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## Abstract

This study aims to examine the effectiveness of macro-fiscal policy conceptually to derive empirical implications for the Japanese economy. Since the mid-1990s, Japan has remained stuck in a liquidity trap, where interest rates fall to or are below zero. However, not only has the cumulative fiscal deficit increased to an unprecedented level, but many structural problems have also emerged. Under these circumstances, previous empirical findings are inconclusive regarding whether fiscal policy has worked effectively in the Japanese economy. This study reexamined the findings of previous studies based on data for the period since 1980 and considered the challenges for such analyses. When a reduced-form equation or a VAR model was estimated, we found that the effects of fiscal expenditure, which had declined over the medium- to long-term period, may have increased since the fourth quarter of 2010. This finding suggests that the steadily falling effects of the fiscal expenditure may have recovered under ultra-low interest rates. Using the ESP Forecast Survey, representing the forecast data prepared by private-sector economists, it was confirmed that these economists assumed the presence of a significant correlation between fiscal expenditure and GDP under ultra-low interest rates. However, the results must be carefully interpreted with respect to the limitations of the estimation method, including outliers, the reference year for GDP used in the analysis, and the robustness of the sample period. As the conclusion of this paper is based on a short sample period whose estimation efficiency is not necessarily high, it is unclear whether the effects of fiscal expenditure will continue to improve. In addition, the results obtained through a reduced-form equation or a VAR model indicate the presence of a Granger causality but not the presence of a true causal relationship. In the field of macroeconomics, the effectiveness of fiscal policy has been discussed for many years. This study's findings should be verified in the future to check its robustness.

Keywords: fiscal policy, structural changes, ultra-low interest rates, ESP Forecast JEL Classification: E62, H30, E3

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# I. Introduction

In macroeconomics, analyzing the effectiveness of fiscal policy in raising national income is an old and new question that has been debated for many years. This study aims to provide an extensive overview of macro-fiscal policy, focusing on the empirical results of the Japanese economy. Considering the effectiveness of macro-fiscal policy, the Japanese economy has exhibited three major characteristics in recent years.

First, since the mid-1990s, the economy has been under a "liquidity trap," in which interest rates are zero or negative. If interest rates rise because of increased fiscal spending, a "crowding out" of private investment will occur, leading to a relatively small effect of fiscal policy on national income. However, as interest rates do not fall under the liquidity trap, the effects of fiscal policy are larger than those of crowding out. In addition, as Blanchard (2019) indicates, under zero or negative interest rates, the costs of expanding government debt are small because of the minor negative effects of fiscal deficit.

Second, the accumulation of fiscal deficit has reached a globally unprecedented level, which other major countries have never experienced. Therefore, although interest rates are historically low, the burden on future generations has become extremely heavy. To the extent that the government is "Ricardian" behavior, being responsible for repaying the deficit, the accumulation of fiscal deficit may cause a "non-Keynesian effect" on private consumption when people have serious concerns about future burdens. In this case, a decline in the propensity to consume offsets the effects of fiscal policy on national income from the perspective of long-term sustainability. Thus, if the non-Keynesian effect is large, the expansion of fiscal spending may even be counterproductive.

Third, after the bursting of the bubble, various structural problems have emerged, leading to long-term stagnation. For example, the bubble burst in the early 1990s led to the emergence of "zombie companies," primarily in the non-manufacturing sector. "Zombie companies" refer to those companies that would otherwise have to exit the market. In the late 1990s and early 2000s, persistent financial support for zombie companies could have further delayed economic recovery<sup>1</sup>. In addition, social security-related expenditures have increased owing to the declining birthrate and aging population. Thus, income transfer has claimed a substantial portion of government expenditure, which has been less effective in increasing national income in Keynesian economics.

Traditional macroeconomic frameworks, such as IS-LM analysis, tended to emphasize the first characteristic and conclude that fiscal policy is extremely effective under the "liquidity trap." However, if the second and third characteristics are important, the effectiveness of fiscal policy will be relatively low. When considering the effectiveness of Japan's fiscal policy, it is important to reconsider the characteristic that is more important than the others in Japan's context.

<sup>&</sup>lt;sup>1</sup> For the impact of zombie companies on the Japanese economy, see Hoshi (2006), Caballero, Hoshi and Kashyap (2008), and Fukuda and Nakamura (2011).

In previous studies, Miyamoto, Nguyen, and Sergeyev (2018) showed that the effectiveness of Japan's fiscal policy greatly increased under a "liquidity trap," even though Kato, Miyamoto, Nguyen, and Sergeyev (2018) pointed out that tax cuts were less effective. Bayoumi (2001), Kuttner and Posen (2001, 2002), and Morita (2015), using a multivariate autoregressive (VAR) model, and Kameda, Nambaz, and Tsuruga (2021), using panel data by prefecture, found that fiscal policy continued to be effective after the 1990s in Japan. Contrarily, focusing on the structural problem of a rapidly aging society with a declining birthrate, Yoshino and Miyamoto (2017) showed calibration results in which the effectiveness of Japan's fiscal policy declined. Werner (2004) and Auerbach and Gorodnichenko (2017) also indicated that the multiplier effect of fiscal policy, which was effective from a medium- to long-term perspective, has been on a declining trend in recent years. Umeda et al. (2018) found that many Japanese economists believed that the multiplier effect has declined.

Thus far, the empirical analysis has largely been controversial over whether fiscal policy has been effective in the Japanese economy in recent years. However, it is impossible to simply compare the results of the abovementioned studies because they used different analytical frameworks as well as different sample periods. Therefore, in this study, we update the data of these previous studies and review the robustness of the results through the estimation of reduced-form equations and VAR models. We also examine private economists' views on the impact of fiscal spending by using the forecast survey data "ESP Forecast."

