

Financial Statements Statistics of Corporations by Industry , Annually

1. Sales

(100 million yen,%)

Classification	1998		1999		2000		2001		2002	
		Percent change		Percent change		Percent change		Percent change		Percent change
Total	13,813,377	-5.9	13,834,639	0.2	14,350,278	3.7	13,382,065	-6.7	13,268,020	-0.9
Manufacturing	3,864,940	-7.8	3,952,553	2.3	4,209,817	6.5	3,828,584	-9.1	3,775,312	-1.4
Food	436,774	-4.7	488,264	11.8	516,196	5.7	427,092	-17.3	446,977	4.7
Publishing and printing	178,118	-14.9	196,770	10.5	171,735	-12.7	196,174	14.2	175,950	-10.3
Chemicals	349,109	-1.4	346,421	-0.8	374,838	8.2	356,065	-5.0	359,496	1.0
Metal products	204,717	-5.9	187,868	-8.2	228,977	21.9	197,490	-13.8	169,866	-14.0
General machinery	266,797	-14.1	264,047	-1.0	281,240	6.5	262,320	-6.7	270,826	3.2
Electrical machinery	789,259	-2.6	822,345	4.2	894,342	8.8	738,542	-17.4	684,730	-7.3
Transportation machinery	458,157	-3.2	455,608	-0.6	467,963	2.7	468,445	0.1	487,901	4.2
Non-manufacturing	9,948,436	-5.1	9,882,085	-0.7	10,140,461	2.6	9,553,482	-5.8	9,492,707	-0.6
Construction	1,519,230	-5.2	1,443,674	-5.0	1,445,454	0.1	1,393,537	-3.6	1,354,464	-2.8
Wholesaling and retailing	5,424,933	-8.2	5,504,607	1.5	5,535,824	0.6	5,276,249	-4.7	5,164,403	-2.1
Real estate	330,887	-1.7	323,705	-2.2	299,054	-7.6	318,582	6.5	334,761	5.1
Transportation and communication	770,603	6.7	685,542	-11.0	764,585	11.5	748,698	-2.1	769,382	2.8
Electricity	159,621	-3.3	159,013	-0.4	163,702	2.9	160,658	-1.9	155,553	-3.2
Services	1,655,239	0.5	1,675,446	1.2	1,835,464	9.6	1,559,182	-15.1	1,613,375	3.5
Corporations with capital of										
1 billion yen or over	5,120,674	-7.0	5,072,577	-0.9	5,269,673	3.9	5,125,371	-2.7	5,007,745	-2.3
100 million to 1 billion yen	2,107,070	0.4	2,094,126	-0.6	2,167,131	3.5	1,970,251	-9.1	2,032,211	3.1
10 to 100 million yen	5,539,407	-5.9	5,553,486	0.3	5,926,357	6.7	5,265,085	-11.2	5,229,188	-0.7
under 10 million yen	1,046,226	-11.4	1,114,449	6.5	987,118	-11.4	1,021,358	3.5	998,875	-2.2

2. Current profits

(100 million yen,%)

Classification	1998		1999		2000		2001		2002	
		Percent change		Percent change		Percent change		Percent change		Percent change
Total	211,642	-23.9	269,233	27.2	358,660	33.2	282,469	-21.2	310,049	9.8
Manufacturing	90,442	-34.2	112,966	24.9	164,259	45.4	106,166	-35.4	121,391	14.3
Food	12,391	33.6	17,699	42.8	15,714	-11.2	12,635	-19.6	12,702	0.5
Publishing and printing	5,908	-11.2	6,699	13.4	6,884	2.8	5,696	-17.3	4,813	-15.5
Chemicals	22,815	-4.5	26,575	16.5	31,281	17.7	26,042	-16.7	27,442	5.4
Metal products	1,789	-70.0	3,592	100.8	5,506	53.3	4,788	-13.0	3,543	-26.0
General machinery	5,074	-62.5	4,332	-14.6	11,316	161.2	7,184	-36.5	6,157	-14.3
Electrical machinery	12,375	-52.7	18,988	53.4	35,472	86.8	761	-97.9	11,926	1,467.2
Transportation machinery	14,104	-14.1	12,922	-8.4	16,707	29.3	20,730	24.1	23,654	14.1
Non-manufacturing	121,200	-13.8	156,267	28.9	194,401	24.4	176,303	-9.3	188,658	7.0
Construction	24,450	-7.7	22,096	-9.6	23,240	5.2	18,949	-18.5	18,124	-4.4
Wholesaling and retailing	36,608	-33.4	52,545	43.5	64,586	22.9	55,852	-13.5	59,412	6.4
Real estate	4,334	*	10,990	153.6	15,730	43.1	19,391	23.3	23,880	23.2
Transportation and communication	19,549	31.6	19,883	1.7	24,545	23.4	20,579	-16.2	34,396	67.1
Electricity	7,100	-6.3	10,154	43.0	10,901	7.4	10,367	-4.9	10,040	-3.1
Services	26,674	-21.0	36,655	37.4	48,621	32.6	44,949	-7.6	36,491	-18.8
Corporations with capital of										
1 billion yen or over	124,481	-17.6	153,445	23.3	193,945	26.4	153,337	-20.9	183,480	19.7
100 million to 1 billion yen	31,012	-13.5	42,240	36.2	50,578	19.7	39,565	-21.8	46,613	17.8
10 to 100 million yen	57,437	-32.3	77,165	34.3	109,678	42.1	84,546	-22.9	83,706	-1.0
under 10 million yen	-1,287	-120.4	-3,617	*	4,459	*	5,022	12.6	-3,751	-174.7

