

## Financial Statements Statistics of Corporations by Industry, Annually

### 1. Sales

(100 million yen,%)

Classification	2008		2009		2010		2011		2012	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries	15,082,072	-4.6	13,680,196	-9.3	13,857,426	1.3	13,810,469	-0.3	13,745,105	-0.5
Manufacturing	4,450,526	-5.7	3,812,155	-14.3	4,033,137	5.8	4,020,917	-0.3	3,865,086	-3.9
Food	513,002	14.6	439,447	-14.3	474,636	8.0	507,800	7.0	477,621	-5.9
Chemical and Allied Products	405,947	-3.9	367,671	-9.4	381,950	3.9	387,483	1.4	382,252	-1.3
Petroleum and Coal products	207,639	-3.0	165,174	-20.5	162,306	-1.7	201,346	24.1	189,672	-5.8
Iron and Steel	225,248	2.8	157,220	-30.2	182,092	15.8	180,598	-0.8	162,747	-9.9
Fabricated Metal Products	221,707	-5.0	190,127	-14.2	183,476	-3.5	197,608	7.7	175,277	-11.3
General-Purpose Machinery	-	-	58,082	-	50,765	-12.6	56,957	12.2	56,380	-1.0
Production Machinery	-	-	188,591	-	206,296	9.4	214,074	3.8	211,803	-1.1
Business oriented Machinery	-	-	134,473	-	145,644	8.3	133,549	-8.3	130,011	-2.6
Electrical Machinery, Equipment and Supplies	408,002	-17.4	334,925	-17.9	347,767	3.8	296,645	-14.7	280,772	-5.4
Information and Communication Electronics Equipment	343,995	-3.8	318,941	-7.3	345,942	8.5	330,082	-4.6	310,309	-6.0
Transportation Equipment	637,743	-14.0	576,543	-9.6	629,095	9.1	621,158	-1.3	666,004	7.2
Non-Manufacturing	10,631,546	-4.1	9,868,041	-7.2	9,824,290	-0.4	9,789,552	-0.4	9,880,019	0.9
Construction	1,262,776	-6.5	1,207,005	-4.4	1,112,996	-7.8	1,094,533	-1.7	1,149,917	5.1
Wholesale and Retail Trade	5,622,885	-5.9	4,995,201	-11.2	5,148,168	3.1	5,113,953	-0.7	5,078,829	-0.7
Real estate	386,671	4.2	409,764	6.0	366,315	-10.6	357,124	-2.5	326,817	-8.5
Goods rental and Leasing	<132,347>	<-8.9>	137,984	4.3	141,503	2.6	135,734	-4.1	139,161	2.5
Information and Communications	574,943	3.0	580,388	0.9	584,547	0.7	546,837	-6.5	579,259	5.9
Transport and Postal activities	621,825	-7.7	567,258	-8.8	572,935	1.0	631,152	10.2	675,714	7.1
Production, Transmission and Distribution of Electricity	188,485	7.7	165,215	-12.3	178,830	8.2	181,515	1.5	192,229	5.9
Services	1,607,365	-2.4	1,702,359	5.9	1,606,932	-5.6	1,604,163	-0.2	1,615,987	0.7
Corporations with capital of										
1 billion yen or over	5,881,368	-5.5	5,170,429	-12.1	5,424,924	4.9	5,379,177	-0.8	5,351,772	-0.5
100 million to 1 billion yen	2,350,193	-2.4	2,204,772	-6.2	2,283,941	3.6	2,363,750	3.5	2,297,239	-2.8
10 to 100 million yen	5,668,427	-6.5	5,197,815	-8.3	5,077,687	-2.3	4,884,835	-3.8	4,945,590	1.2
under 10 million yen	1,182,084	6.5	1,107,180	-6.3	1,070,875	-3.3	1,182,707	10.4	1,150,503	-2.7

Notes : 1. All Industries and Non-Manufacturing except Finance and Insurance.

2. Since fiscal year 2009, figures include Japan Post Holdings, Japan Post Service and Japan Post Network.

Figures including these three companies in 2008, is in page 15.

On October 1 2012, Japan Post Company was born out of the merger of Japan Post Service and Japan Post Network.

3. In fiscal year 2009, we revised the types of classification.

i) The former 'General Machinery' and 'Precision Machinery' were reorganized into 'General-Purpose Machinery', 'Production Machinery' and 'Business oriented Machinery'.

ii) 'Goods rental and Leasing' is included in 'Services' before the survey of the period of Jan.-Mar., 2009, 'Accommodations, Eating and Drinking Services' is not included. Since survey at the period of Apr.-Jun., 2009, 'Goods rental and Leasing' has not been included, 'Accommodations, Eating and Drinking Services' is included in 'Services'. For your convenience, the indicates of 'Goods rental and Leasing' is included in 'Services' before the survey at the period of Jan.-Mar., 2009, are wrote down with (< >).

