364,191	362,724	356,886	354,379	355,117	-2.7	-4.6	-3.0	-4.3	-2.5
Number of directors	24,164	24,038	23,406	23,346	23,573	-3.7	-4.6	-3.3	-3.3	-2.4
Number of employees	340,027	338,686	333,480	331,033	331,544	-2.6	-4.6	-3.0	-4.4	-2.5

Notes: 1. \*Can not be compared because of the negative figure in the previous year.

2. All Industries doesn't include Finance and Insurance

## 2.Principal items classified by scale of capital (All Industries)

(100 million yen,%)

Classification	Actual values					Percent change from the previous year				
	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
10 to 100 million yen										
Sales	1,400,288	1,222,035	1,216,953	1,268,658	1,234,378	-4.4	-8.2	-5.5	-8.4	-11.8
Operating profits	54,004	34,747	26,530	26,530	46,506	15.9	43.7	-0.2	-22.4	-13.9
Ordinary profits	54,354	38,875	27,001	39,025	51,021	20.0	46.5	3.9	-5.4	-6.1
Investment in plant and equipment	26,653	21,835	21,884	23,387	25,920	0.3	5.0	4.8	-22.1	-2.7
Investment in P&E(excluding investment in software)	25,258	20,988	20,994	22,227	24,150	3.6	5.6	8.0	-18.7	-4.4
Increase in inventories	-20,372	-2,772	960	15,640	-15,100	*	*	-93.1	29.6	*
Ratio of operating profits to sales	3.9	2.8	2.2	2.6	3.8					
Ratio of ordinary profits to sales	3.9	3.2	2.2	3.1	4.1					
Liquidity ratio	16.9	17.9	18.2	17.2	18.0					
Ratio of net worth	29.4	31.4	31.4	31.8	32.6					
100 million to 1 billion yen										
Sales	631,502	569,948	581,403	587,303	613,523	6.4	5.1	-2.7	-3.6	-2.8
Operating profits	21,567	16,350	17,149	19,283	22,012	14.3	26.4	-10.1	-0.6	2.1
Ordinary profits	22,120	17,426	17,270	20,653	24,362	13.5	18.0	-7.7	2.0	10.1
Investment in plant and equipment	17,438	12,888	14,011	13,551	17,196	6.5	20.1	2.2	-6.8	-1.4
Investment in P&E(excluding investment in software)	15,466	11,340	12,553	12,046	14,644	4.7	19.2	2.9	-5.8	-5.3
Increase in inventories	-14,963	7,388	-1,731	10,624	-15,704	*	-30.4	*	-17.5	*
Ratio of operating profits to sales	3.4	2.9	2.9	3.3	3.6					
Ratio of ordinary profits to sales	3.5	3.1	3.0	3.5	4.0					
Liquidity ratio	9.2	9.9	9.6	9.5	9.1					
Ratio of net worth	33.6	34.4	35.1	35.7	37.2					
1 billion yen or over										
Sales	1,438,190	1,341,025	1,364,088	1,353,247	1,420,736	3.3	3.8	-4.1	-6.7	-1.2
Operating profits	42,338	51,829	47,673	54,079	52,176	-13.0	-2.2	-7.3	6.6	23.2
Ordinary profits	60,576	70,160	60,265	68,223	69,895	-0.1	-2.7	12.3	19.6	15.4
Investment in plant and equipment	74,455	48,369	52,167	53,829	70,813	3.7	6.0	1.1	-1.9	-4.9
Investment in P&E(excluding investment in software)	67,314	42,937	46,451	48,864	63,603	3.1	4.1	0.0	-1.1	-5.5
Increase in inventories	-29,873	6,168	-412	16,927	-23,959	*	-83.4	-138.7	-0.1	*
Ratio of operating profits to sales	2.9	3.9	3.5	4.0	3.7					
Ratio of ordinary profits to sales	4.2	5.2	4.4	5.0	4.9					
Liquidity ratio	9.5	10.5	10.6	10.3	10.1					
Ratio of net worth	41.5	42.1	42.5	42.0	42.2					
total										
Sales	3,469,980	3,133,008	3,162,444	3,209,208	3,268,637	0.6	-1.0	-4.4	-6.8	-5.8
Operating profits	117,909	102,927	91,351	106,084	120,695	3.3	14.2	-5.9	-5.5	2.4
Ordinary profits	137,049	126,461	104,536	127,901	145,278	9.3	11.5	6.3	7.9	6.0
Investment in plant and equipment	118,545	83,092	88,062	90,767	113,928	3.3	7.7	2.2	-8.7	-3.9
Investment in P&E(excluding investment in software)	108,037	75,265	79,997	83,137	102,396	3.5	6.6	2.4	-7.2	-5.2
Increase in inventories	-65,208	10,784	-1,183	43,191	-54,763	*	-75.2	-108.2	3.1	*
Ratio of operating profits to sales	3.4	3.3	2.9	3.3	3.7					
Ratio of ordinary profits to sales	3.9	4.0	3.3	4.0	4.4					
Liquidity ratio	12.4	13.3	13.3	12.9	12.9					
Ratio of net worth	36.2	37.6	37.9	37.8	38.3					

Notes : 1. \* : Can not be compared because of the negative figure in the previous year.

2. Liquidity ratio =  $\frac{\text{Cash and deposits} + \text{Securities (average of the beginning and the end of the quarter)}}{\text{Sales} \times 4} \times 100$

3. All Industries doesn't include Finance and Insurance.



**3.Assets, liabilities and net assets,profits and losses,  
and principal items classified by scale of capital (All Industries(including Finance and Insurance))**

(100 million yen,%)

Classification		Period		Actual values					Percent change from the previous year				
		Item	Jan. -Mar. 2012	Apr. -Jun.	Jul. -Sep.	Oct. -Dec.	Jan. -Mar. 2013	Jan. -Mar. 2012	Apr. -Jun.	Jul. -Sep.	Oct. -Dec.	Jan. -Mar. 2013	
<b>Total</b>	Number of corporations	1,096,817	1,073,827	1,073,276	1,072,930	1,072,508	-2.0	-2.2	-2.2	-2.2	-2.2		
	Fixed assets	7,842,884	7,670,850	7,704,934	7,729,283	7,838,475	-2.2	-2.0	-1.5	-1.5	-0.1		
	Net assets	6,139,569	6,030,100	6,142,291	6,229,113	6,477,790	-0.7	0.0	2.1	1.6	5.5		
	Share holders' equity	5,744,874	5,690,637	5,796,659	5,849,958	5,957,347	-1.9	-0.1	1.6	0.8	3.7		
	Capital stock	1,322,049	1,313,731	1,359,675	1,311,690	1,308,726	0.7	-1.5	2.0	-1.3	-1.0		
	Capital surplus	1,531,098	1,464,240	1,502,261	1,574,563	1,579,116	3.8	-4.1	-2.4	0.8	3.1		
	Earned surplus	3,057,365	3,069,875	3,088,367	3,119,079	3,234,277	-5.2	2.6	3.3	1.4	5.8		
	Treasury stock	-165,638	-157,209	-153,644	-155,374	-164,772	*	*	*	*	*		
	Others	392,071	336,663	343,183	376,427	517,559	21.5	0.7	10.8	17.1	32.0		
	Subscription rights to shares	2,624	2,800	2,450	2,728	2,884	18.5	-5.1	1.1	6.2	9.9		
	Ordinary profits	159,713	151,004	125,906	157,702	172,714	27.4	8.6	5.9	13.9	8.1		
	Personnel expenses	445,432	448,097	452,871	468,356	438,328	-2.5	-2.4	-2.1	-2.2	-1.6		
	Directors' remuneration	38,312	37,204	36,501	36,716	36,592	-4.4	-4.8	-5.2	-3.8	-4.5		
	Bonus for directors	1,018	1,212	1,267	1,730	1,071	-11.2	-5.3	4.5	8.4	5.3		
	Salaries and wages	302,950	301,263	302,385	303,401	299,985	-3.2	-2.7	-2.0	-2.2	-1.0		
	Bonus for employees	42,643	50,512	53,527	68,334	40,812	1.9	-1.9	-3.5	-2.9	-4.3		
	Welfare expense	60,509	57,905	59,191	58,175	59,869	-0.5	0.5	0.5	-1.1	-1.1		
	Number of staffs	37,763,362	37,636,294	37,036,816	36,767,884	36,824,261	-2.7	-4.4	-3.0	-4.2	-2.5		
	Number of directors	2,450,425	2,436,764	2,373,478	2,367,295	2,389,720	-3.7	-4.6	-3.3	-3.3	-2.5		
	Number of employees	35,312,937	35,199,530	34,663,338	34,400,589	34,434,541	-2.6	-4.4	-3.0	-4.3	-2.5		
<b>10 to 100 million yen</b>	Ordinary profits	54,311	39,921	26,478	39,260	51,008	17.3	46.2	-1.7	-7.1	-6.1		
	Investment in plant and equipment	26,740	21,907	21,932	23,518	26,024	0.2	5.0	4.8	-21.8	-2.7		
	Investment in P&E(excluding investment in software)	25,331	21,053	21,032	22,337	24,235	3.5	5.6	7.9	-18.4	-4.3		
	Ratio of net worth	28.4	30.0	30.0	30.5	31.1							
<b>100 million to 1 billion yen</b>	Ordinary profits	22,507	18,692	17,939	21,600	25,354	15.8	18.0	-6.0	2.7	12.7		
	Investment in plant and equipment	17,611	12,991	14,137	13,717	17,345	6.6	20.0	2.2	-6.5	-1.5		
	Investment in P&E(excluding investment in software)	15,608	11,420	12,643	12,169	14,746	4.9	19.2	2.8	-5.7	-5.5		
	Ratio of net worth	28.4	28.9	29.5	30.0	31.5							
<b>1 billion yen or over</b>	Ordinary profits	82,895	92,392	81,489	96,842	96,352	39.1	-3.7	11.8	28.8	16.2		
	Investment in plant and equipment	80,367	51,649	56,504	57,564	76,865	3.1	5.2	1.3	-2.5	-4.4		
	Investment in P&E(excluding investment in software)	70,266	44,258	48,386	50,495	66,547	3.1	3.6	0.3	-2.0	-5.3		
	Ratio of net worth	14.7	14.8	15.1	14.9	15.2							
<b>Total</b>	Ordinary profits	159,713	151,004	125,906	157,702	172,714	27.4	8.6	5.9	13.9	8.1		
	Investment in plant and equipment	124,719	86,547	92,573	94,798	120,234	3.0	7.2	2.2	-8.7	-3.6		
	Investment in P&E(excluding investment in software)	111,205	76,732	82,060	85,000	105,528	3.5	6.2	2.5	-7.4	-5.1		
	Ratio of net worth	17.7	17.9	18.1	18.1	18.5							

Notes: \*:can not be compared because of the negative figure in the previous year.