Note : * can not be compared because of the negative figure in the previous year.

(reference)

Operating income

(100 million yen,%)

Classification	1998		1999		2000		2001		2002	
	1998	Percent change	1999	Percent change	2000	Percent change	2001	Percent change	2002	Percent change
Total	253,230	-23.4	292,699	15.6	376,649	28.7	295,613	-21.5	320,423	8.4
Manufacturing	97,062	-33.1	116,214	19.7	160,097	37.8	102,842	-35.8	121,957	18.6
Non-manufacturing	156,168	-15.9	176,485	13.0	216,552	22.7	192,771	-11.0	198,465	3.0

3. Ratios of operating income and current profits to sales

(%)

Classification	Ratio of operating income to sales					Ratio of current profits to sales				
	1998	1999	2000	2001	2002	1998	1999	2000	2001	2002
Total	1.8	2.1	2.1	2.2	2.4	1.5	1.9	2.5	2.1	2.3
Manufacturing	2.5	2.9	2.9	2.7	3.2	2.3	2.9	3.9	2.8	3.2
Food	2.9	3.7	3.7	2.9	2.8	2.8	3.6	3.0	3.0	2.8
Publishing and printing	3.3	3.0	3.9	2.9	2.6	3.3	3.4	4.0	2.9	2.7
Chemicals	6.6	7.6	7.6	7.1	7.6	6.5	7.7	8.3	7.3	7.6
Metal products	1.2	1.6	2.0	2.3	2.2	0.9	1.9	2.4	2.4	2.1
General machinery	2.3	2.1	2.1	2.5	2.2	1.9	1.6	4.0	2.7	2.3
Electrical machinery	1.5	2.4	2.4	-0.1	1.5	1.6	2.3	4.0	0.1	1.7
Transportation machinery	3.0	2.6	2.6	4.4	4.8	3.1	2.8	3.6	4.4	4.8
Non-manufacturing	1.6	1.8	1.8	2.0	2.1	1.2	1.6	1.9	1.8	2.0
Construction	1.5	1.4	1.4	1.4	1.3	1.6	1.5	1.6	1.4	1.3
Wholesaling and retailing	0.5	0.7	0.7	0.8	1.0	0.7	1.0	1.2	1.1	1.2
Real estate	7.0	7.9	7.9	9.7	9.6	1.3	3.4	5.3	6.1	7.1
Transportation and communication	3.7	4.2	4.2	3.7	5.2	2.5	2.9	3.2	2.7	4.5
Electricity	12.8	13.7	13.7	12.6	12.0	4.4	6.4	6.7	6.5	6.5
Services	1.9	2.2	2.2	3.0	2.2	1.6	2.2	2.6	2.9	2.3
Corporations with capital of										
1 billion yen or over	3.1	3.6	4.1	3.3	4.0	2.4	3.0	3.7	3.0	3.7
100 million to 1 billion yen	1.7	2.2	2.4	2.1	2.4	1.5	2.0	2.3	2.0	2.3
10 to 100 million yen	1.2	1.3	1.8	1.6	1.5	1.0	1.4	1.9	1.6	1.6
under 10 million yen	-0.5	-0.8	0.0	0.1	-0.8	-0.1	-0.3	0.5	0.5	-0.4

4. Division of profits

(100 million yen,%)

Classification	1998	Percent change	1999	Percent change	2000	Percent change	2001	Percent change	2002	Percent change
Net profits for the period	-5,333	*	21,678	100.0	84,173	100.0	-4,656	*	65,230	100.0
Bonus for directors	7,693	*	6,274	28.9	9,262	11.0	5,650	*	8,967	14.4
Dividends	43,810	*	42,206	194.7	51,913	61.7	44,956	*	65,093	104.6
Internal reserves	-56,836	*	-26,802	-123.6	22,998	27.3	-55,262	*	-11,830	-19.0

Note : net profits for the period = current profits + special profits - special losses - corporation tax and inhabitants' tax