## 2. Ordinary profits

(100 million yen,%)

Classification	2008		2009		2010		2011		2012	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries	354,623	-33.7	321,188	-9.4	437,275	36.1	452,748	3.5	484,611	7.0
Manufacturing	101,844	-57.4	91,102	-10.5	158,083	73.5	148,508	-6.1	156,960	5.7
Food	13,510	9.2	15,262	13.0	14,576	-4.5	17,224	18.2	14,445	-16.1
Chemical and Allied Products	22,304	-38.5	25,849	15.9	30,348	17.4	34,452	13.5	32,187	-6.6
Petroleum and Coal products	-1,495	-150.3	271	*	3,335	1,130.1	5,517	65.4	1,356	-75.4
Iron and Steel	12,285	-34.4	-958	-107.8	5,303	*	3,127	-41.0	1,369	-56.2
Fabricated Metal Products	6,611	-28.7	2,790	-57.8	5,552	99.0	6,420	15.6	6,358	-1.0
General-Purpose Machinery	-	-	1,171	-	2,032	73.6	2,704	33.1	3,291	21.7
Production Machinery	-	-	-111	-	8,030	*	11,294	40.6	8,971	-20.6
Business oriented Machinery	-	-	6,420	-	9,026	40.6	9,114	1.0	8,111	-11.0
Electrical Machinery, Equipment and Supplies	3,162	-85.1	5,638	78.3	14,911	164.5	11,016	-26.1	8,929	-18.9
Information and Communication Electronics Equipment	-2,023	-117.1	-1,461	*	9,183	*	3,338	-63.7	5,792	73.6
Transportation Equipment	4,999	-88.5	12,124	142.5	21,657	78.6	17,901	-17.3	35,647	99.1
Non-manufacturing	252,779	-14.6	230,086	-9.0	279,192	21.3	304,239	9.0	327,651	7.7
Construction	16,435	-28.8	15,684	-4.6	18,122	15.5	17,315	-4.5	27,752	60.3
Wholesale and Retail Trade	70,872	-20.7	61,071	-13.8	77,684	27.2	102,886	32.4	102,275	-0.6
Real estate	29,236	-14.7	30,926	5.8	33,244	7.5	33,080	-0.5	31,019	-6.2
Goods rental and Leasing	<3,964>	<-26.3>	4,675	17.9	7,875	68.5	9,322	18.4	8,682	-6.9
Information and Communications	35,534	-5.4	39,870	12.2	43,897	10.1	42,318	-3.6	49,483	16.9
Transport and Postal activities	19,564	-36.3	12,386	-36.7	19,714	59.2	21,303	8.1	26,133	22.7
Production, Transmission and Distribution of Electricity	-18	-100.4	7,316	*	9,620	31.5	-10,957	-213.9	-12,954	*
Services	66,606	10.6	49,379	-25.9	57,464	16.4	75,338	31.1	79,831	6.0
Corporations with capital of										
1 billion yen or over	194,302	-39.8	178,979	-7.9	259,345	44.9	239,825	-7.5	259,709	8.3
100 million to 1 billion yen	54,270	-26.5	57,367	5.7	71,624	24.9	75,001	4.7	77,753	3.7
10 to 100 million yen	100,753	-20.3	91,335	-9.3	102,785	12.5	115,162	12.0	127,738	10.9
under 10 million yen	5,298	-55.0	-6,493	-222.5	3,522	*	22,760	546.3	19,412	-14.7

Notes : 1. \* can not be compared because of the negative figure in the previous year.

2. All Industries and Non-Manufacturing don't include Finance and Insurance.

3. Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009.

Figures including these three companies in 2008, is in page 15.

On October 1 2012, Japan Post Company was born out of the merger of Japan Post Service and Japan Post Network.

4. The industrial classification has been revised since the survey of the 2009. Please refer to page 1 for the details.

(Reference)

## Operating profits

(100 million yen,%)

Classification	2008		2009		2010		2011		2012	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries	293,546	-40.6	275,350	-6.2	390,815	41.9	389,654	-0.3	400,241	2.7
Manufacturing	67,155	-68.6	58,795	-12.4	127,639	117.1	111,318	-12.8	112,405	1.0
Non-Manufacturing	226,391	-19.4	216,555	-4.3	263,176	21.5	278,336	5.8	287,836	3.4

Notes :1 . All Industries and Non-Manufacturing don't include Finance and Insurance.

2 . Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009.