**4.Assets, liabilities and net assets,profits and losses,  
and principal items classified by scale of capital (Finance and Insurance)**

(100 million yen,%)

Classification		Item		Actual values					Percent change from the previous year				
				Jan. -Mar. 2012	Apr. -Jun.	Jul. -Sep.	Oct. -Dec.	Jan. -Mar. 2013	Jan. -Mar. 2012	Apr. -Jun.	Jul. -Sep.	Oct. -Dec.	Jan. -Mar. 2013
<b>Total</b>	Number of corporations	15,315	14,463	14,241	14,113	13,965	-4.7	-8.2	-8.3	-8.4	-8.8		
	Fixed assets	373,021	362,911	354,681	348,737	346,818	4.0	-4.1	-7.2	-7.7	-7.0		
	Net assets	1,098,547	1,053,836	1,083,779	1,136,467	1,233,452	9.4	2.3	4.5	9.8	12.3		
	Share holders' equity	990,597	974,844	992,441	1,014,382	1,017,157	6.0	1.2	1.2	3.5	2.7		
	Capital stock	358,372	348,459	351,379	347,388	344,640	4.7	-1.8	-1.7	-2.9	-3.8		
	Capital surplus	294,410	295,092	294,622	303,539	297,244	6.2	1.8	-0.2	2.4	1.0		
	Earned surplus	348,266	341,508	356,811	375,048	386,805	7.7	4.0	5.4	11.6	11.1		
	Treasury stock	-10,451	-10,214	-10,371	-11,594	-11,532	*	*	*	*	*		
	Others	107,856	78,887	91,246	121,993	216,189	54.9	18.4	63.2	119.4	100.4		
	Subscription rights to shares	94	105	92	93	106	2.5	46.0	19.0	16.8	12.5		
	Ordinary profits	22,664	24,543	21,370	29,801	27,436	*	-4.4	4.1	49.3	21.1		
	Personnel expenses	23,984	24,713	23,604	24,664	24,392	-0.3	-0.9	-1.2	-0.7	1.7		
	Directors' remuneration	660	673	671	658	671	-9.1	-3.3	-0.6	-2.8	1.8		
	Bonus for directors	69	54	30	58	97	-3.4	-12.5	-12.5	28.0	41.1		
	Salaries and wages	14,650	14,917	14,606	14,641	14,556	-0.9	0.5	-1.5	-1.1	-0.6		
	Bonus for employees	3,387	4,320	3,492	4,626	4,031	-0.2	-3.4	1.5	2.3	19.0		
	Welfare expense	5,218	4,750	4,805	4,681	5,036	2.5	-2.3	-2.4	-2.2	-3.5		
Number of staffs	1,344,284	1,363,903	1,348,208	1,329,936	1,312,583	-1.9	0.0	-1.6	-1.4	-2.4			
Number of directors	34,007	33,002	32,912	32,677	32,439	-6.1	-6.1	-5.0	-4.5	-4.6			
Number of employees	1,310,277	1,330,901	1,315,296	1,297,259	1,280,144	-1.8	0.1	-1.5	-1.4	-2.3			
<b>10 to 100 million yen</b>	Ordinary profits	-42	1,046	-523	235	-14	-104.1	36.3	-155.2	-76.6	*		
	Investment in plant and equipment	88	71	48	130	104	-27.8	3.3	-12.9	89.4	18.8		
	Investment in P&E(excluding investment in software)	73	65	38	110	86	-27.2	0.6	-22.3	103.3	17.2		
	Ratio of net worth	12.9	10.3	10.2	10.6	10.1							
<b>100 million to 1 billion yen</b>	Ordinary profits	387	1,266	669	947	993	*	18.3	77.7	19.2	156.7		
	Investment in plant and equipment	173	103	126	166	149	25.2	17.0	-0.7	28.7	-13.9		
	Investment in P&E(excluding investment in software)	142	81	90	123	102	42.2	22.1	-10.6	14.8	-28.6		
	Ratio of net worth	9.2	9.2	9.4	9.7	10.3							
<b>1 billion yen or over</b>	Ordinary profits	22,319	22,231	21,223	28,619	26,457	*	-6.7	10.5	57.5	18.5		
	Investment in plant and equipment	5,913	3,280	4,337	3,735	6,052	-3.9	-5.4	3.2	-10.6	2.4		
	Investment in P&E(excluding investment in software)	2,952	1,321	1,935	1,631	2,944	3.4	-9.6	8.1	-21.3	-0.3		
	Ratio of net worth	5.1	5.0	5.1	5.2	5.6							
<b>Total</b>	Ordinary profits	22,664	24,543	21,370	29,801	27,436	*	-4.4	4.1	49.3	21.1		
	Investment in plant and equipment	6,173	3,454	4,511	4,031	6,305	-3.7	-4.7	2.9	-7.9	2.1		
	Investment in P&E(excluding investment in software)	3,168	1,467	2,063	1,864	3,132	3.7	-7.9	6.3	-16.6	-1.1		
	Ratio of net worth	5.3	5.1	5.3	5.4	5.8							

Notes: \*:can not be compared because of the negative figure in the previous year.

## 5.Principal items classified by Industry

(100 million yen,%)

Classification	Actual values					Percent change from the previous year				
	Jan. -Mar. 2012	Apr. -Jun.	Jul. -Sep.	Oct. -Dec.	Jan. -Mar. 2013	Jan. -Mar. 2012	Apr. -Jun.	Jul. -Sep.	Oct. -Dec.	Jan. -Mar. 2013
<b>All Industries</b>										
Sales	3,469,980	3,133,008	3,162,444	3,209,208	3,268,637	0.6	-1.0	-4.4	-6.8	-5.8
Operating profits	117,909	102,927	91,351	106,084	120,695	3.3	14.2	-5.9	-5.5	2.4
Ordinary profits	137,049	126,461	104,536	127,901	145,278	9.3	11.5	6.3	7.9	6.0
Investment in plant and equipment	118,545	83,092	88,062	90,767	113,928	3.3	7.7	2.2	-8.7	-3.9
Investment in P&E(excluding investment in software)	108,037	75,265	79,997	83,137	102,396	3.5	6.6	2.4	-7.2	-5.2
Increase in inventories	-65,208	10,784	-1,183	43,191	-54,763	*	-75.2	-108.2	3.1	*
Ratio of operating profits to sales	3.4	3.3	2.9	3.3	3.7					
Ratio of ordinary profits to sales	3.9	4.0	3.3	4.0	4.4					
Liquidity ratio	12.4	13.3	13.3	12.9	12.9					
Ratio of net worth	36.2	37.6	37.9	37.8	38.3					
<b>Manufacturing</b>										
Sales	1,046,903	959,416	967,660	964,475	977,453	1.8	5.0	-5.6	-7.0	-6.6
Operating profits	27,630	27,122	25,809	29,829	36,369	-7.0	11.0	-9.9	-0.9	31.6
Ordinary profits	39,879	39,840	31,100	43,886	51,170	3.6	2.7	-2.1	21.4	28.3
Investment in plant and equipment	42,007	31,390	33,319	30,556	38,519	3.8	14.7	0.5	-9.6	-8.3
Investment in P&E(excluding investment in software)	38,866	28,872	30,669	28,130	34,859	3.5	13.9	0.1	-9.3	-10.3
Increase in inventories	-19,450	10,723	-2,898	7,571	-15,189	*	-61.5	-319.2	-0.1	*
Ratio of operating profits to sales	2.6	2.8	2.7	3.1	3.7					
Ratio of ordinary profits to sales	3.8	4.2	3.2	4.6	5.2					
Liquidity ratio	11.9	13.1	13.1	12.5	12.7					
Ratio of net worth	42.3	43.8	44.2	43.9	44.6					
<b>Non-Manufacturing</b>										
Sales	2,423,077	2,173,592	2,194,784	2,244,733	2,291,184	0.0	-3.4	-3.8	-6.7	-5.4
Operating profits	90,279	75,804	65,542	76,254	84,325	6.9	15.4	-4.3	-7.2	-6.6
Ordinary profits	97,170	86,621	73,437	84,015	94,107	11.8	16.0	10.2	2.0	-3.2
Investment in plant and equipment	76,538	51,703	54,744	60,211	75,409	3.0	3.9	3.3	-8.2	-1.5
Investment in P&E(excluding investment in software)	69,172	46,393	49,329	55,007	67,538	3.4	2.4	3.9	-6.0	-2.4
Increase in inventories	-45,759	61	1,715	35,620	-39,575	*	-99.6	-87.0	3.8	*
Ratio of operating profits to sales	3.7	3.5	3.0	3.4	3.7					
Ratio of ordinary profits to sales	4.0	4.0	3.3	3.7	4.1					
Liquidity ratio	12.6	13.3	13.4	13.0	13.0					
Ratio of net worth	33.6	34.8	35.1	35.1	35.6					
<b>Agriculture , Forestry and Fisheries</b>										
Sales	5,438	5,625	5,885	6,957	5,650	-18.3	7.1	-4.3	8.9	3.9
Operating profits	124	-285	-155	253	-334	-13.0	-211.7	-310.0	-43.2	-369.5
Ordinary profits	266	22	84	452	61	50.3	-93.7	-10.2	-23.5	-76.9
Investment in plant and equipment	168	361	247	490	208	-55.5	89.1	102.1	137.6	24.4
Investment in P&E(excluding investment in software)	165	359	246	474	205	-55.1	90.2	101.8	135.1	23.8
Increase in inventories	-60	353	218	-93	-77	-146.2	26.3	1,007.4	-529.0	*
Ratio of operating profits to sales	2.3	-5.1	-2.6	3.6	-5.9					
Ratio of ordinary profits to sales	4.9	0.4	1.4	6.5	1.1					
Liquidity ratio	16.4	19.5	18.9	14.8	19.9					
Ratio of net worth	24.2	22.6	22.7	25.1	23.2					

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.

2 : \*:Can not be compared because of the negative figure in the previous year.