# II. "Government Expenditures" used in the analysis

# II-1. Concept of "government expenditures"

Before starting the empirical analysis, this section first summarizes the concept of "government expenditures" used in the following analysis. The "government expenditures" include "government consumption" and "public investment" based on the "National Accounts (GDP statistics)" (benchmark year 2011 [2008 SNA]). They are substantially different from the total expenditures by the central and local governments in two respects.

First, they are expenditures by the "general government," composed not only of central and local governments' expenditure but also of social security funds. The central government's expenditures include those of the general account and the special account and independent administrative agencies. Local governments' expenditures include those of the local government's general account as well as local public businesses and local independent administrative agencies. Social security funds include the central government's special account for public pension and employment insurance, the local government's account for medical services and nursing care services, a part of the civil servant mutual aid association account, and the Government Pension Investment Fund.

Figure 1 shows that government consumption from FY2005 to FY2018 can be divided into those of central and local governments and social security funds. The central government's share was small, from 17% in 2005 to 14% in 2018. Contrarily, the share of local

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Figure 1. Components of Government Consumption

governments exceeded 40%. In recent years, however, the social security fund has gradually increased its share from 36% in FY2005 to 43% in FY2018. Consequently, since FY2017, the share of social security funds has exceeded that of local governments.

Second, because GDP is the sum of added value, only expenditures that generate added value are included in "government expenditures." For this reason, land purchases are not included in "public investment" in principle, despite being included in the general accounts of central and local governments. In addition, income transfers from the government to the private sector are not included in government consumption unless they generate added value. Recently, a variety of income transfers occur from the central and local governments to the private sector. Of these, goods and services purchased by the general government for providing in-kind transfers and those supplied by individual government agencies are included in "government consumption." However, those provided as monetary transfers are not included in "government consumption."

#### *II-2. Changes in "government expenditures"*

Figure 2 shows how the ratios of "government consumption" and "public investment" to GDP have evolved since FY1980 using their real and seasonally adjusted quarterly data. Public investment, which had been around 10% of GDP until the end of the 1990s, significantly decreased in the early 2000s, reflecting reductions in public works spending; it has



Figure 2. The Ratios of Government Consumption and Public Investment to GDP

been around 5% of GDP since FY2007. However, government consumption has been steadily increasing since the 1990s, from approximately 15% of the GDP in the early 1990s to around 20% since 2009<sup>2</sup>.

Figure 3 depicts, in nominal terms, the changes in the breakdown of "government consumption" by its function since FY2005. It shows that expenditures for general administration have been greatly reduced in recent years, from nearly 11 trillion yen in FY2005 to less than nine trillion yen in FY2012 and thereafter. However, there has been a huge increase in "health" expenditures such as medical expenses and "social assistance" expenditures such as welfare benefits. "Health" expenditures were about 30 trillion yen in FY2005, but they exceeded 40 trillion yen in FY2018. "Social assistance" expenditures were about 9.4 trillion ven in FY2005, but they exceeded 14 trillion yen in FY2017. Thus, the increase in social security-related expenditures was a major factor in the recent increases in "government consumption."

Figure 4 shows how the short-term fluctuations in "government consumption" and "public investment" have changed since FY1980 using the quarterly (annualized) changes of their real and seasonally adjusted data. From the figure, we can see that there were considerable short-term fluctuations in the 1980s for "government consumption" and in the 1980s and 1990s for "public investment." At that time, "public investment" typically exhibited large short-term fluctuations. However, in the 2000s, short-term fluctuations significantly decreased in both "government consumption" and "public investment." After the collapse of

Source: Annual Report on National Accounts, Cabinet Office.

<sup>&</sup>lt;sup>2</sup> Due to the revision of SNA, it is not possible to make a strict comparison between the data after FY1994 (benchmark year 2011) and that before FY1994 (benchmark year 2005). However, the above results are basically valid even after considering the discontinuity.



Figure 3. Government Consumption Classified by Function





Source: Quarterly Estimates of GDP (benchmark year 2015 (2008SNA)), Cabinet Office.

Lehman Brothers in 2008 and the Great East Japan Earthquake in 2011, short-term fluctuations temporarily increased, which have been declining almost consistently since 2000.

#### **III.** Alternative Perspectives in Previous Studies

In previous studies, two types of analyses were conducted to examine the effectiveness of Japan's fiscal policy. The first type is an analysis of structural changes in the Japanese economy from medium- to long-term perspectives. They indicated that the effects of fiscal policy, which had been effective for many years, may have been decreasing in recent years. Many of these studies have evaluated how the effects of fiscal policy have changed over several decades and concluded that the effects in recent years have decreased in contrast with those in the high growth period of the 1950s and 1960s and the stable growth period of the 1970s and 1980s. The second type is an analysis of changes in the effectiveness of fiscal policy under the recent ultra-low interest rate environment. They argued that the effects of fiscal policy have been increasing in the ultra-low interest rate environment in recent years. Many of these studies suggested that the effects of fiscal policy may have been greater in periods when interest rates are zero or negative than in previous periods.