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### 3.Ratios of operating profits and ordinary profits to sales

Classification	Ratio of operating profits to sales					Ratio of ordinary profits to sales				
	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012
All Industries	1.9	2.0	2.8	2.8	2.9	2.4	2.3	3.2	3.3	3.5
Manufacturing	1.5	1.5	3.2	2.8	2.9	2.3	2.4	3.9	3.7	4.1
Food	1.9	3.2	2.8	3.1	2.4	2.6	3.5	3.1	3.4	3.0
Chemical and Allied Products	5.0	6.3	7.5	7.2	7.1	5.5	7.0	7.9	8.9	8.4
Petroleum and Coal products	-1.0	-0.0	1.9	2.6	0.8	-0.7	0.2	2.1	2.7	0.7
Iron and Steel	5.7	-0.7	2.8	1.3	-0.1	5.5	-0.6	2.9	1.7	0.8
Fabricated Metal Products	2.6	0.3	2.3	2.4	3.0	3.0	1.5	3.0	3.2	3.6
General-Purpose Machinery	-	1.2	3.5	3.9	4.6	-	2.0	4.0	4.7	5.8
Production Machinery	-	-1.3	3.2	4.4	3.4	-	-0.1	3.9	5.3	4.2
Business oriented Machinery	-	2.5	5.0	5.6	4.7	-	4.8	6.2	6.8	6.2
Electrical Machinery, Equipment and Supplies	-0.5	0.4	3.0	2.5	1.8	0.8	1.7	4.3	3.7	3.2
Information and Communication Electronics Equipment	-2.1	-0.5	2.0	0.4	0.2	-0.6	-0.5	2.7	1.0	1.9
Transportation Equipment	-1.2	-0.1	1.6	1.1	3.4	0.8	2.1	3.4	2.9	5.4
Non-Manufacturing	2.1	2.2	2.7	2.8	2.9	2.4	2.3	2.8	3.1	3.3
Construction	1.0	1.1	1.4	1.4	2.0	1.3	1.3	1.6	1.6	2.4
Wholesale and Retail Trade	0.9	0.9	1.1	1.6	1.6	1.3	1.2	1.5	2.0	2.0
Real estate	8.8	9.3	12.1	11.7	9.9	7.6	7.5	9.1	9.3	9.5
Goods rental and Leasing	<2.7>	3.4	5.1	6.7	6.1	<3.0>	3.4	5.6	6.9	6.2
Information and Communications	6.0	6.7	7.2	7.3	8.0	6.2	6.9	7.5	7.7	8.5
Transport and Postal activities	3.4	2.5	3.7	3.5	3.9	3.1	2.2	3.4	3.4	3.9
Production, Transmission and Distribution of Electricity	2.0	6.3	7.2	-4.4	-5.3	-0.0	4.4	5.4	-6.0	-6.7
Services	3.4	2.7	3.4	4.0	4.4	4.1	2.9	3.6	4.7	4.9
Corporations with capital of										
1 billion yen or over	2.7	2.9	4.2	3.7	3.8	3.3	3.5	4.8	4.5	4.9
100 million to 1 billion yen	2.3	2.5	3.0	3.1	3.2	2.3	2.6	3.1	3.2	3.4
10 to 100 million yen	1.5	1.6	1.8	2.1	2.3	1.8	1.8	2.0	2.4	2.6
under 10 million yen	-0.4	-1.2	0.0	1.4	0.9	0.4	-0.6	0.3	1.9	1.7

- Notes : 1 . All Industries and Non-Manufacturing don't include Finance and Insurance.  
2 . Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009.  
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3 . The industrial classification has been revised since the survey of the 2009. Please refer to page 1 for the details.

#### 4.Division of profits

(100 million yen,%)

Classification	2008		2009		2010		2011		2012	
		Ratio of component		Ratio of component		Ratio of component		Ratio of component		Ratio of component
Net profits for the period	73,909	100.0	92,239	100.0	186,864	100.0	191,389	100.0	238,343	100.0
Dividends	122,098	165.2	122,851	133.2	103,574	55.4	119,005	62.2	139,574	58.6
Internal reserves	-48,189	-65.2	-30,611	-33.2	83,290	44.6	72,384	37.8	98,769	41.4

- Notes : 1. Net profits for the period = ordinary profits + special profits - special losses - corporation tax and inhabitants' tax and enterprise tax - tax expenses adjust  
2. Internal reserves = Net profits for the period - Dividends  
3. Figures except Finance and Insurance.  
4. Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009.  
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## 5.Value added

(100 million yen,%)