5. Value added

(100 million yen,%)

Classification	1998		1999		2000		2001		2002	
	1998	Ratio of component	1999	Ratio of component	2000	Ratio of component	2001	Ratio of component	2002	Ratio of component
Value added	2,704,127	100.0	2,675,469	100.0	2,766,294	100.0	2,568,917	100.0	2,578,691	100.0
Salaries and wages	2,033,555	75.2	2,019,617	75.5	2,025,373	73.2	1,928,607	75.1	1,899,189	73.7
Interest and discounting expenses	182,101	6.7	144,427	5.4	135,564	4.9	116,524	4.5	109,119	4.2
Rental or leasing expenses for fixed and liquid assets	273,979	10.2	249,560	9.3	256,993	9.3	247,182	9.6	258,664	10.0
Taxes and public charges	143,363	5.3	113,593	4.3	107,279	3.9	97,515	3.8	100,415	3.9
Net operating income	71,129	2.6	148,272	5.5	241,085	8.7	179,089	7.0	211,304	8.2
Ratio of value added	19.6		19.3		19.3		19.2		19.4	
Labor productivity(10 thousand yen)	712		694		702		695		712	

Notes : 1. value added = salaries and wages + interest and discounting expenses + rental or leasing expenses for fixed

and liquid assets + taxes and public charges + net operating income(operating income - interest and discounting expenses)

2. net operating income = operating income - interest and discounting expenses

$$3. \text{ ratio of value added} = \frac{\text{value added}}{\text{sales}} \times 100$$

$$4. \text{ labor productivity} = \frac{\text{value added}}{\text{number of employees}}$$

6. Investment in plant and equipment

(100 million yen,%)

Classification	1998		1999		2000		2001		2002	
		Ratio of component		Ratio of component		Ratio of component		Ratio of component		Ratio of component
Total	393,057	-15.1	358,296	-8.8	388,962	8.6	365,023	-6.2	297,479	-18.5
Manufacturing	129,790	-16.2	111,654	-14.0	132,383	18.6	112,915	-14.7	90,390	-19.9
Food	10,014	-19.1	12,969	29.5	13,763	6.1	11,383	-17.3	8,911	-21.7
Publishing and printing	5,817	-17.2	6,403	10.1	5,067	-20.9	4,592	-9.4	4,215	-8.2
Chemicals	16,054	-12.7	12,679	-21.0	13,678	7.9	14,779	8.1	12,615	-14.6
Metal products	4,896	-32.7	4,841	-1.1	4,301	-11.1	5,171	20.2	3,489	-32.5
General machinery	7,318	-6.8	6,027	-17.6	6,922	14.8	5,732	-17.2	4,705	-17.9
Electrical machinery	28,551	-15.4	24,212	-15.2	39,266	62.2	24,058	-38.7	14,229	-40.9
Transportation machinery	19,674	-3.8	13,938	-29.2	13,524	-3.0	14,559	7.7	14,586	0.2
Non-manufacturing	263,266	-14.5	246,642	-6.3	256,579	4.0	252,108	-1.7	207,089	-17.9
Construction	15,962	2.0	14,478	-9.3	7,455	-48.5	13,826	85.5	9,158	-33.8
Wholesaling and retailing	44,053	-19.3	39,283	-10.8	49,550	26.1	44,346	-10.5	32,663	-26.3
Real estate	12,240	-54.3	28,608	133.7	16,373	-42.8	14,701	-10.2	12,922	-12.1
Transportation and communication	62,832	10.1	48,397	-23.0	65,448	35.2	50,989	-22.1	46,672	-8.5
Electricity	29,091	-14.9	27,221	-6.4	23,576	-13.4	21,441	-9.1	16,086	-25.0
Services	92,243	-16.9	81,957	-11.2	87,746	7.1	100,542	14.6	85,097	-15.4
Corporations with capital of										
1 billion yen or over	230,658	-9.3	204,639	-11.3	218,215	6.6	203,808	-6.6	175,105	-14.1
100 million to 1 billion yen	56,467	-17.1	55,036	-2.5	57,875	5.2	48,158	-16.8	40,972	-14.9
10 to 100 million yen	82,299	-26.3	84,096	2.2	95,138	13.1	94,928	-0.2	66,343	-30.1
under 10 million yen	23,632	-17.3	14,524	-38.5	17,734	22.1	18,129	2.2	15,059	-16.9

Note : Investment in plant and equipment = increases of tangible fixed assets (excluding land) + depreciation expenses

7. Increases in inventories

(100 million yen,%)