However, these types of analyses face challenges owing to limited data availability in Japan. The first type faces a challenge because there are no consistent time-series data of "National Accounts (GDP Statistics)" from the 1950s to the 2000s. We can obtain consistent data from the first quarter of 1955 to that of 1999 by the benchmark year 1990 (1968 SNA). We can also obtain consistent data from the first quarter of 1980 to the second quarter of 2020 (including simple retrospective data) by the benchmark year 2011 (2008 SNA). In addition, although the period is somewhat shorter, data are available for the period from the first quarter of 1980 to the second quarter of 2005 by the benchmark year 1995 (1993 SNA), the first guarter of 1980 to the third guarter of 2011 by the benchmark year 2000 (1993 SNA), the first quarter of 1980 to the third quarter of 2016 by the benchmark year 2005 (1993 SNA) (including simple retrospective data), and the first quarter of 1994 to the latest by the benchmark year 2015 (2008 SNA). However, the data from the benchmark year 1990 (1968 SNA) has not included periods with ultra-low interest rates in recent years. In contrast, the other data do not include periods of high economic growth in the 1950s and 1960s and the stable growth period of the 1970s. Therefore, when analyzing policy effects from a medium- to long-term perspective, many previous studies conducted comparative analyses by connecting GDP statistics that were constructed using different methods and benchmark years.

However, it is not appropriate to examine the medium- to long-term effects of fiscal policy using a connected series of GDP statistics. Table 1 shows how the data series constructed by one benchmark year were correlated with those constructed by another benchmark year, using seasonally adjusted quarterly data of real GDP, government expenditures (= government consumption + public investment), and public investment. When calculating the correlation coefficients, we used three benchmark years: 1990 (1968 SNA), 2000 (1993 SNA), and 2011 (2008 SNA). Although they were constructed using different methods and benchmark years, they commonly provide time-series data from the second quarter of 1980 to the first quarter of 1999. The correlation is that of the growth rates (logged differences) of each

## Table 1. Correlation Coefficient of GDP Statistics by Different Methods and Benchmark Years

	1968SNA	1993SNA	2008SNA
1968SNA	1.000		
1993SNA	0.575	1.000	
2008SNA	0.563	0.938	1.000

(1) The growth rate of real GDP

(2) The growth rate of real government expenditures

	1968SNA	1993SNA	2008SNA
1968SNA	1.000		
1993SNA	0.695	1.000	
2008SNA	0.613	0.933	1.000

(3) The growth rate of real public investment

	1968SNA	1993SNA	2008SNA
1968SNA	1.000		
1993SNA	0.641	1.000	
2008SNA	0.582	0.920	1.000

variable. The table shows that the 1993 SNA and 2008 SNA were highly correlated. The correlation was greater than 0.9. However, the 1968 SNA was not strongly correlated with the 1993 SNA and the 2008 SNA. The correlation ranged from 0.565 to 0.695.

Table 2 shows how the correlation coefficient between real GDP and government expenditures or public investment differs depending on the three benchmark years. The correlation coefficient is calculated using the growth rates (logged differences) of seasonally adjusted quarterly series from the second quarter of 1980 to the first quarter of 1999. The correlation coefficient between real GDP and government expenditures was the highest at the 2008 SNA at 0.255, while it was the lowest at the 1993 SNA at 0.140. The correlation coefficient between real GDP and public investment was the highest at the 1968 SNA at 0.214, while it was the lowest at the 1993 SNA at 0.088. These results suggest that connecting GDP statistics constructed using different methods and benchmark years may cause serious problems.

On the contrary, the second type faces a challenge because the sample period in the ul-

Table 2. Correlation Coefficient between GDP and Government Expenditures

	1968SNA	1993SNA	2008SNA
gov. expenditure	0.175	0.140	0.255
public investment	0.214	0.088	0.193

Note. The correlation coefficient is calculated using their growth rates.

tra-low interest rate environment is small. The challenge occurs even if GDP statistics are constructed by the consistent method and benchmark year. In Japan, short-term interest rates have remained extremely low since the mid-1990s, with overnight call rates falling substantially throughout the 1990s: the official discount rate fell to 0.5% in 1995, and the zero-interest rate policy was launched in February 1999. However, long-term interest rates, such as the yield of 10-year government bonds, remained positive even under the zero-interest rate policy. It was not until October 2010, when the Bank of Japan started comprehensive monetary easing, that long-term interest rates began showing a clear downward trend. When exploring the effects of fiscal policy, it is important to observe the stability of long-term interest rates. The sample size of the data is too small to test a structural change in the effects of fiscal policy between and prior to the periods under ultra-low long-term interest rates. Analysis in a small sample period presents challenges in terms of the efficiency of estimation, and various considerations are required to interpret the results. The following sections of this paper will review the second type of analysis, recognizing this limitation.

# IV. The Estimations of Reduced-form Equations

# IV-1. Analytical framework

The following analysis examines whether there are structural changes in the effects of fiscal spending. The data used for the analysis are the national accounts (GDP statistics) of the benchmark year 2011 (2008 SNA)<sup>3</sup>. We use seasonally adjusted data from the first quarter of 1980 to the fourth quarter of 2019, even though simple retroactivity was applied from 1982 to 1993. As noted in the previous section, there are many challenges in analyzing structural changes using relatively short sample periods. However, given the limited availability of data, we need to analyze structural changes using a relatively short sample period.

In the analysis, we first estimate the reduced-form equation and examine the structural changes in the impact of fiscal spending on the GDP. The estimation of the reduced-form equation has a limitation in that its economic structures are in a black box. In addition, the estimated "effect" is the "Granger causality," which does not necessarily imply the true causal relation. However, the estimation of the reduced-form equation is the simplest method to grasp the effect of exogenous variables, and it has been extensively used in previous research. We estimated the following equation, including lagged endogenous variables, using seasonally adjusted quarterly data:

$$\Delta Y_{t} = \text{constant} + \sum_{i=0}^{2} a_{i} \Delta G_{t-i} + \sum_{i=0}^{2} b_{i} \Delta Y_{t-i} + \sum_{i=0}^{1} c_{i} X_{t-i}, \qquad (1)$$

Here,  $\Delta Y_t$  is the growth rate (logged difference) of real GDP,  $\Delta G_t$  is the increase (difference) in real government expenditures/real GDP in the previous period, and  $X_t$  is the control variable. For the control variable, we use the growth rate (logged difference) of real exports as

<sup>&</sup>lt;sup>3</sup> The analysis did not include the data for 2020 to exclude the enormous impacts of COVID-19 on the GDP.

the baseline estimate.