Classification	2008		2009		2010		2011		2012	
		Ratio of component		Ratio of component		Ratio of component		Ratio of component		Ratio of component
Value added	2,643,278	100.0	2,633,478	100.0	2,719,175	100.0	2,751,343	100.0	2,723,402	100.0
Salaries and wages	1,975,017	74.7	1,967,085	74.7	1,948,388	71.6	1,999,003	72.6	1,968,987	72.3
Interest	103,915	3.9	105,058	4.0	88,831	3.3	92,323	3.4	77,148	2.8
Rental or leasing expenses for fixed and liquid assets	272,848	10.3	295,146	11.2	287,126	10.6	271,394	9.9	264,651	9.7
Taxes and public charges	101,867	3.9	95,897	3.6	92,846	3.4	91,293	3.3	89,523	3.3
Net operating income	189,631	7.2	170,292	6.5	301,984	11.1	297,331	10.8	323,093	11.9
Ratio of value added	17.5		19.3		19.6		19.9		19.8	
Labor productivity(10 thousand yen)	639		641		671		668		666	

- Notes :
1. Value added = salaries and wages + interest + rental or leasing expenses for fixed and liquid assets + taxes and public charges + net operating income (operating income - interest and discounting expenses)
  2. Personal expenses = Directors' remuneration + Bonus for directors + Salaries and wages + Bonus for employees + Welfare expenses
  3. Net operating income = operating income - interest
  4. Ratio of value added =  $\frac{\text{value added}}{\text{sales}} \times 100$
  5. Labor productivity =  $\frac{\text{value added}}{\text{number of employees}}$
  6. Figures except Finance and Insurance.
  7. Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009. On October 1 2012, Japan Post Company was born out of the merger of Japan Post Service and Japan Post Network.

## 6. Investment in plant and equipment

(100 million yen,%)

Classification	2008		2009		2010		2011		2012	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries	275,024 (279,096)	-38.3 (-37.0)	331,366 (331,259)	20.5 (18.7)	330,802 (332,633)	-0.2 (0.4)	333,165 (332,690)	0.7 (0.0)	346,431 (343,572)	4.0 (3.3)
Manufacturing	160,049 (159,784)	-9.3 (-8.6)	107,603 (108,927)	-32.8 (-31.8)	112,667 (112,719)	4.7 (3.5)	112,565 (112,846)	-0.1 (0.1)	110,135 (109,670)	-2.2 (-2.8)
Food	11,029	9.7	9,292	-15.7	9,463	1.8	11,548	22.0	11,356	-1.7
Chemical and Allied Products	19,581	1.9	13,147	-32.9	13,029	-0.9	14,572	11.8	12,351	-15.2
Petroleum and Coal products	3,729	34.0	3,685	-1.2	1,241	-66.3	941	-24.2	1,352	43.7
Iron and Steel	11,276	-0.1	10,562	-6.3	8,087	-23.4	8,981	11.1	9,192	2.4
Fabricated Metal Products	7,830	15.7	7,302	-6.7	5,431	-25.6	5,229	-3.7	4,481	-14.3
General-Purpose Machinery	-	-	1,864	-	751	-59.7	1,088	44.8	1,207	10.9
Production Machinery	-	-	4,336	-	4,575	5.5	6,370	39.3	6,122	-3.9
Business oriented Machinery	-	-	3,691	-	4,106	11.2	3,559	-13.3	4,151	16.6
Electrical Machinery, Equipment and Supplies	17,241	3.1	8,729	-49.4	9,706	11.2	11,629	19.8	9,171	-21.1
Information and Communication Electronics Equipment	11,735	-22.7	6,699	-42.9	14,480	116.2	11,711	-19.1	9,157	-21.8
Transportation Equipment	27,005	-4.9	13,352	-50.6	14,012	4.9	14,110	0.7	19,069	35.1
Non-Manufacturing	114,975 (119,312)	-57.3 (-55.5)	223,763 (222,332)	94.6 (86.3)	218,134 (219,913)	-2.5 (-1.1)	220,600 (219,844)	1.1 (-0.0)	236,296 (233,901)	7.1 (6.4)
Construction	15,086	60.9	13,365	-11.4	10,275	-23.1	11,994	16.7	15,575	29.9
Wholesale and Retail Trade	46,524	23.8	39,790	-14.5	42,945	7.9	36,312	-15.4	45,340	24.9
Real estate	20,118	-7.8	23,426	16.4	19,258	-17.8	25,438	32.1	22,350	-12.1
Goods rental and Leasing	<-109,425>	<-254.3>	8,601	*	16,418	90.9	11,132	-32.2	14,183	27.4
Information and Communications	41,997	16.0	41,743	-0.6	39,873	-4.5	37,333	-6.4	36,361	-2.6
Transport and Postal activities	31,723	1.6	29,119	-8.2	26,646	-8.5	29,365	10.2	26,823	-8.7
Production, Transmission and Distribution of Electricity	19,569	6.0	18,881	-3.5	22,183	17.5	20,514	-7.5	20,957	2.2
Services	-81,246	-177.3	41,783	*	33,284	-20.3	41,447	24.5	48,089	16.0
Corporations with capital of										
1 billion yen or over	136,892	-49.4	173,334	26.6	190,428	9.9	182,180	-4.3	177,878	-2.4
100 million to 1 billion yen	35,183	-37.6	41,951	19.2	42,490	1.3	42,478	-0.0	45,051	6.1
10 to 100 million yen	75,639	-21.6	96,760	27.9	82,774	-14.5	84,441	2.0	93,119	10.3
under 10 million yen	27,310	21.9	19,321	-29.3	15,110	-21.8	24,066	59.3	30,383	26.3