## 5.Principal items classified by Industry

(100 million yen,%)

Classification	Actual values					Percent change from the previous year				
	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
Transportation Equipment										
Sales	192,932	157,397	159,687	150,821	169,951	22.5	26.4	-8.9	-16.7	-11.9
Operating profits	5,527	5,318	5,023	2,712	9,379	*	*	154.6	-2.1	69.7
Ordinary profits	8,286	9,243	7,279	7,044	11,102	207.6	1,050.9	128.8	37.3	34.0
Investment in plant and equipment	6,332	3,957	5,211	4,456	6,875	17.3	17.4	21.5	1.4	8.6
Investment in P&E(excluding investment in software)	5,975	3,778	4,948	4,248	6,451	16.1	17.1	22.7	1.7	8.0
Increase in inventories	-2,047	491	538	1,739	-3,677	*	-85.3	460.9	17.9	*
Ratio of operating profits to sales	2.9	3.4	3.1	1.8	5.5					
Ratio of ordinary profits to sales	4.3	5.9	4.6	4.7	6.5					
Liquidity ratio	10.9	13.0	13.1	13.4	11.9					
Ratio of net worth	45.2	46.5	48.2	48.7	48.9					
Transport and Postal activities										
Sales	147,091	148,175	136,484	138,056	139,380	6.2	2.9	-11.9	-11.0	-5.2
Operating profits	2,593	8,635	8,592	8,353	2,125	31.5	45.6	3.4	-11.9	-18.0
Ordinary profits	2,142	9,468	8,182	8,024	2,038	84.6	56.3	8.7	-11.7	-4.9
Investment in plant and equipment	14,516	7,099	7,398	8,390	13,440	1.6	10.4	4.0	15.8	-7.4
Investment in P&E(excluding investment in software)	14,082	6,711	7,113	8,033	12,774	2.1	10.1	5.1	15.7	-9.3
Increase in inventories	716	-9,103	2,403	683	-1,357	-30.7	-620.2	158.3	-21.9	-289.4
Ratio of operating profits to sales	1.8	5.8	6.3	6.1	1.5					
Ratio of ordinary profits to sales	1.5	6.4	6.0	5.8	1.5					
Liquidity ratio	11.1	11.8	11.3	12.1	12.7					
Ratio of net worth	30.3	31.3	31.1	32.1	31.8					
Wholesale and Retail Trade										
Sales	1,231,115	1,184,623	1,202,046	1,246,168	1,204,513	-4.4	-7.7	-3.7	-6.4	-2.2
Operating profits	27,715	18,550	19,078	21,298	28,213	3.2	-1.6	-9.3	-14.5	1.8
Ordinary profits	37,306	24,675	27,627	25,961	33,949	10.3	-2.0	16.7	-7.3	-9.0
Investment in plant and equipment	12,088	11,858	11,834	14,262	13,588	-6.9	-3.6	10.8	-1.6	12.4
Investment in P&E(excluding investment in software)	10,764	10,969	10,951	13,364	12,055	0.5	-1.6	13.0	-1.5	12.0
Increase in inventories	-14,421	8,633	-7,871	16,479	-13,411	*	10.6	*	-6.1	*
Ratio of operating profits to sales	2.3	1.6	1.6	1.7	2.3					
Ratio of ordinary profits to sales	3.0	2.1	2.3	2.1	2.8					
Liquidity ratio	9.0	8.0	8.2	7.8	8.0					
Ratio of net worth	31.0	29.7	29.3	29.6	31.1					
Real estate and Goods rental and Leasing										
Sales	117,640	96,455	99,793	100,891	108,925	-1.1	-0.1	0.8	-1.2	-7.4
Operating profits	10,687	10,767	10,676	10,526	10,830	-11.4	17.9	2.0	-11.2	1.3
Ordinary profits	7,827	10,659	7,955	12,635	10,238	-13.2	36.5	4.4	36.6	30.8
Investment in plant and equipment	9,000	6,608	6,736	7,710	10,794	0.7	5.3	-7.8	-9.3	19.9
Investment in P&E(excluding investment in software)	8,660	6,433	6,595	7,545	10,469	-0.4	5.1	-7.6	-8.7	20.9
Increase in inventories	-7,461	-1,121	-650	489	-2,151	*	-175.9	-115.8	*	*
Ratio of operating profits to sales	9.1	11.2	10.7	10.4	9.9					
Ratio of ordinary profits to sales	6.7	11.1	8.0	12.5	9.4					
Liquidity ratio	31.4	28.3	30.4	31.8	30.1					
Ratio of net worth	26.9	26.9	28.3	29.4	29.6					

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.

2 : \*:Can not be compared because of the negative figure in the previous year.

## 5.Principal items classified by Industry

(100 million yen,%)

Classification	Actual values				Percent change from the previous year					
	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
<b>Goods rental and Leasing</b>										
Sales	29,891	28,939	30,547	30,695	30,464	3.2	2.9	8.2	6.9	1.9
Operating profits	1,769	1,620	1,752	1,879	1,506	2.5	-2.0	-14.8	-3.7	-14.8
Ordinary profits	1,762	1,775	1,858	1,943	1,640	4.3	4.3	-11.4	-0.3	-6.9
Investment in plant and equipment	3,190	3,196	3,238	3,396	4,808	-23.3	7.4	7.8	0.2	50.7
Investment in P&E(excluding investment in software)	2,980	3,094	3,154	3,276	4,613	-25.5	7.7	7.5	1.7	54.8
Increase in inventories	80	79	-21	82	32	224.8	220.9	-144.1	-1.2	-59.7
Ratio of operating profits to sales	5.9	5.6	5.7	6.1	4.9					
Ratio of ordinary profits to sales	5.9	6.1	6.1	6.3	5.4					
Liquidity ratio	16.9	17.4	16.7	17.6	18.1					
Ratio of net worth	13.3	15.2	15.4	15.5	15.6					
<b>Services</b>										
Sales	385,662	321,580	325,544	321,119	331,738	6.4	-0.5	-6.7	-14.9	-14.0
Operating profits	19,619	21,823	12,307	17,627	18,333	33.0	44.0	-5.5	-18.0	-6.6
Ordinary profits	19,591	23,214	14,776	18,230	20,319	33.7	39.4	11.3	-18.1	3.7
Investment in plant and equipment	12,232	8,396	8,932	8,555	10,947	20.8	5.3	-6.6	-27.4	-10.5
Investment in P&E(excluding investment in software)	11,045	7,430	7,853	7,654	9,021	23.4	2.6	-4.8	-27.3	-18.3
Increase in inventories	-5,150	1,081	1,544	2,433	-4,354	*	-53.0	503.4	-32.4	*
Ratio of operating profits to sales	5.1	6.8	3.8	5.5	5.5					
Ratio of ordinary profits to sales	5.1	7.2	4.5	5.7	6.1					
Liquidity ratio	15.9	21.9	22.6	22.4	21.8					
Ratio of net worth	38.8	43.5	44.5	44.2	43.9					
<b>Accommodations , Eating and Drinking Services</b>										
Sales	71,263	55,918	58,290	50,415	52,542	5.9	-3.4	-4.8	-29.2	-26.3
Operating profits	312	1,216	2,224	2,328	402	*	31.6	6.6	-48.8	29.0
Ordinary profits	345	1,368	2,208	2,207	802	*	123.5	19.4	-51.0	132.3
Investment in plant and equipment	3,000	2,041	2,465	1,674	2,246	56.4	14.2	-5.4	-36.8	-25.1
Investment in P&E(excluding investment in software)	2,930	1,976	2,414	1,642	1,679	62.1	14.6	-4.9	-31.3	-42.7
Increase in inventories	-497	136	-41	522	-1,131	*	*	-353.1	15.7	*
Ratio of operating profits to sales	0.4	2.2	3.8	4.6	0.8					
Ratio of ordinary profits to sales	0.5	2.4	3.8	4.4	1.5					
Liquidity ratio	12.1	14.9	14.2	14.6	16.6					
Ratio of net worth	21.5	23.2	24.4	24.0	25.7					
<b>Living-Related and Personal Services and Amusement Services</b>										
Sales	90,680	73,263	69,348	78,551	74,731	0.9	-9.2	-25.8	-24.5	-17.6
Operating profits	3,875	2,314	2,752	3,096	3,860	58.5	55.7	-18.1	-27.3	-0.4
Ordinary profits	3,499	2,075	2,404	3,138	4,389	46.1	14.9	-29.3	-22.1	25.4
Investment in plant and equipment	3,138	2,590	2,068	2,901	3,078	-6.9	3.1	-26.4	-24.5	-1.9
Investment in P&E(excluding investment in software)	3,057	2,500	1,965	2,813	2,906	-5.0	4.3	-27.5	-25.4	-4.9
Increase in inventories	154	-355	79	259	-229	*	*	-37.4	28.7	-248.8
Ratio of operating profits to sales	4.3	3.2	4.0	3.9	5.2					
Ratio of ordinary profits to sales	3.9	2.8	3.5	4.0	5.9					
Liquidity ratio	13.0	14.9	15.0	14.3	15.5					
Ratio of net worth	19.2	14.6	13.6	17.9	17.0					

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.

2 : \*:Can not be compared because of the negative figure in the previous year.

## 5.Principal items classified by Industry

(100 million yen,%)

Classification	Actual values					Percent change from the previous year				
	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
Scientific Research , Professional and Technical Services										
Sales	100,342	87,973	78,370	78,433	86,073	0.4	5.4	-11.5	-16.3	-14.2
Operating profits	7,911	14,337	3,858	7,881	7,581	-11.7	48.2	13.1	-3.1	-4.2
Ordinary profits	8,258	14,878	6,014	7,956	8,148	-8.0	42.5	79.1	-4.7	-1.3
Investment in plant and equipment	2,259	1,352	1,164	1,245	1,719	14.3	-11.2	-25.8	-25.1	-23.9
Investment in P&E(excluding investment in software)	1,737	913	741	789	1,132	10.2	-26.6	-13.9	-37.8	-34.8
Increase in inventories	-2,089	201	310	563	-1,065	*	-91.6	*	-70.3	*
Ratio of operating profits to sales	7.9	16.3	4.9	10.0	8.8					
Ratio of ordinary profits to sales	8.2	16.9	7.7	10.1	9.5					
Liquidity ratio	20.7	27.7	32.4	33.1	29.6					
Ratio of net worth	54.3	58.6	58.7	57.9	57.8					
Agriculture and Forestry										
Sales	3,735	4,003	4,297	4,821	4,043	-24.3	13.2	-0.5	17.2	8.2
Operating profits	78	-258	-135	4	-270	-1.6	-218.7	-325.5	-98.6	-447.9
Ordinary profits	186	27	68	182	45	108.0	-90.0	5.9	-48.5	-75.9
Investment in plant and equipment	101	215	172	400	147	-55.9	107.2	161.9	169.2	44.9
Investment in P&E(excluding investment in software)	99	215	172	400	145	-56.5	110.2	162.1	171.3	46.5
Increase in inventories	-27	294	107	-21	-22	-128.4	222.2	*	-256.5	*
Ratio of operating profits to sales	2.1	-6.4	-3.1	0.1	-6.7					
Ratio of ordinary profits to sales	5.0	0.7	1.6	3.8	1.1					
Liquidity ratio	15.8	17.2	15.6	13.5	17.3					
Ratio of net worth	27.1	21.7	21.5	23.8	22.4					
Fisheries										
Sales	1,702	1,621	1,588	2,136	1,607	-1.2	-5.5	-13.4	-6.1	-5.6
Operating profits	47	-27	-20	249	-65	-27.1	-171.3	-244.2	74.7	-238.8
Ordinary profits	80	-5	16	271	17	-8.5	-106.1	-45.7	13.5	-79.4
Investment in plant and equipment	66	146	75	89	62	-54.9	67.5	32.5	55.7	-6.9
Investment in P&E(excluding investment in software)	66	144	74	74	59	-52.7	66.5	31.4	36.2	-10.3
Increase in inventories	-33	59	112	-72	-55	-197.5	-68.7	107.4	-968.8	*
Ratio of operating profits to sales	2.7	-1.6	-1.3	11.6	-4.0					
Ratio of ordinary profits to sales	4.7	-0.3	1.0	12.7	1.0					
Liquidity ratio	17.8	25.2	28.0	17.6	26.5					
Ratio of net worth	16.9	25.5	26.3	28.6	25.3					
Mining and Quarrying of Stone and Gravel										
Sales	9,708	9,073	8,093	8,828	10,539	21.6	-0.2	-4.7	-3.5	8.6
Operating profits	3,610	2,966	2,740	2,788	3,331	40.6	7.2	1.2	17.5	-7.7
Ordinary profits	3,966	3,174	2,689	2,956	3,925	39.0	10.4	3.0	23.6	-1.0
Investment in plant and equipment	418	351	472	606	496	-6.2	-14.3	60.4	-9.6	18.6
Investment in P&E(excluding investment in software)	404	344	370	597	484	-8.2	-14.9	31.5	-10.2	19.9
Increase in inventories	-84	134	-213	-92	457	-257.9	*	-274.0	*	*
Ratio of operating profits to sales	37.2	32.7	33.9	31.6	31.6					
Ratio of ordinary profits to sales	40.8	35.0	33.2	33.5	37.2					
Liquidity ratio	29.1	33.6	35.8	34.0	32.9					
Ratio of net worth	62.8	63.4	64.6	63.5	59.1					

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.

