

Financial Statements Statistics of Corporations by Industry, Annually
1. Sales

(100 million yen, %)

Classification	1999		2000		2001		2002		2003	
		Percent change		Percent change		Percent change		Percent change		Percent change
Total	13,834,639	0.2	14,350,278	3.7	13,382,065	-6.8	13,268,020	-0.9	13,346,737	0.6
Manufacturing	3,952,553	2.3	4,209,817	6.5	3,828,584	-9.1	3,775,312	-1.4	3,849,499	2.0
Food	488,264	11.8	516,196	5.7	427,092	-17.3	446,977	4.7	418,198	-6.4
Publishing and printing	196,770	10.5	171,735	-12.7	196,174	14.4	175,950	-10.3	182,110	3.5
Chemicals	346,421	-0.8	374,838	8.2	356,065	-5.0	359,496	1.0	375,180	4.4
Metal products	187,868	-8.2	228,977	21.9	197,490	-13.8	169,866	-14.0	160,660	-5.4
General machinery	264,047	-1.0	281,240	6.5	262,320	-6.7	270,826	3.2	303,135	11.9
Electrical machinery	822,345	4.2	894,342	8.8	738,542	-17.4	684,730	-7.3	699,690	2.2
Transportation machinery	455,608	-0.6	467,963	2.7	468,445	0.1	487,901	4.2	568,599	16.5
Non-manufacturing	9,882,085	-0.7	10,140,461	2.6	9,553,482	-5.8	9,492,707	-0.6	9,497,238	0.0
Construction	1,443,674	-5.0	1,445,454	0.1	1,393,537	-3.6	1,354,464	-2.8	1,274,554	-5.9
Wholesaling and retailing	5,504,607	1.5	5,535,824	0.6	5,276,249	-4.7	5,164,403	-2.1	5,103,098	-1.2
Real estate	323,705	-2.2	299,054	-7.6	318,582	6.5	334,761	5.1	336,283	0.5
Transportation and communication	685,542	-11.0	764,585	11.5	748,698	-2.1	769,382	2.8	794,107	3.2
Electricity	159,013	-0.4	163,702	2.9	160,658	-1.9	155,553	-3.2	151,459	-2.6
Services	1,675,446	1.2	1,835,464	9.6	1,559,182	-15.1	1,613,375	3.5	1,738,957	7.8
Corporations with capital of										
1 billion yen or over	5,072,577	-0.9	5,269,673	3.9	5,125,371	-2.8	5,007,745	-2.3	5,085,312	1.5
100 million to 1 billion yen	2,094,126	-0.6	2,167,131	3.5	1,970,251	-9.2	2,032,211	3.1	2,103,239	3.5
10 to 100 million yen	5,553,486	0.3	5,926,357	6.7	5,265,085	-11.2	5,229,188	-0.7	5,119,914	-2.1
under 10 million yen	1,114,449	6.5	987,118	-11.4	1,021,358	3.5	998,875	-2.2	1,038,271	3.9

2.Current profits

(100 million yen,%)

Classification	1999		2000		2001		2002		2003	
		Percent change		Percent change		Percent change		Percent change		Percent change
Total	269,233	27.2	358,660	33.2	282,469	-21.3	310,049	9.8	361,989	16.8
Manufacturing	112,966	24.9	164,259	45.4	106,166	-35.4	121,391	14.3	150,863	24.3
Food	17,699	42.8	15,714	-11.2	12,635	-19.6	12,702	0.5	13,350	5.1
Publishing and printing	6,699	13.4	6,884	2.8	5,696	-16.9	4,813	-15.5	6,628	37.7
Chemicals	26,575	16.5	31,281	17.7	26,042	-16.8	27,442	5.4	28,130	2.5
Metal products	3,592	100.8	5,506	53.3	4,788	-13.1	3,543	-26.0	5,638	59.1
General machinery	4,332	-14.6	11,316	161.2	7,184	-36.5	6,157	-14.3	10,791	75.3
Electrical machinery	18,988	53.4	35,472	86.8	761	-97.8	11,926	1,467.2	21,392	79.4
Transportation machinery	12,922	-8.4	16,707	29.3	20,730	24.0	23,654	14.1	27,961	18.2
Non-manufacturing	156,267	28.9	194,401	24.4	176,303	-9.4	188,658	7.0	211,125	11.9
Construction	22,096	-9.6	23,240	5.2	18,949	-18.5	18,124	-4.4	19,883	9.7
Wholesaling and retailing	52,545	43.5	64,586	22.9	55,852	-13.5	59,412	6.4	68,054	14.5
Real estate	10,990	153.6	15,730	43.1	19,391	23.3	23,880	23.2	17,584	-26.4
Transportation and communication	19,883	1.7	24,545	23.4	20,579	-16.2	34,396	67.1	36,492	6.1
Electricity	10,154	43.0	10,901	7.4	10,367	-4.9	10,040	-3.1	10,738	7.0
Services	36,655	37.4	48,621	32.6	44,949	-7.7	36,491	-18.8	51,630	41.5
Corporations with capital of										
1 billion yen or over	153,445	23.3	193,945	26.4	153,337	-21.0	183,480	19.7	209,919	14.4
100 million to 1 billion yen	42,240	36.2	50,578	19.7	39,565	-21.8	46,613	17.8	55,819	19.7
10 to 100 million yen	77,165	34.3	109,678	42.1	84,546	-22.9	83,706	-1.0	87,515	4.5
under 10 million yen	-3,617	*	4,459	*	5,022	12.6	-3,751	-174.7	8,736	*