- Notes : 1. Investment in plant and equipment = increases of tangible fixed assets(excluding land)+depreciation expenses.  
2. Figures include investment in software. ( ): Figures exclude investment in software.  
3. \* can not be compared because of the negative figure in the previous year.  
4. All Industries and Non-Manufacturing except Finance and Insurance.  
5. Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009. Figures including these three companies in 2008, is in page 15.  
On October 1 2012, Japan Post Company was born out of the merger of Japan Post Service and Japan Post Network.  
6. The industrial classification has been revised since the survey of the 2009. Please refer to page 1 for the details.

## 7.Increases in inventories

(100 million yen,%)

Classification	2008	2009	2010	2011	2012
All Industries	-46,108	-111,871	6,184	38,806	2,583
Finished goods and merchandise	-11,629	-47,992	-8,763	22,464	11,137
Goods in process	-29,317	-49,367	4,784	5,851	-12,647
Raw materials and goods in storage	-5,162	-14,512	10,163	10,491	4,094
Manufacturing	-13,586	-50,568	15,608	21,965	2,564
Petroleum and Coal products	-7,031	2,363	2,629	4,693	802
Iron and steel	3,900	-7,286	3,200	2,020	-732
General-Purpose Machinery	-	-1,347	376	172	-537
Production Machinery	-	-6,115	-464	313	55
Business oriented Machinery	-	-2,858	592	931	258
Electrical Machinery, Equipment and Supplies	-2,994	-3,480	2,669	1,288	-3,371
Information and Communication Electronics Equipment	-3,240	-3,037	2,504	827	1,862
Non-Manufacturing	-32,522	-61,303	-9,424	16,840	20
Construction	-7,987	-24,411	-11,369	-626	-1,982
Wholesale and Retail Trade	-12,751	-16,035	306	16,005	8,727
Real estate	-9,580	-14,670	-3,894	-3,763	-1,716
Ratio of inventories to sales	7.7	8.2	7.4	7.6	7.6

Notes : 1. Increases in inventories mean increases in inventories during the period.

2. Ratio of inventories to sales =  $\frac{\text{inventories (end of the period)}}{\text{sales}} \times 100$

3. All Industries and Non-Manufacturing except Finance and Insurance.

4. Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009.

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5. The industrial classification has been revised since the survey of the 2009. Please refer to page 1 for the details.



## 8.Financial items(balance base)

(100 million yen,%)

Classification	2008	Percent change	2009	Percent change	2010	Percent change	2011	Percent change	2012	Percent change
	Bills and accounts receivable	2,087,231	-15.0	2,052,846	-1.6	2,061,433	0.4	2,161,869	4.9	2,125,657
Bills and accounts payable	1,580,660	-20.2	1,582,745	0.1	1,599,111	1.0	1,672,697	4.6	1,624,530	-2.9
Short-term borrowings	1,734,727	6.9	1,855,761	7.0	1,640,782	-11.6	1,633,389	-0.5	1,623,264	-0.6
Long-term borrowings	2,945,324	19.4	2,827,239	-4.0	2,847,190	0.7	2,964,639	4.1	2,674,336	-9.8
Cash and deposits	1,431,001	5.7	1,574,506	10.0	1,649,539	4.8	1,629,002	-1.2	1,683,240	3.3
Short-term securities	244,084	27.3	205,456	-15.8	218,225	6.2	225,787	3.5	217,347	-3.7
Liquidity ratio	11.1		12.9		13.3		13.4		13.6	

Notes : 1.Liquidity ratio =  $\frac{\text{cash and deposits} + \text{short-term securities(average of the beginning and the end of fiscal year)}}{\text{sales}} \times 100$

2. Figures don't include Finance and Insurance.

3. Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009.