The estimation is performed by the least-squares method and instrumental variable method. We use the instrumental variable method because when the explanatory variable  $\Delta G$  is determined endogenously, a simultaneous bias may occur. As Fukuda and Yamada (2011) pointed out, since the 1990s, the government has formulated economic measures and increased fiscal spending when a recession is expected. In such a case, the explanatory variable  $\Delta G$  has a negative correlation with the error term in Equation (1). Thus, there is a possibility of "simultaneity bias," in which the estimated value of the coefficient is smaller than the true value. In the following analysis, the constant term and the rate of increase in real exports were used as exogenous variables, and the lag values of all explanatory variables from period one to period three were used as instrumental variables. In addition, lagged values of the following variables were added to the instrumental variables: the growth rate of real private consumption, the growth rate of real private non-residential investment, the rate of change in GDP deflator,  $\Delta G$ , and the growth rate of the stock price index (Nikkei 225 at the end of the quarter).

# IV-2. Timing of structural breaks

In examining structural changes during the sample period, it is important to determine when structural changes have occurred. Most previous studies divided the sample period by exogenous institutional changes, such as policy changes by the Bank of Japan, and explored whether there were any significant changes in the effectiveness of fiscal policy before and after the fixed structural changes. In contrast, this study uses the Quandt–Andrews Structural Break Test (Andrews 1993), typically used when the timing of structural changes is unknown, to determine when structural changes have occurred.

For the analysis, we first estimated Equation (1) for the sample period from the fourth quarter of 1980 to the fourth quarter of 2019 and then applied the Quandt–Andrews test to identify when structural changes have occurred in the estimated result. Table 3-1 summarizes the results of the structural break tests. It showed that both the likelihood ratio test (LR) and the Wald test (Wald) had a significant structural change in the third quarter of 1991. The third quarter of 1991 coincided with the period when the bubble economy collapsed and potential growth rates fell<sup>4</sup>.

However, the sample period after the third quarter of 1991 includes both a period in which interest rates are significantly positive and a period in which interest rates have fallen to zero. We thus estimated Equation (1) again for the sample period from the third quarter of 1991 to the fourth quarter of 2019 and applied the Quandt–Andrews test to the estimation result. Table 3-2 summarizes the results of the structural break test. It showed that both the LR and Wald had structural changes at a 10% significance level in the fourth quarter of

<sup>&</sup>lt;sup>4</sup> February 1991 was the "peak" of the economy, according to the Committee for Business Cycle Indicators in the Cabinet Office.

2010. In the fourth quarter of 2010, the Bank of Japan launched a comprehensive monetary easing policy that strengthened the downward trend in long-term interest rates. The sample period after the fourth quarter of 2010 includes the period when reconstruction demand occurred after the Great East Japan Earthquake and the period of Abenomics when "flexible fiscal policy" was implemented. In contrast, the sample period before the fourth quarter of 2010 included the period when short-term interest rates fell to zero. Unlike previous studies, the Quandt–Andrews structural change test suggests that even in an environment where short-term interest rates have fallen to zero, the effects of fiscal policy may have been different between periods in which long-term interest rates remained significantly positive and those in which they had a sharp downward trend toward zero.

Table 3. Quandt-Andrews Structural Break Test

3-1. The estimation period: 1980 Q4 to 2019 Q4

Statistic	Value	Prob.
Maximum LR F-statistic (1991Q3)	5.497	0.000
Maximum Wald F-statistic (1991Q3)	43.977	0.000

3-2. The estimation period: 1991 Q3 to 2019 Q4

Statistic	Value	Prob.
Maximum LR F-statistic (2010Q4)	2.710	0.090
Maximum Wald F-statistic (2010Q4)	21.682	0.090

# IV-3. Estimation Results

Using the three subsample periods identified by the Quandt–Andrews test, the following analysis explores how the effects of fiscal spending change over time. Table 4-1 summarizes the results of baseline estimates by the least-squares method and the instrumental variable method for the two sample periods (the fourth quarter of 1980 to the second quarter of 1991 and the third quarter of 1991 to the fourth quarter of 2019) divided by the initial structural break test.

Most notably, the impact of fiscal policy differed between the first and second sample periods. Comparing the instantaneous effect (i.e. the estimated value of  $a_0$ ), the result obtained by the least-squares method showed no extreme difference, with the first half being approximately 0.65 and the second half being approximately 0.82. However, in the instrumental variable method, the first half was approximately 0.96, while the latter half was negative, although not significant. More notably, when the effects including lag (i.e. the estimated value of  $\sum_{i=0}^{2} a_i$ ) were compared, the first half showed relatively large values of about 0.74 and 1.24, while the second half showed a significant drop of about 0.13 and -0.45, for the least-squares method and the instrumental variable method, respectively. As these estimates

are not highly significant, it is difficult to draw definitive conclusions from them. However, even from 1980 onward, the results show that the influence of fiscal policy has been declining in recent years as a medium-term trend.

However, Table 4-2 summarizes the results of baseline estimation by the least-squares method and the instrumental variable method for the two sample periods (the second quarter of 1991 to the third quarter of 2010 and the fourth quarter of 2010 to the fourth quarter of 2019) divided by the second structural break test.