Note: * can not be compared because of the negative figure in the previous year.

(reference)

Operating income

(100 million yen,%)

Classification	1999		2000		2001		2002		2003	
		Percent change		Percent change		Percent change		Percent change		Percent change
Total	292,699	15.6	376,649	28.7	295,613	-21.5	320,423	8.4	367,202	14.6
Manufacturing	116,214	19.7	160,097	37.8	102,842	-35.8	121,957	18.6	149,405	22.5
Non-manufacturing	176,485	13.0	216,552	22.7	192,771	-11.0	198,465	3.0	217,797	9.7

3.Ratios of operating income and current profits to sales

(%)

Classification	Ratio of operating income to sales					Ratio of current profits to sales				
	1999	2000	2001	2002	2003	1999	2000	2001	2002	2003
Total	2.1	2.6	2.2	2.4	2.8	1.9	2.5	2.1	2.3	2.7
Manufacturing	2.9	3.8	2.7	3.2	3.9	2.9	3.9	2.8	3.2	3.9
Food	3.7	3.0	2.9	2.8	3.3	3.6	3.0	3.0	2.8	3.2
Publishing and printing	3.0	3.9	2.9	2.6	3.5	3.4	4.0	2.9	2.7	3.6
Chemicals	7.6	8.1	7.1	7.6	7.5	7.7	8.3	7.3	7.6	7.5
Metal products	1.6	2.0	2.3	2.2	3.4	1.9	2.4	2.4	2.1	3.5
General machinery	2.1	4.0	2.5	2.2	3.7	1.6	4.0	2.7	2.3	3.6
Electrical machinery	2.4	3.9	-0.1	1.5	2.8	2.3	4.0	0.1	1.7	3.1
Transportation machinery	2.6	3.1	4.4	4.8	4.6	2.8	3.6	4.4	4.8	4.9
Non-manufacturing	1.8	2.1	2.0	2.1	2.3	1.6	1.9	1.8	2.0	2.2
Construction	1.4	1.6	1.4	1.3	1.4	1.5	1.6	1.4	1.3	1.6
Wholesaling and retailing	0.7	1.0	0.8	1.0	1.2	1.0	1.2	1.1	1.2	1.3
Real estate	7.9	8.6	9.7	9.6	7.5	3.4	5.3	6.1	7.1	5.2
Transportation and communication	4.2	4.4	3.7	5.2	5.1	2.9	3.2	2.7	4.5	4.6
Electricity	13.7	13.5	12.6	12.0	12.0	6.4	6.7	6.5	6.5	7.1
Services	2.2	2.8	3.0	2.2	2.9	2.2	2.6	2.9	2.3	3.0
Corporations with capital of										
1 billion yen or over	3.6	4.1	3.3	4.0	4.4	3.0	3.7	3.0	3.7	4.1
100 million to 1 billion yen	2.2	2.4	2.1	2.4	2.7	2.0	2.3	2.0	2.3	2.7
10 to 100 million yen	1.3	1.8	1.6	1.5	1.6	1.4	1.9	1.6	1.6	1.7
under 10 million yen	-0.8	0.0	0.1	-0.8	0.4	-0.3	0.5	0.5	-0.4	0.8

4.Division of profits

(100 million yen,%)

Classification	1999		2000		2001		2002		2003	
		Ratio of component		Ratio of component		Ratio of component		Ratio of component		Ratio of component
Net profits for the period	21,678	100.0	84,173	100.0	-4,656	*	62,230	100.0	131,601	100.0
Bonus for directors	6,274	28.9	8,064	11.0	5,650	*	8,967	14.4	9,677	7.4
Dividends	42,206	194.7	48,316	61.7	44,956	*	65,094	104.6	72,335	55.0
Internal reserves	-26,802	-123.6	27,793	27.3	-55,262	*	-11,830	-19.0	49,590	37.7

Note : net profits for the period = current profits + special profits - special losses - corporation tax and inhabitants' tax

5.Value added

(100 million yen,%)