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## 9.Raising of funds(flow base)

(100 million yen,%)

Classification	2008		2009		2010		2011		2012	
		Ratio of component		Ratio of component		Ratio of component		Ratio of component		Ratio of component
Raising of funds	375,526	100.0	443,284	100.0	442,445	100.0	550,922	100.0	614,903	100.0
External funds	126,047	33.6	-65,655	-14.8	-179,821	-40.6	-64,635	-11.7	2,506	0.4
Capital increases	-40,738	-10.8	-36,557	-8.2	-78,698	-17.8	-67,718	-12.3	-38,417	-6.2
Bond issues	6,082	1.6	15,235	3.4	6,982	1.6	-28,329	-5.1	-19,109	-3.1
Total borrowings	160,703	42.8	-44,333	-10.0	-108,104	-24.4	31,412	5.7	60,032	9.8
Long-term borrowings	89,923	23.9	60,364	13.6	-72,180	-16.3	29,980	5.4	33,824	5.5
Short-term borrowings	70,780	18.9	-104,696	-23.6	-35,924	-8.1	1,432	0.3	26,208	4.3
Internal funds	249,479	66.4	508,938	114.8	622,266	140.6	615,557	111.7	612,397	99.6
Internal reserves	-188,006	-50.1	103,932	23.4	231,542	52.3	239,030	43.4	258,573	42.1
Depreciation expenses	437,485	116.5	405,006	91.4	390,724	88.3	376,528	68.3	353,825	57.5

Notes : 1.Capital increases = increase of capital stock , capital reserves and subscription rights to shares.

2.Amounts of bills receivable discounted are included in short-term borrowings.

3.Internal reserves = increase of earned surplus (minus treasury stock), allowance, allowance by special laws and a part of liabilities (such as accrued expense) during a year.

When the amount of increase of [(bills receivable + accounts receivable + bills receivable discounted) - (bills payable + accounts payable)] is negative, the absolute value of the amount is counted as internal reserves.

4.Special depreciation expenses are included in depreciation expenses.

5.Figures don't include Finance and Insurance.

6.Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009.

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## 10.Ratio of net worth

(%)

Classification	2008	2009	2010	2011	2012
All Industries	33.9	34.5	35.6	34.9	37.4
Manufacturing	42.3	43.7	44.3	43.2	43.9
Non-Manufacturing	30.4	30.6	32.0	31.6	34.7
Corporations with capital of					
1 billion yen or over	40.8	42.4	42.8	42.2	42.7
100 million to 1 billion yen	32.9	34.9	34.8	34.5	37.9
10 to 100 million yen	29.6	27.8	31.8	30.7	33.7
under 10 million yen	11.4	9.6	5.7	7.6	12.2

Notes : 1. Ratio of net worth =  $\frac{\text{Net assets} - \text{Subscription rights to shares}}{\text{Liabilities and Net assets}} \times 100$

2. All Industries and Non-Manufacturing don't include Finance and Insurance.

3. Figures include Japan Post Holdings, Japan Post Service Company and Japan Post Network since the survey of the 2009.  
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## 11. Ordinary Profits

(100 million yen,%)

Classification	2008		2009		2010		2011		2012	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries (including Finance and Insurance)	318,788	-	380,365	19.3	507,745	33.5	540,268	6.4	592,233	9.6
Finance and Insurance	-35,835	-	59,178	*	70,469	19.1	87,521	24.2	107,623	23.0
Banking	-26,135	-	35,671	*	46,054	29.1	52,039	13.0	55,574	6.8
Money lending business etc.	-2,337	-	-2,252	*	-298	*	8,415	*	12,660	50.5
Financial products transaction dealers	-2,060	-	3,226	*	682	-78.9	2,282	234.6	5,977	162.0
Futures commodity transaction dealers etc.	2,696	-	762	-71.7	2,907	281.2	89	-96.9	4,587	5,037.6
Life insurance institutions	-6,610	-	16,901	*	17,542	3.8	22,515	28.4	23,615	4.9
Non-life insurance institutions	-2,584	-	3,533	*	2,301	-34.9	804	-65.1	3,796	372.3
Miscellaneous insurance institutions	1,195	-	1,336	11.7	1,282	-4.0	1,377	7.4	1,413	2.6
All Industries (including Finance and Insurance)										
Corporations with capital of										
1 billion yen or over	155,588	-	236,267	51.9	325,282	37.7	321,400	-1.2	359,409	11.8
100 million to 1 billion yen	55,422	-	58,781	6.1	73,787	25.5	78,024	5.7	81,647	4.6
10 to 100 million yen	102,548	-	94,981	-7.4	107,104	12.8	119,163	11.3	130,027	9.1
under 10 million yen	5,231	-	-9,663	-284.7	1,572	*	21,681	1,279.0	21,151	-2.4
Finance and Insurance										
Corporations with capital of										
1 billion yen or over	-38,714	-	57,288	*	65,937	15.1	81,576	23.7	99,700	22.2
100 million to 1 billion yen	1,152	-	1,414	22.8	2,163	53.0	3,023	39.8	3,894	28.8
10 to 100 million yen	1,795	-	3,646	103.2	4,318	18.4	4,001	-7.4	2,289	-42.8
under 10 million yen	-68	-	-3,171	*	-1,950	*	-1,079	*	1,740	*

Notes: 1. Beginning in 2008.