2 : \*:Can not be compared because of the negative figure in the previous year.

## 5.Principal items classified by Industry

(100 million yen,%)

Classification	Actual values				Percent change from the previous year					
	Jan. -Mar. 2012	Apr. -Jun.	Jul. -Sep.	Oct. -Dec.	Jan. -Mar. 2013	Jan. -Mar. 2012	Apr. -Jun.	Jul. -Sep.	Oct. -Dec.	Jan. -Mar. 2013
<b>Construction</b>										
Sales	284,861	218,215	222,726	234,277	273,182	2.5	7.0	2.4	2.1	-4.1
Operating profits	14,667	3,781	2,360	6,607	12,324	15.4	117.9	15.9	47.6	-16.0
Ordinary profits	14,744	4,868	2,943	7,090	14,064	17.1	60.2	26.6	57.4	-4.6
Investment in plant and equipment	3,843	2,953	2,571	3,131	3,137	33.0	-21.0	18.7	-30.7	-18.4
Investment in P&E(excluding investment in software)	3,686	2,748	2,401	2,916	2,902	36.7	-22.7	17.5	-31.5	-21.3
Increase in inventories	-13,999	-1,969	6,622	14,076	-15,597	*	*	-13.4	34.3	*
Ratio of operating profits to sales	5.1	1.7	1.1	2.8	4.5					
Ratio of ordinary profits to sales	5.2	2.2	1.3	3.0	5.1					
Liquidity ratio	14.5	21.3	20.0	18.0	16.0					
Ratio of net worth	31.8	34.2	34.1	33.2	34.8					
<b>Food</b>										
Sales	107,693	118,912	121,948	128,212	100,285	-0.4	8.8	1.9	2.1	-6.9
Operating profits	1,600	4,275	3,782	5,051	1,277	109.9	-6.7	-20.0	-9.9	-20.2
Ordinary profits	2,310	5,051	4,647	5,758	2,216	84.0	-4.3	-1.8	0.1	-4.1
Investment in plant and equipment	4,153	3,041	3,285	3,419	3,371	-25.0	-6.9	22.0	9.4	-18.8
Investment in P&E(excluding investment in software)	4,006	2,942	3,159	3,222	3,115	-25.4	-7.2	21.8	7.2	-22.2
Increase in inventories	442	1,342	-759	-187	430	*	-52.8	-249.0	*	-2.7
Ratio of operating profits to sales	1.5	3.6	3.1	3.9	1.3					
Ratio of ordinary profits to sales	2.1	4.2	3.8	4.5	2.2					
Liquidity ratio	8.7	7.5	7.2	6.8	9.0					
Ratio of net worth	40.2	41.5	41.3	41.6	42.3					
<b>Textile Mill products</b>										
Sales	27,120	23,050	21,938	21,488	22,737	5.6	-14.7	-18.5	-25.9	-16.2
Operating profits	655	565	468	1,214	230	1.2	-49.0	4.9	-24.6	-65.0
Ordinary profits	740	679	400	1,415	667	11.8	-50.7	496.4	8.0	-9.8
Investment in plant and equipment	618	400	529	395	655	47.3	28.9	-31.6	-37.2	6.1
Investment in P&E(excluding investment in software)	594	358	509	379	623	45.7	25.4	-32.4	-35.8	5.0
Increase in inventories	-467	475	-144	8	-776	*	2.1	-148.9	-98.1	*
Ratio of operating profits to sales	2.4	2.5	2.1	5.7	1.0					
Ratio of ordinary profits to sales	2.7	2.9	1.8	6.6	2.9					
Liquidity ratio	14.9	14.9	14.4	14.1	14.1					
Ratio of net worth	33.0	36.5	38.7	39.8	38.8					
<b>Lumber and Wood Products</b>										
Sales	9,046	6,677	6,659	7,156	7,277	3.7	-38.7	-37.2	-42.4	-19.6
Operating profits	45	-23	-19	210	303	-79.9	-109.2	-104.0	-59.4	572.2
Ordinary profits	30	-79	-13	242	375	-87.1	-130.6	-102.4	-53.6	1,145.0
Investment in plant and equipment	185	176	199	144	190	-24.4	-16.0	-0.1	-79.5	2.8
Investment in P&E(excluding investment in software)	169	171	196	136	181	-29.9	-17.7	6.3	-80.4	7.2
Increase in inventories	194	-73	100	149	-88	-33.6	-112.3	*	*	-145.3
Ratio of operating profits to sales	0.5	-0.3	-0.3	2.9	4.2					
Ratio of ordinary profits to sales	0.3	-1.2	-0.2	3.4	5.2					
Liquidity ratio	13.9	13.7	14.5	13.6	13.8					
Ratio of net worth	31.6	32.7	33.0	35.3	35.4					

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.

2 : \*:Can not be compared because of the negative figure in the previous year.

## 5.Principal items classified by Industry

(100 million yen,%)

Classification	Actual values					Percent change from the previous year				
	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
<b>Pulp, Paper and Paper Products</b>										
Sales	19,306	17,922	18,027	18,313	16,204	-9.0	-1.0	-3.0	-3.7	-16.1
Operating profits	515	399	449	691	391	-19.5	-41.7	-16.4	-20.7	-24.1
Ordinary profits	587	416	441	814	482	-9.4	-55.4	-5.7	-8.6	-17.9
Investment in plant and equipment	635	534	549	476	635	-6.5	-11.7	-18.5	-13.9	0.0
Investment in P&E(excluding investment in software)	620	523	530	468	609	-6.6	-11.6	-19.0	-13.6	-1.9
Increase in inventories	16	180	-51	223	-66	*	-50.0	*	76.7	-524.5
Ratio of operating profits to sales	2.7	2.2	2.5	3.8	2.4					
Ratio of ordinary profits to sales	3.0	2.3	2.4	4.4	3.0					
Liquidity ratio	10.3	11.3	11.4	10.8	12.6					
Ratio of net worth	33.2	32.8	32.6	34.4	35.1					
<b>Printing and Allied Industries</b>										
Sales	23,214	20,515	20,775	22,890	24,583	-10.0	-11.6	-4.3	-5.1	5.9
Operating profits	639	460	255	324	901	18.9	44.7	100.2	-32.7	41.0
Ordinary profits	751	718	257	627	1,175	40.9	1.8	35.0	-13.7	56.5
Investment in plant and equipment	585	753	797	574	1,301	-36.1	27.7	28.3	-6.5	122.3
Investment in P&E(excluding investment in software)	528	718	739	538	1,238	-38.5	29.8	29.0	-6.9	134.3
Increase in inventories	-23	-5	56	-7	-76	-223.1	-103.9	-36.8	*	*
Ratio of operating profits to sales	2.8	2.2	1.2	1.4	3.7					
Ratio of ordinary profits to sales	3.2	3.5	1.2	2.7	4.8					
Liquidity ratio	17.0	18.6	17.3	15.7	15.9					
Ratio of net worth	39.2	41.6	38.8	39.2	40.5					
<b>Chemical and Allied Products</b>										
Sales	93,987	100,742	96,512	100,455	97,232	-9.8	5.4	0.7	2.9	3.5
Operating profits	4,497	7,411	5,098	7,742	5,127	-22.8	-11.2	-21.4	19.7	14.0
Ordinary profits	5,867	9,121	5,360	9,134	7,523	-12.5	-8.1	-42.2	25.9	28.2
Investment in plant and equipment	4,916	3,822	4,597	4,523	5,337	-11.6	28.1	13.8	5.9	8.6
Investment in P&E(excluding investment in software)	4,569	3,571	4,284	4,211	4,847	-12.2	30.2	13.3	5.7	6.1
Increase in inventories	-495	1,649	311	359	871	-182.8	-37.0	-76.4	136.1	*
Ratio of operating profits to sales	4.8	7.4	5.3	7.7	5.3					
Ratio of ordinary profits to sales	6.2	9.1	5.6	9.1	7.7					
Liquidity ratio	15.1	14.6	15.2	14.5	15.6					
Ratio of net worth	54.2	53.4	53.8	53.8	54.5					
<b>Petroleum and Coal Products</b>										
Sales	50,562	48,834	44,767	50,643	49,012	8.6	6.9	-10.4	-0.0	-3.1
Operating profits	990	-1,443	402	895	1,720	-74.0	-195.9	*	121.0	73.7
Ordinary profits	1,139	-1,515	369	675	1,735	-69.6	-197.7	*	108.0	52.4
Investment in plant and equipment	398	504	381	503	444	63.1	136.4	11.3	111.9	11.5
Investment in P&E(excluding investment in software)	392	280	369	492	421	66.5	38.2	13.1	120.1	7.4
Increase in inventories	2,532	-1,994	250	-254	2,474	-41.1	-194.6	*	*	-2.3
Ratio of operating profits to sales	2.0	-3.0	0.9	1.8	3.5					
Ratio of ordinary profits to sales	2.3	-3.1	0.8	1.3	3.5					
Liquidity ratio	1.4	1.7	1.9	1.7	1.8					
Ratio of net worth	23.3	21.9	21.9	20.2	21.7					

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.

2 : \*:Can not be compared because of the negative figure in the previous year.