It is worth noting that a large value was observed only in the latter sample period in both the instantaneous effect and the total effect, including lags. The instantaneous effect shows that the first half had a negligible impact of about 0.54 and -0.38, while the second half had a large impact of about 2.39 and 2.34, respectively, for the least-squares method and the instrumental variable method. By contrast, the total effect, including lags, shows that the first half had almost no effect with about 0.02 and -0.41, while the second half showed a significant effect with about 2.62 and 2.56, respectively, for the least-squares method and the instrumental variable method. Both estimates indicate that the effects of fiscal policy has increased significantly since the fourth quarter of 2010.

Since the estimation of the reduced-form equation only shows the "Granger causality" rather than the true causality, we need more careful interpretations to conclude that "the policy effect greatly increased." The first half, however, includes the period when zombie companies became apparent and the period when spending cuts were implemented under fiscal reforms of the Koizumi administration. The Koizumi administration did not apply any fiscal stimulus. Contrarily, the second half coincides with the period in which long-term interest rates show a downward trend toward zero. Since the fourth quarter of 2010, the Bank of Japan strengthened its unconventional monetary policy. Therefore, the above results are consistent with the view that the effects of fiscal policy have increased due to the "liquidity trap," and the cost of expanding government debt is small under ultra-low interest rates.

However, it is worth noting that the short-term interest rates were virtually zero in most samples for the first half. No effect of fiscal spending was observed during that period, which is inconsistent with the argument that an ultra-low short-term interest rate policy enhances fiscal policy effectiveness. Considering that long-term interest rates did not fall discontinuously from the fourth quarter of 2010, the effects of fiscal spending may differ significantly, even under the same liquidity trap.

# V. Estimations by VAR

In the previous section, we estimated the reduced-form equation to determine the structural changes since the 1980s and examined how the impact of fiscal policy changed in Japan. In this section, we use a vector autoregressive (VAR) model to examine the effects of fiscal policy on GDP over the same sample period. As with the reduced-form equation, the economic structures behind VAR are in a black box, and the "effects" showed by VAR are the "Granger causality," which does not necessarily indicate the true causal relationship.

Table 4. The Effects of Fiscal Spending on GDP

# 4-1. The entire period

	The first sub	sample: 1980Q4	- 1991Q2			The second subsample: 1991Q3 - 2019Q4					
	Ordinary lea	st squares	Instrumental variable			Ordinary lea	st squares		Instrumental	l variable	
	coeff.	t value	coeff.	t value		coeff.	t value		coeff.	t value	
С	0.014	4.350 ***	0.013	3.695	***	-0.001	-0.896		0.001	1.043	
ΔG	0.645	1.810 *	0.961	1.719	*	0.818	2.549	**	-0.306	-0.561	
$\Delta G(-1)$	0.171	0.448	0.251	0.616		-0.224	-0.664		0.241	0.835	
ΔG(-2)	-0.032	-0.087	0.026	0.067		-0.464	-1.470		-0.387	-1.553	
ΔY(-1)	-0.267	-1.617	-0.292	-1.705	*	0.017	0.126		-0.053	-0.485	
ΔΥ(-2)	-0.199	-1.207	-0.163	-0.918		0.063	0.649		0.099	1.287	
ΔΕΧ	0.036	0.616	0.022	0.321		0.191	9.418	***	0.164	10.229	***
ΔEX(-1)	0.036	0.628	0.047	0.776		-0.010	-0.320		-0.020	-0.817	
Adj. R <sup>2</sup>	0.019		-0.037			0.449			0.454		
DW stat	1.946		1.936			1.778			1.836		
	coeff.	F-statistic	coeff.	F-statistic		coeff.	F-statistic		coeff.	F-statistic	
$\Sigma \Delta G(i)$	0.784	1.045	1.238	1.609		0.130	0.080		-0.452	0.781348	

## 4-2. The second subsample period

	The second	The second subsample I : 1991Q3 - 2010Q3						The second subsample II :2010Q4 - 2019Q4					
	Ordinary lea	st squares		Instrumental variable			Ordinary least squares			Instrumenta	l variable		
	coeff.	t value		coeff.	t value		coeff.	t value		coeff.	t value		
С	-0.001	-0.952		0.001	0.629		0.000	-0.125		0.000	-0.092		
ΔG	0.540	1.976	*	-0.377	-0.767		2.391	3.369	***	2.343	2.807	***	
ΔG(-1)	-0.048	-0.168		0.372	1.284		-0.632	-0.860		-0.633	-0.861		
$\Delta G(-2)$	-0.469	-1.741	*	-0.406	-1.588		0.865	1.164		0.848	1.118		
ΔY(-1)	-0.110	-0.814		-0.119	-0.930		0.230	1.263		0.229	1.257		
ΔY(-2)	0.196	2.148	**	0.187	2.160	**	-0.403	-2.636	**	-0.400	-2.554	**	
ΔΕΧ	0.198	10.956	***	0.166	9.693	***	0.156	3.893	***	0.156	3.882	***	
ΔEX(-1)	0.006	0.208		-0.008	-0.289		-0.064	-1.253		-0.064	-1.255		
Adj. R <sup>2</sup>	0.630			0.541			0.468			0.468			
DW stat	1.965			1.902			1.704			1.705			
	coeff.	F-statistic		coeff.	F-statistic		coeff.	F-statistic		coeff.	F-statistic		
$\Sigma \Delta G(i)$	0.023	0.004		-0.410	0.800		2.623	3.388	*	2.559	2.737		

Notes 1) In the case of the instrumental variable method, the entire period starts from 1981Q1.

2) \*\*\* =significant at the 1% level, \*\* = significant at the 5% level, and \*= significant at the 10% level.

3)  $\Sigma \Delta G(i)$  shows the total effect including lags.

Whereas the reduced-form equation examines the unidirectional "impact" of government spending on GDP, the VAR examines the overall "impact" of government spending on GDP through various macro variables. As in the previous section, VAR models were estimated using seasonally adjusted quarterly data for each subsample period identified in the structural break test.