2. \* can not be compared because of the negative figure in the previous year.

3. Figures include Japan Post Holdings, Japan Post Service Company, Japan Post Network, Japan Post Bank,

Japan Post Insurance and Shoko chukin bank since the survey of the 2009.

Figures including these five companies in 2008, is in page 15.

On October 1 2012, Japan Post Company was born out of the merger of Japan Post Service and Japan Post Network.

4. Money lending business etc. are non-deposit money corporations, including lending and credit card business.

5. Financial products transaction dealers are those engaged in Type I Financial products transaction and limited to those engaged in Securities-Related Business.

6. Futures commodity transaction dealers etc. are futures commodity transaction dealers, investment advisory and agent services, investment management services, and auxiliaries for financial products transaction.

## 12.Cash dividends

(100 million yen,%)

Classification	2008		2009		2010		2011		2012	
		Ratio of component		Ratio of component		Ratio of component		Ratio of component		Ratio of component
All Industries (including Finance and Insurance)										
Net profits for the period	28,120	100.0	123,197	100.0	220,942	100.0	228,662	100.0	305,697	100.0
Dividends	138,570	492.8	148,826	120.8	126,177	57.1	144,973	63.4	173,310	56.7
Internal reserves	-110,450	-392.8	-25,629	-20.8	94,765	42.9	83,689	36.6	132,387	43.3
Finance and Insurance										
Net profits for the period	-45,789	100.0	30,958	100.0	34,078	100.0	37,273	100.0	67,354	100.0
Dividends	16,472	-36.0	25,975	83.9	22,603	66.3	25,968	69.7	33,736	50.1
Internal reserves	-62,261	136.0	4,982	16.1	11,475	33.7	11,305	30.3	33,618	49.9

Notes : 1.Beginning in 2008.

2.Net profits for the period = ordinary profits + special profits - special losses - corporation tax and inhabitants' tax and enterprise tax - tax expenses adject

3.Internal reserves = Net profits for the period - Dividends

4.Figures include Japan Post Holdings, Japan Post Service Company, Japan Post Network, Japan Post Bank,

Japan Post Insurance and Shoko chukin bank since the survey of the 2009.

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### 13. Investment in plant and equipment

(100 million yen,%)

Classification	2008		2009		2010		2011		2012	
		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries (including Finance and Insurance)	284,826	-	351,806	23.5	346,523	-1.5	347,815	0.4	361,443	3.9
	(286,959)	(-)	(350,322)	(22.1)	(348,186)	(-0.6)	(347,225)	(-0.3)	(357,990)	(3.1)
Finance and Insurance	9,802	-	20,439	108.5	15,721	-23.1	14,650	-6.8	15,012	2.5
	(7,863)	(-)	(19,063)	(142.4)	(15,554)	(-18.4)	(14,535)	(-6.5)	(14,418)	(-0.8)
Banking	10,609	-	15,561	46.7	9,317	-40.1	8,970	-3.7	8,998	0.3
Money lending business etc.	-7,381	-	-1,822	*	1,175	*	838	-28.7	1,860	122.1
Financial products transaction dealers	1,877	-	1,787	-4.8	927	-48.1	824	-11.1	925	12.2
Futures commodity transaction dealers etc.	959	-	1,403	46.4	449	-68.0	272	-39.4	352	29.3
Life insurance institutions	2,588	-	2,660	2.8	2,564	-3.6	2,685	4.8	1,816	-32.4
Non-life insurance institutions	686	-	665	-3.1	1,037	56.1	690	-33.5	675	-2.1
Miscellaneous insurance institutions	464	-	185	-60.1	252	36.3	371	46.9	385	3.9
All Industries (including Finance and Insurance)										
Corporations with capital of										
1 billion yen or over	144,733	-	195,789	35.3	205,660	5.0	195,651	-4.9	191,732	-2.0
100 million to 1 billion yen	35,714	-	42,384	18.7	42,926	1.3	42,899	-0.1	45,475	6.0
10 to 100 million yen	76,304	-	95,216	24.8	82,924	-12.9	84,784	2.2	93,469	10.2
under 10 million yen	28,074	-	18,416	-34.4	15,014	-18.5	24,481	63.1	30,767	25.7
Finance and Insurance										
Corporations with capital of										
1 billion yen or over	7,841	-	22,455	186.4	15,232	-32.2	13,471	-11.6	13,854	2.8
100 million to 1 billion yen	531	-	433	-18.4	436	0.5	421	-3.3	424	0.7
10 to 100 million yen	665	-	-1,544	-332.1	150	*	343	129.2	349	1.7
under 10 million yen	765	-	-905	-218.3	-96	*	415	*	384	-7.5

Notes: 1. Beginning in 2008.