## 5.Principal items classified by Industry

(100 million yen,%)

Classification	Actual values				Percent change from the previous year					
	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
<b>Ceramic, Stone and Clay Products</b>										
Sales	24,244	20,016	20,983	21,559	21,299	3.3	-15.9	-14.2	-16.0	-12.1
Operating profits	718	577	698	1,160	1,047	-47.8	-34.1	-37.9	5.2	45.9
Ordinary profits	881	773	746	1,234	1,225	-39.0	-25.4	-24.8	9.5	39.1
Investment in plant and equipment	1,294	860	798	643	861	34.9	-21.7	-17.9	-62.5	-33.4
Investment in P&E(excluding investment in software)	1,254	843	756	624	765	35.6	-22.1	-20.5	-62.5	-39.0
Increase in inventories	-533	279	110	110	-648	*	-18.2	174.2	357.9	*
Ratio of operating profits to sales	3.0	2.9	3.3	5.4	4.9					
Ratio of ordinary profits to sales	3.6	3.9	3.6	5.7	5.8					
Liquidity ratio	14.7	20.3	18.5	18.0	17.4					
Ratio of net worth	40.8	43.2	43.1	43.6	44.4					
<b>Iron and Steel</b>										
Sales	45,624	42,610	44,340	38,609	39,359	-0.7	-2.2	-4.1	-15.9	-13.7
Operating profits	-129	-2	93	-5	227	-118.0	-100.2	-90.8	-100.6	*
Ordinary profits	64	210	119	140	995	-92.9	-89.8	-85.8	-81.5	1,459.5
Investment in plant and equipment	3,627	1,543	1,660	1,934	2,805	-4.1	-20.5	-32.1	-30.4	-22.7
Investment in P&E(excluding investment in software)	3,563	1,489	1,588	1,868	2,693	-4.5	-21.3	-33.2	-31.3	-24.4
Increase in inventories	-1,068	-302	-1,177	33	350	*	-118.3	-209.8	-93.2	*
Ratio of operating profits to sales	-0.3	-0.0	0.2	-0.0	0.6					
Ratio of ordinary profits to sales	0.1	0.5	0.3	0.4	2.5					
Liquidity ratio	5.9	6.9	7.3	7.6	7.4					
Ratio of net worth	36.7	36.9	37.9	37.6	37.0					
<b>Non-ferrous Metals and Products</b>										
Sales	28,642	25,936	24,975	25,013	26,607	-4.1	-11.8	-17.9	-12.9	-7.1
Operating profits	683	633	524	528	732	18.1	-41.5	-34.4	36.9	7.2
Ordinary profits	1,410	1,069	665	1,213	1,541	70.1	-35.4	-20.5	118.3	9.3
Investment in plant and equipment	1,427	773	976	889	1,213	12.9	-4.3	-1.1	6.3	-15.0
Investment in P&E(excluding investment in software)	1,393	727	887	862	1,140	15.0	-6.0	-4.6	8.0	-18.1
Increase in inventories	-474	-448	185	752	-25	*	-133.4	*	*	*
Ratio of operating profits to sales	2.4	2.4	2.1	2.1	2.8					
Ratio of ordinary profits to sales	4.9	4.1	2.7	4.8	5.8					
Liquidity ratio	9.8	10.6	11.3	10.7	10.2					
Ratio of net worth	35.0	35.4	36.2	36.0	36.3					
<b>Fabricated Metal Products</b>										
Sales	44,331	45,813	49,361	46,439	46,923	-2.0	26.4	12.6	0.4	5.8
Operating profits	1,660	1,140	1,840	1,641	2,002	4.9	438.2	9.2	2.7	20.6
Ordinary profits	1,810	1,641	2,095	1,783	2,598	-5.5	327.6	12.6	5.7	43.5
Investment in plant and equipment	1,815	1,842	1,786	1,198	1,470	61.9	109.9	23.4	0.1	-19.0
Investment in P&E(excluding investment in software)	1,742	1,762	1,705	1,144	1,408	65.5	114.6	26.0	-0.9	-19.2
Increase in inventories	-1,643	436	433	436	-938	*	-76.7	192.2	-59.2	*
Ratio of operating profits to sales	3.7	2.5	3.7	3.5	4.3					
Ratio of ordinary profits to sales	4.1	3.6	4.2	3.8	5.5					
Liquidity ratio	20.9	22.1	24.5	19.0	21.1					
Ratio of net worth	44.9	43.8	47.2	41.9	44.0					

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.

2 : \*:Can not be compared because of the negative figure in the previous year.

## 5.Principal items classified by Industry

(100 million yen,%)

Classification	Actual values				Percent change from the previous year					
	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
<b>General-Purpose Machinery</b>										
Sales	18,183	16,202	16,157	15,083	16,915	20.2	5.2	-1.8	-3.9	-7.0
Operating profits	1,121	461	604	346	835	28.6	11.7	85.0	-20.0	-25.6
Ordinary profits	1,242	676	687	516	1,198	27.8	2.3	145.9	-4.8	-3.5
Investment in plant and equipment	411	369	394	370	394	15.7	3.0	-15.4	-22.7	-4.0
Investment in P&E(excluding investment in software)	365	332	363	343	339	38.3	4.1	-16.7	-24.5	-7.2
Increase in inventories	-925	370	-44	593	-1,093	*	-34.7	-133.5	81.5	*
Ratio of operating profits to sales	6.2	2.8	3.7	2.3	4.9					
Ratio of ordinary profits to sales	6.8	4.2	4.3	3.4	7.1					
Liquidity ratio	20.4	21.7	20.9	22.1	18.9					
Ratio of net worth	47.2	49.3	49.3	49.4	49.2					
<b>Production Machinery</b>										
Sales	59,954	56,054	57,302	52,247	59,974	-2.2	13.4	4.0	0.4	0.0
Operating profits	2,641	3,158	1,679	962	3,389	-19.2	14.9	-1.2	-56.9	28.3
Ordinary profits	3,412	3,480	1,949	1,813	4,316	-6.3	-0.3	40.8	-24.7	26.5
Investment in plant and equipment	2,826	1,833	1,862	2,215	2,042	67.9	55.3	7.8	44.3	-27.7
Investment in P&E(excluding investment in software)	2,663	1,698	1,739	2,132	1,885	76.3	54.3	10.7	49.7	-29.2
Increase in inventories	-3,759	1,568	-1,196	1,418	-2,939	*	-41.0	*	-18.4	*
Ratio of operating profits to sales	4.4	5.6	2.9	1.8	5.7					
Ratio of ordinary profits to sales	5.7	6.2	3.4	3.5	7.2					
Liquidity ratio	13.9	15.1	15.7	16.0	14.3					
Ratio of net worth	42.0	42.5	42.8	42.8	43.6					
<b>Business oriented Machinery</b>										
Sales	40,036	36,790	36,781	34,605	38,624	1.6	6.4	-6.1	-2.7	-3.5
Operating profits	2,888	1,426	1,705	1,025	2,216	23.8	-30.9	-30.6	-19.9	-23.3
Ordinary profits	3,970	1,930	1,810	1,879	3,088	34.1	-29.6	-33.8	16.1	-22.2
Investment in plant and equipment	1,696	1,348	1,358	1,229	1,364	-0.9	9.3	-0.1	-19.1	-19.6
Investment in P&E(excluding investment in software)	1,347	1,086	1,086	942	1,066	-5.1	8.3	2.8	-22.3	-20.8
Increase in inventories	-936	1,002	204	388	-936	*	-29.6	-68.3	90.8	*
Ratio of operating profits to sales	7.2	3.9	4.6	3.0	5.7					
Ratio of ordinary profits to sales	9.9	5.2	4.9	5.4	8.0					
Liquidity ratio	17.5	17.1	14.0	14.6	16.3					
Ratio of net worth	53.1	53.6	52.5	52.7	55.0					
<b>Electrical Machinery, Equipment and Supplies</b>										
Sales	73,113	60,880	67,320	62,510	72,208	-18.1	-15.2	-13.9	-18.6	-1.2
Operating profits	2,067	165	648	1,330	2,783	-34.8	-92.7	-66.9	-11.2	34.6
Ordinary profits	2,057	1,901	919	2,807	3,426	-51.2	-51.3	-66.9	-6.4	66.5
Investment in plant and equipment	4,341	2,803	2,942	2,188	2,995	31.7	23.1	-5.2	-13.6	-31.0
Investment in P&E(excluding investment in software)	3,707	2,388	2,458	1,815	2,450	33.4	26.4	-9.6	-16.5	-33.9
Increase in inventories	-3,482	2,465	-2,653	1,116	-4,817	*	-18.1	*	-52.1	*
Ratio of operating profits to sales	2.8	0.3	1.0	2.1	3.9					
Ratio of ordinary profits to sales	2.8	3.1	1.4	4.5	4.7					
Liquidity ratio	13.3	16.5	15.3	15.7	13.3					
Ratio of net worth	42.7	43.7	42.9	41.9	41.1					

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.

2 : \*:Can not be compared because of the negative figure in the previous year.

## 5.Principal items classified by Industry

(100 million yen,%)

Classification	Actual values					Percent change from the previous year				
	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
Information and Communication Electronics Equipment										
Sales	99,849	79,504	84,604	83,664	86,679	0.8	-6.3	-15.0	-9.9	-13.2
Operating profits	605	-847	258	-157	1,015	-71.5	-223.7	-79.0	*	67.7
Ordinary profits	3,496	408	681	1,215	3,303	4.3	-75.5	25.5	*	-5.5
Investment in plant and equipment	4,358	4,365	3,614	2,791	3,757	-14.3	0.3	-21.5	-29.6	-13.8
Investment in P&E(excluding investment in software)	3,745	3,944	3,105	2,253	3,010	-15.2	1.8	-22.8	-34.1	-19.6
Increase in inventories	-3,320	2,733	77	1,302	-2,630	*	62.2	*	-25.8	*
Ratio of operating profits to sales	0.6	-1.1	0.3	-0.2	1.2					
Ratio of ordinary profits to sales	3.5	0.5	0.8	1.5	3.8					
Liquidity ratio	7.2	10.7	9.2	8.9	8.8					
Ratio of net worth	34.2	38.9	39.1	37.8	38.8					
Motor Vehicles , Parts and Accessories										
Sales	175,993	142,069	144,160	136,786	151,697	26.4	28.9	-9.6	-17.0	-13.8
Operating profits	4,770	4,437	4,426	2,058	8,134	*	*	363.0	15.0	70.5
Ordinary profits	7,447	8,274	6,748	6,344	9,690	309.5	3,288.9	190.3	52.3	30.1
Investment in plant and equipment	5,795	3,570	4,677	3,972	6,145	19.3	17.6	25.4	2.2	6.0
Investment in P&E(excluding investment in software)	5,484	3,402	4,429	3,774	5,741	18.1	17.2	24.7	2.0	4.7
Increase in inventories	-1,259	572	268	892	-1,889	*	-77.0	*	-2.7	*
Ratio of operating profits to sales	2.7	3.1	3.1	1.5	5.4					
Ratio of ordinary profits to sales	4.2	5.8	4.7	4.6	6.4					
Liquidity ratio	10.3	12.6	12.8	13.0	11.7					
Ratio of net worth	46.4	48.3	49.9	50.3	50.3					
Miscellaneous Transportation Equipment										
Sales	16,939	15,328	15,527	14,035	18,254	-7.6	6.8	-1.1	-13.0	7.8
Operating profits	756	882	597	655	1,246	-26.1	127.9	-41.3	-33.4	64.7
Ordinary profits	839	969	531	700	1,412	-4.2	73.4	-38.1	-27.4	68.3
Investment in plant and equipment	537	387	534	484	730	-0.5	15.1	-4.4	-4.8	35.8
Investment in P&E(excluding investment in software)	490	376	519	475	710	-2.9	16.6	7.8	-0.8	44.8
Increase in inventories	-788	-81	271	847	-1,788	*	-109.7	-22.5	51.5	*
Ratio of operating profits to sales	4.5	5.8	3.8	4.7	6.8					
Ratio of ordinary profits to sales	5.0	6.3	3.4	5.0	7.7					
Liquidity ratio	17.1	17.5	16.3	17.2	13.7					
Ratio of net worth	35.1	33.8	35.9	36.3	38.1					
Miscellaneous Manufacturing Industries										
Sales	89,067	81,562	75,526	84,767	81,583	8.5	15.6	3.0	8.1	-8.4
Operating profits	906	3,450	2,304	4,160	2,797	-29.0	*	24.0	34.7	208.6
Ordinary profits	1,828	4,117	2,688	5,577	4,206	1.6	1,089.7	104.7	53.4	130.1
Investment in plant and equipment	2,389	2,465	2,382	2,608	2,810	8.8	45.5	-1.6	-4.7	17.6
Investment in P&E(excluding investment in software)	2,234	2,262	2,246	2,454	2,618	5.9	40.7	-2.7	10.9	17.2
Increase in inventories	-3,461	554	862	-606	-603	*	-35.4	*	-288.8	*
Ratio of operating profits to sales	1.0	4.2	3.1	4.9	3.4					
Ratio of ordinary profits to sales	2.1	5.0	3.6	6.6	5.2					
Liquidity ratio	15.9	17.3	18.4	16.7	17.0					
Ratio of net worth	41.3	46.6	45.8	46.4	47.2					

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.