Classification	1998	1999	2000	2001	2002
Total	-108,318	-83,653	-13,220	-58,054	-53,298
Finished goods and merchandise	-59,952	-50,713	-13,172	-24,134	-26,818
Goods in process	-38,409	-29,704	-7,690	-25,775	-21,813
Raw materials and goods in strage	-9,958	-3,236	7,642	-8,146	-4,667
Manufacturing	-25,367	-23,764	6,560	-24,694	-14,641
Petroleum and coal products	-1,861	1,889	2,694	-931	1,878
General machinery	-3,489	-3,023	1,076	-1,718	-859
Electrical machinery	-6,725	-4,854	7,508	-12,833	-6,779
Precision machinery	-242	-917	1,194	-778	-514
Non-manufacturing	-82,951	-59,889	-19,780	-33,360	-38,657
Construction	-33,283	-20,157	-11,195	-13,544	-17,620
Wholesales and retails	-21,752	-8,417	1,590	-12,713	-9,982
Real estate	-23,159	-28,273	-10,375	-3,855	-7,521
Ratio of inventories to sales	9.7	8.4	7.8	7.8	7.6

Notes : 1. increases in inventories mean increases in inventories during the period.

$$2. \text{ ratio of inventories to sales} = \frac{\text{inventories (end of the period)}}{\text{sales}} \times 100$$

8. Financial itmes (total industry)

(100 million yen,%)

Classification	1998		1999		2000		2001		2002	
		Percent change		Percent change		Percent change		Percent change		Percent change
Bills and accounts receivable	2,258,862	-6.5	2,240,760	-0.8	2,375,701	6.0	2,161,631	-9.0	2,053,580	-5.0
Bills and accounts payable	2,044,939	-0.3	1,823,151	-10.8	1,990,596	9.2	1,750,047	-12.1	1,697,824	-3.0
Short-term borrowings	2,302,191	-5.4	2,168,854	-5.8	1,996,049	-8.0	1,999,991	-0.4	1,874,462	-6.3
Long-term borrowings	3,464,663	7.8	3,020,096	-12.8	2,845,427	-5.8	2,728,934	-4.1	2,705,051	-0.9
Cash and deposits	1,334,152	-0.8	1,346,567	0.9	1,415,407	5.1	1,309,303	-7.5	1,334,888	2.0
Short-term securities	326,288	-5.6	314,468	-3.6	192,427	-38.8	139,191	-27.7	131,425	-5.6
Liquidity ratio	12.1		12.1		11.6		11.1		11.3	

Note : liquidity ratio =
$$\frac{\text{cash and deposits} + \text{short-term securities (average of the begining and the end of the quarter)}}{\text{sales}} \times 100$$

9. Raising of funds

(100 million yen,%)

Classification	1998	Percent change	1999	Percent change	2000	Percent change	2001	Percent change	2002	Percent change
Raising of funds	370,740	100.0	453,169	100.0	571,927	100.0	331,737	100.0	177,127	100.0
External funds	32,393	8.7	-97,943	-21.6	-105,163	-18.4	-67,493	-20.3	-235,477	-132.9
Capital increases	14,241	3.8	27,629	6.1	44,637	7.8	-642	-0.2	-42,755	-24.1
Bond issues	36,168	9.8	-11,337	-2.5	-33,974	-5.9	-22,521	-6.8	-18,297	-10.3
Long-term borrowings	46,322	12.5	-27,143	-6.0	-113,093	-19.8	-36,993	-11.2	-106,676	-60.2
Short-term borrowings	-64,338	-17.4	-87,092	-19.2	-2,733	-0.5	-7,337	-2.2	-67,749	-38.3
Internal funds	338,347	91.3	551,112	121.6	677,090	118.4	399,230	120.3	412,604	232.9
Internal earnings	-77,159	-20.8	149,184	32.9	260,501	45.6	-7,452	-2.2	22,404	12.6
Depreciation expenses	415,506	112.1	401,928	88.7	416,589	72.8	406,682	122.6	390,200	220.3

Notes : 1. capital increases = equity capital + capital reserves

2. amounts of bills receivable discounted are included in short-term borrowings.

3. internal earnings = (earned legal reserves + other capital surplus) + allowance + reserve requested by special law + other liabilities

4. special depreciation expenses are included in depreciation expenses.

10. Ratio of net worth

(%)

Classification	1998	1999	2000	2001	2002
Total	19.2	22.3	25.7	25.2	27.4
Manufacturing	36.6	36.5	38.5	38.1	39.0
Non-manufacturing	12.0	16.0	19.7	19.1	22.0
Corporations with capital of					
1 billion yen or over	29.9	31.5	32.8	32.7	33.7
100 million to 1 billion yen	16.9	19.2	20.4	22.1	24.1
10 to 100 million yen	9.4	14.0	20.9	18.6	23.0
under 10 million yen	8.9	8.8	9.7	8.0	10.2

Note : ratio of net worth = $\frac{\text{net worth}}{\text{liabilities and net worth}} \times 100$