2. \* can not be compared because of the negative figure in the previous year.

3. Investment in plant and equipment = increases of tangible fixed assets(excluding land)+depreciation expenses.

4. Figures include investment in software. ( ): Figures exclude investment in software.

5. Figures include Japan Post Holdings, Japan Post Service Company, Japan Post Network, Japan Post Bank,

Japan Post Insurance and Shoko chukin bank since the survey of the 2009.

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7. Financial products transaction dealers are those engaged in Type 1 Financial products transaction and limited to those engaged in Securities-Related Business.

8. Futures commodity transaction dealers etc. are futures commodity transaction dealers, investment advisory and agent services, investment management services, and auxiliaries for financial products transaction.

## 14.Ratio of net worth

(%)

Classification	2008	2009	2010	2011	2012
All Industries (including Finance and Insurance)	18.1	17.4	17.7	17.7	18.5
Finance and Insurance	4.5	5.4	5.0	5.4	5.9
All Industries (including Finance and Insurance)					
Corporations with capital of					
1 billion yen or over	15.4	15.1	15.1	15.2	15.4
100 million to 1 billion yen	27.1	28.9	29.1	28.9	31.9
10 to 100 million yen	28.0	27.0	30.1	29.4	32.3
under 10 million yen	10.1	6.6	4.8	8.0	12.3
Finance and Insurance					
Corporations with capital of					
1 billion yen or over	4.3	4.9	4.8	5.1	5.6
100 million to 1 billion yen	8.3	8.9	9.2	9.1	10.4
10 to 100 million yen	8.4	20.8	9.6	12.3	11.0
under 10 million yen	2.1	0.2	1.8	11.2	13.1

Notes : 1.Beginning in 2008.

2.Ratio of net worth = 
$$\frac{\text{Net assets} - \text{Subscription rights to shares}}{\text{Liabilities and capital}} \times 100$$

3.Figures include Japan Post Holdings, Japan Post Service Company, Japan Post Network, Japan Post Bank,

Japan Post Insurance and Shoko chukin bank since the survey of the 2009.

On October 1 2012, Japan Post Company was born out of the merger of Japan Post Service and Japan Post Network.

## 15. Sales, Ordinary profits, Investment in plant and equipment (including Japan Post Group)

### 【Sales】

(100 million yen)

	2008	2009	2010	2011	2012
All Industries	15,117,558	13,680,196	13,857,426	13,810,469	13,745,105
Non-Manufacturing	10,667,032	9,868,041	9,824,290	9,789,552	9,880,019

Notes:1. On October 1 2012, Japan Post Company was born out of the merger of Japan Post Service and Japan Post Network.

### 【Ordinary profits】

(100 million yen)

	2008	2009	2010	2011	2012
All Industries (including Finance and Insurance)	327,312	380,365	507,745	540,268	592,233
All Industries	357,152	321,188	437,275	452,748	484,611
Non-Manufacturing	255,308	230,086	279,192	304,239	327,651
Finance and Insurance	-29,840	59,178	70,469	87,521	107,623

Notes:1. On October 1 2012, Japan Post Company was born out of the merger of Japan Post Service and Japan Post Network.

### 【Investment in plant and equipment】

(100 million yen)

	2008	2009	2010	2011	2012
All Industries (including Finance and Insurance)	286,580	351,806	346,523	347,815	361,443
	(288,301)	(350,322)	(348,186)	(347,225)	(357,990)
All Industries	275,575	331,366	330,802	333,165	346,431
	(279,586)	(331,259)	(332,633)	(332,690)	(343,572)
Non-Manufacturing	115,526	223,763	218,134	220,600	236,296
	(119,802)	(222,332)	(219,913)	(219,844)	(233,901)
Finance and Insurance	11,005	20,439	15,721	14,650	15,012
	(8,715)	(19,063)	(15,554)	(14,535)	(14,418)

Notes:1. Investment in plant and equipment = increases of tangible fixed assets(excluding land)+depreciation expenses.

2. Figures include investment in software. ( ): Figures exclude investment in software.

3. On October 1 2012, Japan Post Company was born out of the merger of Japan Post Service and Japan Post Network.