2 : \*:Can not be compared because of the negative figure in the previous year.

## 5.Principal items classified by Industry

(100 million yen,%)

Classification	Actual values					Percent change from the previous year				
	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
<b>Production , Transmission and Distribution of Electricity</b>										
Sales	51,094	43,769	51,291	46,525	51,268	11.4	10.4	9.3	7.0	0.3
Operating profits	-5,423	-3,579	-47	-1,621	-5,028	-729.1	-782.6	-131.9	*	*
Ordinary profits	-6,040	-3,886	-1,110	-2,131	-5,853	-32,909.3	-3,060.9	*	*	*
Investment in plant and equipment	8,303	5,076	5,531	6,053	8,269	-5.9	11.6	-7.0	1.0	-0.4
Investment in P&E(excluding investment in software)	8,285	5,068	5,506	6,048	8,251	-5.7	12.5	-7.0	1.3	-0.4
Increase in inventories	49	965	-610	-159	809	*	-8.1	-219.4	*	1,545.9
Ratio of operating profits to sales	-10.6	-8.2	-0.1	-3.5	-9.8					
Ratio of ordinary profits to sales	-11.8	-8.9	-2.2	-4.6	-11.4					
Liquidity ratio	13.0	11.7	11.7	16.9	15.7					
Ratio of net worth	14.7	13.8	15.3	15.5	13.4					
<b>Production , Transmission and Distribution of Gas</b>										
Sales	15,664	11,388	10,692	11,871	14,489	27.6	9.5	5.5	1.8	-7.5
Operating profits	1,726	909	229	408	707	56.8	92.3	*	*	-59.0
Ordinary profits	1,745	1,042	282	404	743	50.7	72.7	*	*	-57.4
Investment in plant and equipment	1,402	674	852	1,205	1,510	22.3	-4.2	2.6	23.0	7.7
Investment in P&E(excluding investment in software)	1,290	637	783	1,170	1,431	21.3	-4.8	-1.5	26.5	10.9
Increase in inventories	-394	428	128	-134	130	*	-9.1	131.8	-231.7	*
Ratio of operating profits to sales	11.0	8.0	2.1	3.4	4.9					
Ratio of ordinary profits to sales	11.1	9.1	2.6	3.4	5.1					
Liquidity ratio	4.6	6.2	5.6	5.0	4.8					
Ratio of net worth	43.2	44.8	45.3	44.7	44.9					
<b>Information and Communications</b>										
Sales	174,805	134,690	132,229	130,041	151,500	6.6	-0.3	-6.8	-7.3	-13.3
Operating profits	14,961	12,237	9,762	10,017	13,824	30.8	12.6	-11.7	-6.3	-7.6
Ordinary profits	15,623	13,385	10,010	10,394	14,622	35.8	12.1	-7.5	-2.2	-6.4
Investment in plant and equipment	14,568	8,325	10,169	9,809	13,021	2.1	15.6	13.0	-12.7	-10.6
Investment in P&E(excluding investment in software)	10,791	5,695	7,509	7,206	9,946	-5.1	6.1	16.1	0.1	-7.8
Increase in inventories	-4,957	661	143	1,938	-4,022	*	-77.6	*	-32.2	*
Ratio of operating profits to sales	8.6	9.1	7.4	7.7	9.1					
Ratio of ordinary profits to sales	8.9	9.9	7.6	8.0	9.7					
Liquidity ratio	15.9	17.2	16.3	15.6	14.6					
Ratio of net worth	52.5	56.1	56.8	56.1	55.4					
<b>Railway , Road passenger and Road freight Transport</b>										
Sales	91,116	82,255	80,123	82,701	78,248	8.5	-9.6	-19.1	-15.1	-14.1
Operating profits	1,388	6,734	5,089	5,750	1,141	51.3	36.9	-15.1	-18.4	-17.7
Ordinary profits	776	7,193	4,643	5,277	769	*	53.9	-10.9	-18.9	-0.9
Investment in plant and equipment	9,503	4,240	4,922	5,088	10,470	-15.7	-6.9	-1.4	0.3	10.2
Investment in P&E(excluding investment in software)	9,258	4,077	4,840	4,980	10,116	-16.1	-8.1	-1.7	0.8	9.3
Increase in inventories	-332	247	-11	130	-587	*	97.3	*	562.9	*
Ratio of operating profits to sales	1.5	8.2	6.4	7.0	1.5					
Ratio of ordinary profits to sales	0.9	8.7	5.8	6.4	1.0					
Liquidity ratio	8.4	10.5	9.5	9.9	10.3					
Ratio of net worth	27.7	28.6	28.4	29.6	28.6					

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.  
2 : \*:Can not be compared because of the negative figure in the previous year.

## 5.Principal items classified by Industry

(100 million yen,%)

Classification	Actual values				Percent change from the previous year					
	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
<b>Water Transport</b>										
Sales	15,684	16,848	16,666	16,346	16,217	-6.6	6.4	2.2	4.9	3.4
Operating profits	-409	18	291	-62	9	-607.7	*	*	*	*
Ordinary profits	-210	185	413	140	382	-169.1	*	2,264.6	*	*
Investment in plant and equipment	1,381	906	719	635	879	46.8	26.6	-20.2	4.0	-36.3
Investment in P&E(excluding investment in software)	1,363	822	705	609	861	49.0	19.6	-20.5	3.6	-36.8
Increase in inventories	109	-36	6	-24	140	-56.0	-139.7	*	-151.9	27.7
Ratio of operating profits to sales	-2.6	0.1	1.7	-0.4	0.1					
Ratio of ordinary profits to sales	-1.3	1.1	2.5	0.9	2.4					
Liquidity ratio	11.7	10.5	10.3	11.6	12.7					
Ratio of net worth	30.6	34.9	34.2	34.5	31.3					
<b>Miscellaneous Transport</b>										
Sales	40,291	49,073	39,696	39,010	44,915	6.6	32.0	0.3	-7.4	11.5
Operating profits	1,615	1,884	3,212	2,665	975	65.8	37.6	32.8	-2.5	-39.6
Ordinary profits	1,577	2,090	3,127	2,606	887	82.2	47.3	36.1	-3.3	-43.7
Investment in plant and equipment	3,632	1,953	1,758	2,668	2,090	74.9	68.5	43.7	70.4	-42.5
Investment in P&E(excluding investment in software)	3,461	1,811	1,568	2,444	1,797	87.2	86.6	64.0	72.3	-48.1
Increase in inventories	939	-9,313	2,409	577	-910	-1.5	-707.5	112.1	-28.5	-196.9
Ratio of operating profits to sales	4.0	3.8	8.1	6.8	2.2					
Ratio of ordinary profits to sales	3.9	4.3	7.9	6.7	2.0					
Liquidity ratio	17.1	14.5	15.5	17.0	16.9					
Ratio of net worth	37.5	37.3	36.9	37.8	40.1					
<b>Wholesale Trade</b>										
Sales	829,896	790,245	801,121	820,867	778,182	-6.5	-11.0	-8.2	-12.9	-6.2
Operating profits	15,993	11,452	10,617	10,487	14,616	-1.3	2.1	-7.5	-25.3	-8.6
Ordinary profits	24,456	17,140	19,282	14,201	19,648	9.8	0.5	43.4	-15.9	-19.7
Investment in plant and equipment	4,939	4,552	4,685	5,719	5,616	5.1	16.8	8.3	-5.2	13.7
Investment in P&E(excluding investment in software)	4,009	3,989	4,099	5,122	4,590	2.0	21.3	12.3	-5.0	14.5
Increase in inventories	-6,770	5,699	-5,651	3,324	-4,122	*	8.0	*	-45.9	*
Ratio of operating profits to sales	1.9	1.4	1.3	1.3	1.9					
Ratio of ordinary profits to sales	2.9	2.2	2.4	1.7	2.5					
Liquidity ratio	9.6	8.5	8.9	8.4	8.6					
Ratio of net worth	30.5	29.3	28.7	29.0	29.8					
<b>Retail Trade</b>										
Sales	401,219	394,378	400,925	425,300	426,331	0.2	-0.5	6.7	9.5	6.3
Operating profits	11,723	7,099	8,460	10,811	13,597	10.1	-7.0	-11.5	-0.3	16.0
Ordinary profits	12,850	7,535	8,345	11,760	14,301	11.3	-7.3	-18.3	5.8	11.3
Investment in plant and equipment	7,149	7,306	7,149	8,542	7,973	-13.7	-13.1	12.5	1.0	11.5
Investment in P&E(excluding investment in software)	6,755	6,980	6,852	8,242	7,465	-0.3	-11.2	13.3	0.8	10.5
Increase in inventories	-7,651	2,935	-2,219	13,155	-9,288	*	16.1	*	15.5	*
Ratio of operating profits to sales	2.9	1.8	2.1	2.5	3.2					
Ratio of ordinary profits to sales	3.2	1.9	2.1	2.8	3.4					
Liquidity ratio	8.0	7.2	6.7	6.5	6.9					
Ratio of net worth	31.9	30.6	30.6	30.9	33.5					

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.

2 : \*:Can not be compared because of the negative figure in the previous year.