Classification	1999		2000		2001		2002		2003	
		Ratio of component		Ratio of component		Ratio of component		Ratio of component		Ratio of component
Value added	2,675,469	100.0	2,766,294	100.0	2,568,917	100.0	2,578,691	100.0	2,574,611	100.0
Salaries and wages	2,019,617	75.5	2,025,373	73.2	1,928,607	75.1	1,899,189	73.6	1,843,032	71.6
Interest and discounting expenses	144,427	5.4	135,564	4.9	116,524	4.5	109,119	4.2	101,961	4.0
Rental or leasing expenses for fixed and liquid assets	249,560	9.3	256,993	9.3	247,182	9.6	258,664	10.0	268,181	10.4
Taxes and public charges	113,593	4.3	107,279	3.9	97,515	3.8	100,415	3.9	96,195	3.7
Net operating income	148,272	5.5	241,085	8.7	179,089	7.0	211,304	8.2	265,241	10.3
Ratio of value added	19.3		19.3		19.2		19.4		19.3	
Labor productivity(10 thousand yen)	694		705		695		712		703	

- Notes :
- 1.value added = salaries and wages + interest and discounting expenses + rental or leasing expenses for fixed and liquid assets + taxes and public charges + net operating income(operating income - interest and discounting expenses)
 - 2.net operating income = operating income - interest and discounting expenses
 - 3.ratio of value added = $\frac{\text{value added}}{\text{sales}} \times 100$
 - 4.labor productivity = $\frac{\text{value added}}{\text{number of employees}}$

6. Investment in plant and equipment

(100 million yen,%)

Classification	1999		2000		2001		2002		2003	
		Percent change		Percent change		Percent change		Percent change		Percent change
Total	358,296	-8.8	388,962	8.6	365,023	-6.2	297,479	-18.5	316,319	6.3
Manufacturing	111,654	-14.0	132,383	18.6	112,915	-14.7	90,390	-19.9	96,835	7.1
Food	12,969	29.5	13,763	6.1	11,383	-17.3	8,911	-21.7	6,037	-32.2
Publishing and printing	6,403	10.1	5,067	-20.9	4,592	-9.3	4,215	-8.2	5,456	29.4
Chemicals	12,679	-21.0	13,678	7.9	14,779	8.0	12,615	-14.6	9,850	-21.9
Metal products	4,841	-1.1	4,301	-11.1	5,171	20.2	3,489	-32.5	3,826	9.7
General machinery	6,027	-17.6	6,922	14.8	5,732	-17.2	4,705	-17.9	9,984	112.2
Electrical machinery	24,212	-15.2	39,266	62.2	24,058	-38.8	14,229	-40.9	17,096	20.1
Transportation machinery	13,938	-29.2	13,524	-3.0	14,559	7.6	14,586	0.2	18,449	26.5
Non-manufacturing	246,642	-6.3	256,579	4.0	252,108	-1.8	207,089	-17.9	219,484	6.0
Construction	14,478	-9.3	7,455	-48.5	13,826	85.5	9,158	-33.8	9,611	4.9
Wholesaling and retailing	39,283	-10.8	49,550	26.1	44,346	-10.5	32,663	-26.3	55,420	69.7
Real estate	28,608	133.7	16,373	-42.8	14,701	-10.2	12,922	-12.1	22,795	76.4
Transportation and communication	48,397	-23.0	65,448	35.2	50,989	-22.1	46,672	-8.5	16,906	-63.8
Electricity	27,221	-6.4	23,576	-13.4	21,441	-9.1	16,086	-25.0	13,248	-17.6
Services	81,957	-11.2	87,746	7.1	100,542	14.4	85,097	-15.4	95,458	12.2
Corporations with capital of										
1 billion yen or over	204,639	-11.3	218,215	6.6	203,808	-6.7	175,105	-14.1	184,154	5.2
100 million to 1 billion yen	55,036	-2.5	57,875	5.2	48,158	-16.9	40,972	-14.9	17,918	-56.3
10 to 100 million yen	84,096	2.2	95,138	13.1	94,928	-0.2	66,343	-30.1	92,980	40.2
under 10 million yen	14,524	-38.5	17,734	22.1	18,129	2.2	15,059	-16.9	21,267	41.2

Note : Investment in plant and equipment = increases of tangible fixed assets(excluding land)+depreciation expenses

7.Increases in inventories

(100 million yen,%)