In the VAR model,  $\Delta Y_t$  ( $\equiv$  logged difference of real GDP),  $\Delta G_t$  ( $\equiv$  increase in real government expenditures/real GDP in the previous period), and  $\Delta P_t$  ( $\equiv$  logged difference of GDP deflator) were used as endogenous variables, and  $\Delta EX_t$  ( $\equiv$  logged difference of real exports) was used as the exogenous variable. Specifically, we estimate the following second-order VAR model<sup>5</sup>:

$$X_{t} = A_{1}X_{t-1} + A_{2}X_{t-2} + BZ_{t},$$
(4)

Here,  $X_t \equiv \{\Delta G_t, \Delta Y_t, \Delta P_t\}$ , and  $Z_t \equiv \{\text{the constant term}, \Delta E X_t\}$ .

Figure 5-1 shows the cumulative impulse response functions of  $\Delta Y_t$  to  $\Delta G_t$  when the entire sample period was divided into the two sub-samples at the third quarter of 1991. The estimated cumulative impulse response function showed no persistent impact of government spending on GDP in either period. In the first half (i.e. from the fourth quarter of 1980 to the second quarter of 1991), the value of the cumulative impulse response function was stable at 0.002 but was not statistically significant except in the first quarter. In the latter half of the period (i.e. from the third quarter of 1991 to the fourth quarter of 2019), the cumulative impulse response function showed a statistically significant value of 0.002 in the first two quarters but declined after the third quarter and became insignificant thereafter.

However, if the latter half of the sample is further divided in the fourth quarter of 2010, the result of the cumulative impulse response function changed significantly. Figure 5-2 shows the cumulative impulse response function of  $\Delta Y_t$  to  $\Delta G_t$  when we split the latter half in the fourth quarter of 2010. In the first half (i.e. from the second quarter of 1991 to the third quarter of 2010), the cumulative impulse response function had a statistically significant value of 0.002 in the first quarter but dropped to almost zero after the second quarter. Conversely, in the latter half (i.e. from the fourth quarter of 2010), not only was the cumulative impulse response function close to 0.05, which was statistically significant in the first quarter, but it was also statistically significant after the second quarter, except in the third quarter. This result is consistent with the view that the impact of fiscal policy on GDP increased significantly since the third quarter of 2010.

However, even in the estimation from the third quarter of 2010 onward, the cumulative impulse response function had the largest value in the first quarter. This implies that even if there were significant policy effects, there was little ripple effect over time. Previous studies estimating VAR have shown that during the high growth period of the 1950s and 1960s and the stable growth period of the 1970s and 1980s, the cumulative impulse response function increased with time, producing various ripple effects. Such spillover effects may not be observed in the recent fiscal policy.

<sup>&</sup>lt;sup>5</sup> The identification was performed by Cholesky decomposition, where the order of exogeneity was  $\Delta G_v$ ,  $\Delta Y_v$ , and  $\Delta P_v$ .



VI. Reservations on the Estimated Results

#### VI-1. Robustness

In the previous two sections, we examined the structural changes in the effects of fiscal policy by estimating reduced-form equations and VAR models and found that the impact of fiscal spending may have increased significantly since the fourth quarter of 2010. However, we need to check the robustness of these results carefully. First, the sample period from the fourth quarter of 2010 to that of 2019, during which significant positive effects on fiscal spending were observed, was not sufficient, and the results of such a limited sample size analysis posed challenges in terms of the efficiency of estimation. Therefore, the following





section examines whether the result that "the impact of fiscal spending has increased significantly since the fourth quarter of 2010" is robust from four perspectives using the sample period from the fourth quarter of 2010 to that of 2019. The first perspective verifies whether the result is valid, even if we include several additional control variables. In the previous baseline estimates, only the rate of change in exports was included as an exogenous variable. However, monetary policy is usually an important exogenous shock. Fluctuations in asset prices, such as stock prices and exchange rates, could also be an exogenous shock to the Japanese economy. It has been pointed out that Abenomics, which began at the end of 2012, has introduced economic recovery through unprecedented monetary easing and

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.005 .004 .003 .002 .001 .000 -.001

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Note) The dotted lines denote  $\pm 2\sigma$  standard errors.

changes in stock prices and exchange rates (e.g. Fukuda 2015). Therefore, it is important to verify that the results are robust when these variables are added to the control variables.

The second verifies whether the result is valid even when outliers are removed. In the reduced-form equation estimated thus far, it is implicitly assumed that the error term is a random shock following a normal distribution. However, this assumption may not be satisfied because macro variables often have outliers. In particular, increases in the consumption tax in April 2014 and October 2020 caused a temporary large decline in the GDP due to a substantial decline in consumption. Therefore, it is important to verify that the result is robust when the effects of outliers are controlled for.

The third verifies whether the result is valid when the sample period is further divided. In terms of estimation efficiency, subdividing the short sample period is not a good approach. However, the GDP, which improved significantly in the early stages of Abenomics, has only improved moderately, with continuous fluctuations since FY2014. Therefore, there may have been structural changes in the macroeconomic environment since the second quarter of 2014.

The fourth verifies whether the result is still valid when GDP statistics produced by different methods and benchmark years are used. As seen in Section 3, the correlation coefficient between real GDP and government expenditures (= government consumption + public investment) differs when GDP statistics compiled on different criteria are used. For this reason, it is important to make the same estimates using GDP statistics produced by different methods and benchmark years to examine the robustness of the results.