## 5.Principal items classified by Industry

(100 million yen,%)

Classification	Actual values					Percent change from the previous year				
	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
<b>Real estate</b>										
Sales	87,749	67,517	69,247	70,196	78,461	-2.5	-1.4	-2.1	-4.3	-10.6
Operating profits	8,918	9,146	8,924	8,647	9,324	-13.7	22.4	6.0	-12.7	4.5
Ordinary profits	6,065	8,883	6,096	10,692	8,597	-17.2	45.6	10.4	46.4	41.7
Investment in plant and equipment	5,810	3,413	3,498	4,315	5,985	21.7	3.5	-18.7	-15.6	3.0
Investment in P&E(excluding investment in software)	5,680	3,338	3,442	4,269	5,856	20.9	2.7	-18.2	-15.3	3.1
Increase in inventories	-7,541	-1,199	-629	408	-2,184	*	-182.6	-115.5	*	*
Ratio of operating profits to sales	10.2	13.5	12.9	12.3	11.9					
Ratio of ordinary profits to sales	6.9	13.2	8.8	15.2	11.0					
Liquidity ratio	36.4	33.0	36.4	38.0	34.8					
Ratio of net worth	31.7	31.0	32.9	34.3	34.6					
<b>Goods Leasing</b>										
Sales	24,500	23,501	24,748	24,872	24,902	0.9	1.9	8.5	6.5	1.6
Operating profits	1,587	1,418	1,544	1,653	1,404	-0.2	-2.7	-7.8	-1.5	-11.5
Ordinary profits	1,582	1,569	1,630	1,707	1,541	1.4	3.6	-4.8	1.5	-2.6
Investment in plant and equipment	1,912	1,868	1,848	2,221	3,538	-35.0	-16.8	3.8	-6.6	85.1
Investment in P&E(excluding investment in software)	1,713	1,778	1,774	2,120	3,357	-38.6	-17.3	2.9	-4.3	96.0
Increase in inventories	58	74	5	68	39	169.0	218.8	-81.7	21.7	-32.9
Ratio of operating profits to sales	6.5	6.0	6.2	6.6	5.6					
Ratio of ordinary profits to sales	6.5	6.7	6.6	6.9	6.2					
Liquidity ratio	18.7	19.3	18.5	19.5	20.0					
Ratio of net worth	12.9	14.8	15.1	15.2	15.3					
<b>Miscellaneous Goods Rental and Leasing</b>										
Sales	5,391	5,438	5,799	5,823	5,562	15.6	7.6	6.7	8.5	3.2
Operating profits	182	202	208	226	103	33.2	3.8	-45.4	-17.2	-43.6
Ordinary profits	179	206	228	236	99	40.1	9.6	-40.9	-11.5	-45.0
Investment in plant and equipment	1,279	1,327	1,390	1,175	1,271	4.7	81.5	13.7	16.2	-0.6
Investment in P&E(excluding investment in software)	1,267	1,316	1,379	1,156	1,255	4.4	82.3	14.1	15.0	-0.9
Increase in inventories	22	5	-25	14	-7	599.7	257.3	-214.0	-48.8	-129.0
Ratio of operating profits to sales	3.4	3.7	3.6	3.9	1.8					
Ratio of ordinary profits to sales	3.3	3.8	3.9	4.1	1.8					
Liquidity ratio	8.5	9.4	9.0	9.5	9.5					
Ratio of net worth	17.7	18.8	18.2	18.7	18.7					
<b>Accommodations</b>										
Sales	18,099	18,714	18,257	19,435	15,551	3.6	33.2	14.0	4.2	-14.1
Operating profits	-257	74	633	1,229	-152	*	*	216.1	23.7	*
Ordinary profits	-430	-105	401	1,003	-346	*	*	*	35.0	*
Investment in plant and equipment	568	774	1,004	355	485	-23.3	27.2	25.3	-24.2	-14.6
Investment in P&E(excluding investment in software)	540	764	984	348	461	-25.0	30.0	26.5	-24.7	-14.7
Increase in inventories	-98	-135	24	107	-130	*	*	234.2	38.6	*
Ratio of operating profits to sales	-1.4	0.4	3.5	6.3	-1.0					
Ratio of ordinary profits to sales	-2.4	-0.6	2.2	5.2	-2.2					
Liquidity ratio	11.0	11.1	11.1	11.1	10.8					
Ratio of net worth	8.2	12.4	13.6	16.8	13.1					

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.  
2 : \*:Can not be compared because of the negative figure in the previous year.

## 5.Principal items classified by Industry

(100 million yen,%)

Classification	Actual values				Percent change from the previous year					
	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
<b>Eating and Drinking Services</b>										
Sales	53,164	37,204	40,034	30,981	36,990	6.8	-15.1	-11.5	-41.1	-30.4
Operating profits	568	1,143	1,591	1,099	554	*	-9.5	-15.7	-69.1	-2.4
Ordinary profits	775	1,472	1,806	1,204	1,148	*	30.5	-4.8	-68.0	48.0
Investment in plant and equipment	2,432	1,267	1,461	1,319	1,761	106.5	7.5	-19.1	-39.5	-27.6
Investment in P&E(excluding investment in software)	2,390	1,213	1,431	1,294	1,219	119.8	6.7	-18.8	-32.8	-49.0
Increase in inventories	-399	271	-66	414	-1,001	*	*	-835.6	10.9	*
Ratio of operating profits to sales	1.1	3.1	4.0	3.5	1.5					
Ratio of ordinary profits to sales	1.5	4.0	4.5	3.9	3.1					
Liquidity ratio	12.5	16.8	15.6	16.9	19.0					
Ratio of net worth	30.6	31.1	32.5	28.9	32.3					
<b>Living-Related and Personal Services</b>										
Sales	37,562	31,778	32,747	34,257	31,357	31.8	16.3	-9.6	-22.4	-16.5
Operating profits	1,293	1,208	975	2,354	430	52.6	62.5	-14.6	-2.1	-66.8
Ordinary profits	1,258	1,069	1,060	2,482	574	37.4	19.3	-20.7	8.5	-54.4
Investment in plant and equipment	789	1,450	572	1,061	1,328	23.7	40.3	-20.2	56.5	68.4
Investment in P&E(excluding investment in software)	726	1,387	487	990	1,217	32.0	47.9	-23.4	54.8	67.6
Increase in inventories	120	-76	-18	21	90	516.6	*	-113.7	-70.5	-25.2
Ratio of operating profits to sales	3.4	3.8	3.0	6.9	1.4					
Ratio of ordinary profits to sales	3.3	3.4	3.2	7.2	1.8					
Liquidity ratio	18.5	19.0	18.1	19.5	21.9					
Ratio of net worth	24.6	18.1	18.0	18.7	19.3					
<b>Services For Amusement and Hobbies</b>										
Sales	53,118	41,484	36,602	44,294	43,375	-13.5	-22.3	-36.0	-26.0	-18.3
Operating profits	2,582	1,105	1,777	742	3,431	61.6	48.8	-19.9	-60.0	32.9
Ordinary profits	2,241	1,007	1,343	656	3,815	51.5	10.5	-34.9	-62.3	70.2
Investment in plant and equipment	2,349	1,140	1,496	1,840	1,751	-14.1	-23.0	-28.6	-41.9	-25.5
Investment in P&E(excluding investment in software)	2,330	1,113	1,478	1,824	1,689	-12.6	-23.7	-28.8	-41.8	-27.5
Increase in inventories	34	-279	97	238	-319	*	-492.1	*	84.5	-1,027.4
Ratio of operating profits to sales	4.9	2.7	4.9	1.7	7.9					
Ratio of ordinary profits to sales	4.2	2.4	3.7	1.5	8.8					
Liquidity ratio	9.1	11.8	12.2	10.4	10.8					
Ratio of net worth	16.0	12.3	10.6	17.4	15.4					
<b>Advertising</b>										
Sales	34,473	39,444	37,887	34,563	33,690	13.6	32.0	14.7	1.2	-2.3
Operating profits	1,675	918	931	1,379	1,323	101.7	18.2	19.2	35.3	-21.0
Ordinary profits	1,728	1,150	1,015	1,512	1,430	90.0	30.3	29.0	34.7	-17.2
Investment in plant and equipment	310	186	183	149	149	77.3	-68.8	54.0	-6.8	-51.8
Investment in P&E(excluding investment in software)	254	127	117	105	97	150.9	-77.7	154.4	-9.1	-61.8
Increase in inventories	-165	171	-55	325	-132	*	69.4	*	231.9	*
Ratio of operating profits to sales	4.9	2.3	2.5	4.0	3.9					
Ratio of ordinary profits to sales	5.0	2.9	2.7	4.4	4.2					
Liquidity ratio	17.5	17.1	18.0	19.8	19.2					
Ratio of net worth	46.4	43.5	46.7	45.8	42.6					

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.

2 : \*:Can not be compared because of the negative figure in the previous year.

## 5.Principal items classified by Industry

(100 million yen,%)

Classification	Actual values				Percent change from the previous year					
	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013	Jan.-Mar. 2012	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar. 2013
Pure holding companies										
Sales	8,831	14,738	5,966	9,514	8,702	1.9	25.8	-5.7	-7.0	-1.5
Operating profits	3,561	11,039	1,606	5,180	3,984	27.3	40.7	-13.4	-5.5	11.9
Ordinary profits	3,721	11,333	3,672	5,009	4,491	31.1	36.0	122.4	-13.3	20.7
Investment in plant and equipment	513	526	338	472	666	-13.7	124.6	10.0	35.2	30.0
Investment in P&E(excluding investment in software)	313	281	180	284	292	-23.7	105.5	11.3	26.7	-6.6
Increase in inventories	-267	92	-332	184	-245	*	-88.8	-258.4	14.2	*
Ratio of operating profits to sales	40.3	74.9	26.9	54.4	45.8					
Ratio of ordinary profits to sales	42.1	76.9	61.5	52.7	51.6					
Liquidity ratio	87.7	56.7	148.7	99.0	110.1					
Ratio of net worth	62.3	63.5	63.3	62.5	62.9					
Miscellaneous Scientific Research , Professional and Technical Services										
Sales	57,038	33,791	34,517	34,356	43,681	-6.4	-19.4	-29.8	-30.2	-23.4
Operating profits	2,675	2,380	1,321	1,323	2,273	-49.8	125.5	70.3	-19.1	-15.0
Ordinary profits	2,810	2,395	1,327	1,435	2,228	-46.3	95.4	44.2	-0.5	-20.7
Investment in plant and equipment	1,436	641	642	623	903	18.9	-7.5	-43.8	-46.0	-37.1
Investment in P&E(excluding investment in software)	1,171	505	444	400	743	9.9	-6.1	-32.1	-56.9	-36.5
Increase in inventories	-1,656	-62	697	54	-688	*	-104.2	*	-96.7	*
Ratio of operating profits to sales	4.7	7.0	3.8	3.9	5.2					
Ratio of ordinary profits to sales	4.9	7.1	3.8	4.2	5.1					
Liquidity ratio	12.3	27.5	28.0	28.3	21.6					
Ratio of net worth	24.0	41.3	39.1	38.4	38.8					
Education , Learning Support										
Sales	6,029	5,738	5,970	6,333	6,787	3.8	13.7	12.4	21.5	12.6
Operating profits	437	193	376	391	874	937.1	*	-19.0	76.0	99.9
Ordinary profits	459	189	374	435	884	1,182.1	*	-19.9	80.6	92.5
Investment in plant and equipment	397	176	222	186	275	74.3	38.4	42.9	-44.1	-30.8
Investment in P&E(excluding investment in software)	204	139	163	139	173	45.7	72.8	171.2	-22.8	-15.1
Increase in inventories	81	-81	-4	31	56	168.8	*	*	*	-30.3
Ratio of operating profits to sales	7.3	3.4	6.3	6.2	12.9					
Ratio of ordinary profits to sales	7.6	3.3	6.3	6.9	13.0					
Liquidity ratio	20.0	47.0	31.4	49.2	43.7					
Ratio of net worth	8.3	28.2	38.4	39.5	33.4					
Medical , Health care and Welfare										
Sales	9,049	8,761	8,665	8,968	9,114	14.4	16.2	13.4	2.2	0.7
Operating profits	312	552	604	579	396	-19.9	67.8	96.3	32.2	27.1
Ordinary profits	339	716	729	579	422	-30.3	70.9	90.7	26.7	24.6
Investment in plant and equipment	1,043	537	584	646	781	213.7	105.9	105.8	-37.1	-25.1
Investment in P&E(excluding investment in software)	1,024	520	538	620	744	232.2	108.7	98.2	-39.0	-27.3
Increase in inventories	-56	9	56	-84	-28	-246.2	1,503.6	2,962.1	*	*
Ratio of operating profits to sales	3.4	6.3	7.0	6.5	4.3					
Ratio of ordinary profits to sales	3.7	8.2	8.4	6.5	4.6					
Liquidity ratio	16.0	30.1	29.8	28.7	28.4					
Ratio of net worth	23.7	30.2	30.3	33.5	36.9					

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.