Classification	1999	2000	2001	2002	2003
Total	-83,653	-13,220	-58,054	-53,298	-16,243
Finished goods and merchandise	-50,713	-13,172	-24,134	-26,818	-7,492
Goods in process	-29,704	-7,690	-25,775	-21,813	-6,615
Raw materials and goods in	-3,236	7,642	-8,146	-4,667	-2,137
Manufacturing	-23,764	6,560	-24,694	-14,641	-4,290
Petroleum and coal products	1,889	2,694	-931	1,878	-211
General machinery	-3,023	1,076	-1,718	-859	1,323
Electrical machinery	-4,854	7,508	-12,833	-6,779	-1,245
Precision machinery	-917	1,194	-778	-514	587
Non-manufacturing	-59,889	-19,780	-33,360	-38,657	-11,953
Construction	-20,157	-11,195	-13,544	-17,620	-8,429
Wholesales and retails	-8,417	1,590	-12,713	-9,982	986
Real estate	-28,273	-10,375	-3,855	-7,521	-4,052
Ratio of inventories to sales	8.4	7.8	7.8	7.6	7.2

Notes : 1.increases in inventories mean increases in inventories during the period.

$$2. \text{ratio of inventories to sales} = \frac{\text{inventories (end of the period)}}{\text{sales}} \times 100$$

8.Financial items(total industry)

(100 million yen,%)

Classification	1999		2000		2001		2002		2003	
		Percent change		Percent change		Percent change		Percent change		Percent change
Bills and accounts receivable	2,240,760	-0.8	2,375,701	6.0	2,161,631	-9.0	2,053,580	-5.0	2,066,765	0.6
Bills and accounts payable	1,823,151	-10.8	1,990,596	9.2	1,750,047	-12.1	1,697,824	-3.0	1,735,343	2.2
Short-term borrowings	2,168,854	-5.8	1,996,049	-8.0	1,999,991	0.1	1,874,462	-6.3	1,759,538	-6.1
Long-term borrowings	3,020,096	-12.8	2,845,427	-5.8	2,728,934	-4.1	2,705,051	-0.9	2,564,788	-5.2
Cash and deposits	1,346,567	0.9	1,415,407	5.1	1,309,303	-7.5	1,334,888	2.0	1,290,603	-3.3
Short-term securities	314,468	-3.6	192,427	-38.8	139,191	-27.7	131,425	-5.6	114,758	-12.7
Liquidity ratio	12.1		11.6		11.1		11.3		10.4	

Note : liquidity ratio = $\frac{\text{cash and deposits} + \text{short-term securities}(\text{average of the beginning and the end of the quarter})}{\text{sales}} \times 100$

9.Raising of funds

(100 million yen,%)

Classification	1999		2000		2001		2002		2003	
		componen t		componen t		componen t		componen t		componen t
Raising of funds	453,169	100.0	571,927	100.0	331,737	100.0	177,127	100.0	459,989	100.0
External funds	-97,943	-21.6	-105,163	-18.4	-67,493	-20.3	-235,477	-132.9	-260,079	-56.5
Capital increases	27,629	6.1	44,637	7.8	-642	-0.2	-42,755	-24.1	-80,305	-17.5
Bond issues	-11,337	-2.5	-33,974	-5.9	-22,521	-6.8	-18,297	-10.3	399	0.1
Long-term borrowings	-27,143	-6.0	-113,093	-19.8	-36,993	-11.2	-106,676	-60.2	-40,803	-8.9
Short-term borrowings	-87,092	-19.2	-2,733	-0.5	-7,337	-2.2	-67,749	-38.3	-139,370	-30.3
Internal funds	551,112	121.6	677,090	118.4	399,230	120.3	412,604	232.9	720,068	156.5
Internal reserves	149,184	32.9	260,501	45.6	-7,452	-2.2	22,404	12.6	291,999	63.5
Depreciation expenses	401,928	88.7	416,589	72.8	406,682	122.6	390,200	220.3	428,069	93.1

Notes : 1.capital increases = Increase of capital stock and capital reserves

2.amounts of bills receivable discounted are included in short-term borrowings.

3.internal reserves = Increase of earned surplus (minus treasury stock),allowance,allowance by special laws and a part of liabilities(such as accrued expense) during a year.
When amount of increase of [(bills receivable + accounts receivable + bills receivable discounted) - (bills payable + accounts payable)] is negative, the absolute value of the amount is counted as internal reserves.

4.special depreciation expenses are included in depreciation expenses.

10.Ratio of net worth

(%)

Classification	1999	2000	2001	2002	2003
Total	22.3	25.7	25.2	27.4	28.3
Manufacturing	36.5	38.5	38.1	39.0	40.7
Non-manufacturing	16.0	19.7	19.1	22.0	22.5
Corporations with capital of					
1 billion yen or over	31.5	32.8	32.7	33.7	35.7
100 million to 1 billion yen	19.2	20.4	22.1	24.1	25.2
10 to 100 million yen	14.0	20.9	18.6	23.0	23.3
under 10 million yen	8.8	9.7	8.0	10.2	4.5

Note : ratio of net worth = $\frac{\text{net worth}}{\text{liabilities and net worth}} \times 100$