# VI-2. Additional control variables

In this subsection, we first verify that the result is valid even when we include several additional control variables. Specifically, we include the rate of changes (logged differences) in real money balances, stock prices, and exchange rates as additional control variables. The real money balances used in the analysis are calculated by dividing the quarterly average of the money stock (M2) and the monetary base (monthly average) by the GDP deflator. The stock price is the Nikkei 225 Average (at 3 p.m. at the end of each quarter) with a yen-dollar exchange rate (at 5 p.m. at the end of each quarter). The money stock (M2) and monetary base were downloaded from the Bank of Japan's "Money Stock Statistics," while the Nikkei 225 Average and the yen-dollar exchange rate were downloaded from Nikkei NEEDS.

Table 5-1 reports the results of the least-squares estimate when including the additional control variables. Compared with the case where no additional control variables were included, the instantaneous effect (i.e. the estimated value of  $a_0$ ) decreased from 2.39 to values between 2.02 and 2.22. The total impact, including the lags (i.e. the estimated value of  $\sum_{i=0}^{2} a_i$ ), also decreased from 2.62 to values between 1.94 and 2.18 and became statistically less significant. However, the degree of decline was moderate, which did not rule out the significant increase in the impact of fiscal spending since the fourth quarter of 2010.

In addition, for the added control variables, the rate of increase in real money stock (M2)

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# Table 5. Robustness Tests

	X = base mo	oney		X = Nikkei	225 average		X = yen-dol	lar rate	
	coeff.	t value		coeff.	t value		coeff.	t value	
С	-0.004	-1.634		-0.003	-1.238		-0.003	-1.204	
ΔG	2.151	2.945	***	2.217	2.729	**	2.022	2.512	**
ΔG(-1)	-0.824	-1.126		-0.742	-0.907		-0.806	-1.039	
ΔG(-2)	0.748	0.994		0.703	0.906		0.724	0.907	
ΔY(-1)	0.255	1.292		0.242	1.184		0.228	1.143	
ΔΥ(-2)	-0.325	-2.109	**	-0.347	-2.097	**	-0.342	-2.093	**
ΔΕΧ	0.142	3.424	***	0.162	3.573	***	0.154	3.461	**:
ΔEX(-1)	-0.026	-0.444		-0.050	-0.935		-0.055	-1.008	
ΔM2	0.496	2.033	*	0.351	1.456		0.325	1.422	
ΔM2(-1)	-0.009	-0.036		0.099	0.406		0.126	0.526	
ΔX	-0.068	-1.192		-0.004	-0.276		0.001	0.059	
ΔX(-1)	0.084	1.543		-0.004	-0.240		0.009	0.345	
Adj. R <sup>2</sup>	0.493			0.448			0.448		
DW stat	1.881			1.801			1.877		
	coeff.	F-statistic		coeff.	F-statistic		coeff.	F-statistic	
$\Sigma \Delta G(i)$	2.075	1.963		2.178	2.092		1.940	1.483	

# 5-1. The estimation with additional control variables

# 5-2. The estimation with outlier dummies

	Both $\Delta Y$ and	d ∆G are out	liers	; (±2σ)			Either $\Delta Y \subset$	or∆G is an	outli	er (±2σ)		
	coeff.	t value		coeff.	t value		coeff.	t value		coeff.	t value	
С	0.001	0.498		-0.001	-0.256		0.000	0.313		0.002	0.679	
ΔG	1.774	2.464	**	1.805	2.441	**	1.814	2.757	**	1.813	2.665	**
$\Delta G(-1)$	-0.807	-1.162		-0.837	-1.174		-0.191	-0.347		-0.157	-0.273	
ΔG(-2)	0.761	1.089		0.683	0.945		1.425	2.495	**	1.469	2.450	**
ΔY(-1)	0.209	1.225		0.169	0.881		0.111	0.825		0.109	0.723	
ΔY(-2)	-0.396	-2.758	**	-0.371	-2.453	**	-0.421	-3.208	***	-0.435	-3.161	***
ΔΕΧ	0.169	4.445	***	0.164	4.168	***	0.156	4.749	***	0.157	4.599	***
ΔEX(-1)	-0.040	-0.827		-0.032	-0.621		-0.019	-0.456		-0.018	-0.428	
ΔM2				0.046	0.159					-0.112	-0.501	
ΔM2(-1)				0.161	0.716					-0.046	-0.250	
D11Q3							0.006	0.784		0.006	0.789	
D12Q1							0.006	0.824		0.006	0.798	
D14Q2	-0.016	-2.238	**	-0.015	-1.495		-0.016	-2.916	***	-0.019	-2.439	**
D19Q4							-0.023	-4.681	***	-0.024	-4.525	***
Adj. R <sup>2</sup>	0.533			0.509			0.736			0.718		
DW stat	1.676			1.727			2.056			2.047		
	coeff.	F-statistic		coeff.	F-statistic		coeff.	F-statistic		coeff.	F-statistic	
$\Sigma \Delta G(i)$	1.728	1.535		1.652	1.328		3.048	7.871	***	3.126	7.595	**

# Table 5. Robustness Tests (continued)

	2010Q4-201	4Q1	•			2014Q2-202	19Q4			-
	coeff.	t value	coeff.	t value		coeff.	t value	coeff.	t value	
С	0.000	-0.091	-0.001	-0.424		-0.001	-0.204	0.000	-0.264	
ΔG	2.649	4.011 *	** 2.461	2.555	*	2.660	1.871 *	1.197	1.239	
$\Delta G(-1)$	-0.230	-0.352	0.020	0.026		-1.038	-0.658	0.378	0.377	
ΔG(-2)	1.559	2.340 *	1.758	2.205	*	-0.437	-0.270	1.732	1.652	
ΔY(-1)	0.147	0.691	0.130	0.539		0.333	0.952	0.120	0.564	
$\Delta Y(-2)$	-0.527	-4.097 *	•** -0.547	-2.758	**	-0.116	-0.327	-0.206	-0.981	
ΔΕΧ	0.165	4.219 *	** 0.147	2.832	**	0.097	0.808	0.190	2.578	**
ΔEX(-1)	-0.056	-0.847	-0.042	-0.578		-0.029	-0.266	0.079	1.097	
D11Q3			0.004	0.473						
D12Q1			0.006	0.653						
D14Q2								-0.024	-3.410	***
D19Q4								-0.024	-4.212	***
Adj. R <sup>2</sup>	0.846		0.816			-0.037		0.634		
DW stat	2.449		3.011			1.597		2.000		
	coeff.	F-statistic	coeff.	F-statistic		coeff.	F-statistic	coeff.	F-statistic	
$\Sigma \Delta G(i)$	3.978	7.453 *	4.239	6.869	*	1.185	0.185	3.306	3.237	*