2 : \*:Can not be compared because of the negative figure in the previous year.



## 5.Principal items classified by Industry

(100 million yen,%)

Classification	Actual values					Percent change from the previous year				
	Jan. -Mar. 2012	Apr. -Jun.	Jul. -Sep.	Oct. -Dec.	Jan. -Mar. 2013	Jan. -Mar. 2012	Apr. -Jun.	Jul. -Sep.	Oct. -Dec.	Jan. -Mar. 2013
Employment and Worker Dispatching Services										
Sales	11,368	10,132	10,209	12,142	11,203	-15.9	-2.6	-1.5	11.5	-1.5
Operating profits	453	518	355	430	291	11.9	39.6	-1.2	-20.0	-35.7
Ordinary profits	461	554	338	425	272	-0.3	14.7	-9.5	-21.1	-40.9
Investment in plant and equipment	37	63	61	45	71	-52.0	177.4	-15.5	-59.7	93.3
Investment in P&E(excluding investment in software)	23	35	52	35	54	-54.8	81.8	-19.5	-66.0	136.5
Increase in inventories	-25	2	22	6	-42	-218.7	-95.2	*	-42.9	*
Ratio of operating profits to sales	4.0	5.1	3.5	3.5	2.6					
Ratio of ordinary profits to sales	4.1	5.5	3.3	3.5	2.4					
Liquidity ratio	12.1	15.9	16.1	16.6	17.3					
Ratio of net worth	42.2	36.8	44.2	40.1	38.8					
Miscellaneous Services										
Sales	96,931	79,796	94,690	86,275	91,289	24.1	2.3	14.7	3.1	-5.8
Operating profits	6,319	2,693	2,137	2,922	4,929	112.6	5.7	-29.5	-12.8	-22.0
Ordinary profits	6,229	3,434	2,709	3,490	5,402	100.8	11.2	-21.2	-15.8	-13.3
Investment in plant and equipment	2,359	1,637	2,368	1,859	2,776	6.0	-6.1	14.8	-13.8	17.7
Investment in P&E(excluding investment in software)	2,071	1,347	1,980	1,616	2,332	11.8	-11.6	13.5	-10.3	12.6
Increase in inventories	-2,717	1,169	1,123	1,137	-1,915	*	1,388.4	198.8	-0.3	*
Ratio of operating profits to sales	6.5	3.4	2.3	3.4	5.4					
Ratio of ordinary profits to sales	6.4	4.3	2.9	4.0	5.9					
Liquidity ratio	16.5	24.7	24.8	22.6	21.0					
Ratio of net worth	25.4	45.4	48.6	48.6	47.3					

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.

2 : \*:Can not be compared because of the negative figure in the previous year.

## 5.Principal items classified by industry

(100 million yen.%)

Classification	Actual values				Percent change from the previous year					
	Jan. -Mar. 2012	Apr. -Jun.	Jul. -Sep.	Oct. -Dec.	Jan. -Mar. 2013	Jan. -Mar. 2012	Apr. -Jun.	Jul. -Sep.	Oct. -Dec.	Jan. -Mar. 2013
Finance and Insurance										
Ordinary profits	22,664	24,543	21,370	29,801	27,436	*	-4.4	4.1	49.3	21.1
Investment in plant and equipment	6,173	3,454	4,511	4,031	6,305	-3.7	-4.7	2.9	-7.9	2.1
Investment in P&E(excluding investment in software)	3,168	1,467	2,063	1,864	3,132	3.7	-7.9	6.3	-16.6	-1.1
Ratio of net worth	5.3	5.1	5.3	5.4	5.8					
Banking										
Ordinary profits	11,070	14,879	10,156	17,473	11,915	174.2	-2.0	-33.4	64.4	7.6
Investment in plant and equipment	3,834	2,222	2,564	2,411	3,920	1.1	5.1	-1.3	-5.9	2.3
Investment in P&E(excluding investment in software)	2,077	919	1,258	1,151	2,058	9.6	2.2	-1.2	-13.7	-0.9
Ratio of net worth	5.2	5.1	5.2	5.2	5.5					
Money lending business etc.										
Ordinary profits	2,198	2,873	4,307	2,138	474	*	42.3	*	-23.7	-78.4
Investment in plant and equipment	618	351	465	497	717	-23.0	-16.5	-5.1	3.7	16.2
Investment in P&E(excluding investment in software)	201	138	151	209	268	-13.1	-22.4	-28.5	11.2	33.6
Ratio of net worth	8.2	7.8	8.2	8.9	8.6					
Finance products transaction dealers										
Ordinary profits	1,450	577	336	1,070	3,916	*	3.1	83.0	*	170.1
Investment in plant and equipment	259	127	189	156	183	-10.7	-34.4	-27.2	-13.3	-29.4
Investment in P&E(excluding investment in software)	94	39	65	40	55	18.9	-41.9	19.6	-11.7	-41.1
Ratio of net worth	5.5	5.7	5.5	5.8	5.8					
Futures commodity transaction dealers etc.										
Ordinary profits	-489	1,067	1,066	1,499	854	-150.8	29.5	39.5	19.1	*
Investment in plant and equipment	112	116	142	109	153	-2.1	41.4	38.3	-16.5	36.9
Investment in P&E(excluding investment in software)	30	53	38	31	39	-42.6	111.2	31.8	5.7	33.2
Ratio of net worth	7.3	7.6	7.3	7.6	7.1					
Life insurance institutions										
Ordinary profits	7,259	4,239	5,204	5,100	8,974	1,526.6	-12.6	7.0	-27.1	23.6
Investment in plant and equipment	885	426	820	497	843	-8.7	-24.8	18.0	-23.5	-4.7
Investment in P&E(excluding investment in software)	431	191	410	248	363	0.9	-20.6	69.2	-32.6	-15.7
Ratio of net worth	3.4	3.1	3.3	3.8	4.7					
Non-life insurance institutions										
Ordinary profits	877	438	-4	2,247	1,026	*	-75.2	*	*	16.9
Investment in plant and equipment	418	176	293	301	414	15.2	-9.7	40.2	-4.8	-0.8
Investment in P&E(excluding investment in software)	298	104	117	152	290	-5.2	-23.2	4.1	-32.0	-2.8
Ratio of net worth	15.7	14.7	14.6	16.6	18.9					
Miscellaneous insurance institutions										
Ordinary profits	299	381	304	274	277	40.2	7.1	-2.8	-15.1	-7.3
Investment in plant and equipment	49	37	38	62	75	-40.4	-31.3	28.5	5.8	52.4
Investment in P&E(excluding investment in software)	37	23	24	32	58	-33.8	-51.7	33.7	-29.7	55.3
Ratio of net worth	46.4	46.8	46.5	38.6	46.2					

Notes1: Money lending business etc. are non-deposit money corporations, including lending and credit card business.

2: Financial products transaction dealers are those engaged in Type I Financial products transaction and limited to those engaged in Securities-Related Business.

3: Futures commodity transaction dealers etc. are futures commodity transaction dealers, investment advisory and agent services, investment management services, and auxiliaries for financial products transaction.

4: \*:Can not be compared because of the negative figure in the previous year.

## Seasonal Adjustment on “Quarterly Financial Statements Statistics of Corporations by Industry”

### 1. Seasonal Adjustment

#### ( i ) Seasonal Adjustment on “Financial Statements Statistics of Corporations by Industry”

Seasonally adjusted series are estimated by using the X-12-ARIMA program(2002)(Version 0.2.10) that is developed by the U.S. Department of Commerce, Census Bureau.

#### ( ii ) Selection of RegARIMA Model

In the RegARIMA models of X-12-ARIMA, the order of differences and seasonal differences are fixed as 1. The order of other parameters are chosen by minimizing AIC (Akaike Information Criterion). Since October-December 2011, the assumption for stabilizing seasonally adjusted values is used in addition to above-mentioned assumptions.

(<http://www.mof.go.jp/pri/reference/ssc/haikei.html>)

#### ( iii ) Selected RegARIMA Model

Following specs are used in each item.

		ARIMA model	Applied type and term to change points and outliers
Sales	Manufacturing	(2 1 2) (2 1 0)	rp2008.2-2009.2 , rp2009.2-2010.1
	Non-manufacturing	(0 1 2) (1 1 0)	ao1989.1 , ao1989.2 , ao1997.1 rp2008.3-2009.1 , rp2009.1-2010.2
Ordinary profits	Manufacturing	(0 1 0) (0 1 1)	rp2008.3-2009.1 , rp2009.1-2010.1
	Non-manufacturing	(2 1 2) (1 1 1)	ao1989.1 , ao1989.2 , ao1997.1 rp2008.2-2009.1 , rp2009.1-2010.2
Investment in P&E	Manufacturing	(1 1 2) (1 1 2)	rp2008.3-2009.1 , rp2009.1-2009.4
	Non-manufacturing	(1 1 0) (1 1 2)	rp2008.2-2009.2 , rp2009.2-2010.2

From analysis on change points and outliers, the influences of consumption tax reforms are reflected as additive outliers(ao) during January-June 1989 and January-March 1997 in sales and ordinary profits of non-manufacturing. The influence of Lehman's fall is reflected as ramps(rp) because big change happens and continues during several terms since Autumn 2008. Day effects are not reflected. Data is since April-June 1985. Forecasting term is 4 quarters, i.e. a year.

## 2.Items Applying Seasonal Adjustment

( i ) Applied items are sales, ordinary profits and investment in P&E.

( ii ) Industry sectors are overall industry, manufacturing and non-manufacturing. Scale of capital is only overall scale. Seasonally adjusted values of overall industry are estimated by summing seasonally adjusted values of manufacturing and ones of non-manufacturing.

Notice: Finance and insurance industry is not included in overall industry and non-manufacturing.

## 3.Publication of Seasonally Adjusted Percentage Change from Previous Quarter

Seasonally adjusted percentage change from previous quarter is published in each quarter. It is estimated by adding updated data and using RegARIMA model. Former seasonally adjusted percentage change from previous quarter is revised in each publication.

Revision of model for validity is examined annually.

## 4.Seasonal Adjustment on ordinary profits

Seasonally adjusted series are estimated by using multiplicative type of calculation method for making seasonal index and converting original series to logarithm. But, seasonally adjusted series on ordinary profits of manufacturing are estimated by using additive type of calculation without converting to logarithm since January-March 2009 because the original series is negative. Accordingly, seasonally adjusted series on ordinary profits of non-manufacturing are estimated by using additive type of calculation without converting to logarithm since April-June 2009.

## 5.Influence of the Great East Japan Earthquake

At this time, it is difficult to measure the influence of the Great East Japan Earthquake because data is not enough. Therefore, any treatment for such an influence, i.e. ramps etc. is not used. But, validity of model will be examined with accumulating data.