# 5-3. The estimation with further sample division

# 5-4. The estimation with different benchmark year of GDP

	Ordinary lea	st squares					Instrumenta	variable				
	coeff.	t value		coeff.	t value		coeff.	t value		coeff.	t value	
С	0.000	-0.093		0.001	0.619		-0.002	-0.938		0.000	-0.160	
ΔG	1.551	1.976	*	0.985	1.612		3.451	2.447	**	2.047	1.870	*
ΔG(-1)	-0.227	-0.304		-0.054	-0.099		-0.263	-0.320		-0.079	-0.137	
ΔG(-2)	0.668	0.831		0.933	1.612		1.412	1.436		1.212	1.849	*
ΔY(-1)	0.161	0.832		0.056	0.403		0.212	0.991		0.103	0.671	
ΔY(-2)	-0.206	-1.343		-0.284	-2.275	**	-0.328	-1.791	*	-0.307	-2.302	**
ΔΕΧ	0.166	3.773	***	0.165	4.693	***	0.179	3.667	***	0.166	4.451	***
ΔEX(-1)	-0.086	-1.548		-0.023	-0.497		-0.083	-1.351		-0.030	-0.613	
D11Q3				0.005	0.677					0.006	0.817	
D12Q1				0.010	1.669					0.007	1.008	
D14Q2				-0.020	-3.384	***				-0.016	-2.449	**
D19Q4				-0.022	-4.268	***				-0.023	-4.148	***
Adj. R <sup>2</sup>	0.343			0.675			0.210			0.636		
DW stat	1.622			1.913			1.776			2.149		
	coeff.	F-statistic		coeff.	F-statistic		coeff.	F-statistic		coeff.	F-statistic	
$\Sigma \Delta G(i)$	1.991	1.705		1.864	2.814		4.601	4.111	*	3.179	3.919	*

Notes 1) \*\*\* = significant at the 1% level, \*\* = significant at the 5% level, and \* = significant at the 10% level. 2)  $\Sigma\Delta G(i)$  shows the total effect including lags. was significantly positive at the 10% level, but the other control variables were not significant. Since the sample period was when the so-called "liquidity trap" occurred, the monetary policy of increasing the real money balance may have had little effect. In the estimation, the changes in stock prices and exchange rates had no consistent effect on the GDP due to large short-term volatility.

## VI-3. Outlier dummy variables

In the following, we explore whether the result holds, despite removing the effects of outliers. In the analysis, we define  $\Delta Y_t$  and  $\Delta G_t$  as outliers when they deviate from the average of more than two standard deviations in the sample period from the fourth quarter of 2010 to that of 2019. This indicates that  $\Delta Y_t$  is an outlier in the third quarter of 2011, the second quarter of 2014, and the fourth quarter of 2019 and that  $\Delta G_t$  is an outlier in the first quarter of 2012 and the second quarter of 2014. The third quarter of 2011 and the first quarter of 2012 coincided with the period of economic recovery after the Great East Japan Earthquake. Contrarily, the second quarter of 2014 and the fourth quarter of 2019 reflect a consumption decline following the consumption tax hike.

To remove the effects of outliers, we considered two types of dummy variables. One is a dummy variable that takes one in the second quarter of 2014 when both  $\Delta Y_t$  and  $\Delta G_t$  were outliers and zero otherwise. The others are three dummy variables, each of which takes one in the third quarter of 2011, the first quarter of 2012, and the fourth quarter of 2019, respectively, when either  $\Delta Y_t$  or  $\Delta G_t$  was an outlier, and zero otherwise. We estimate Equation (1), either including the first type of dummy or including both types of dummies. The estimates were made with and without the growth rate of real money stock (M2) as an additional control variable.

Table 5-2 reports the results of the least-squares method with outlier dummies. First, only with the dummy for the second quarter of 2014, the instantaneous impact (i.e. the estimated value of  $a_0$ ) ranged from approximately 1.77 to 1.81, and the total impact including lags (i.e. the estimated value of  $\sum_{i=0}^{2} a_i$ ) ranged from approximately 1.65 to 1.73, both of which were significantly lower than without the outlier dummy. In the second quarter of 2014, both the GDP and government spending fell sharply. This may have overestimated the impact of government spending. However, even in the case where the value declined the most, both the instantaneous effect and the total effect, including lags, were greater in the estimates after than before the fourth quarter of 2010.

In contrast, with the dummies for the third quarter of 2011, the first quarter of 2012, the second quarter of 2014, and the fourth quarter of 2019, a similar decline was observed in the instantaneous effect. However, the effect of the two-period lag (i.e. the estimated value of  $a_2$ ) had a significant positive value, and consequently, the total impact including lags was approximately 3.05 to 3.13, which was larger than that without outlier dummies and more statistically significant. The existence of outliers might have biased the impact of fiscal spending on the GDP. However, even if we remove the effects of outliers, the impact of fis-

cal spending on the GDP increased significantly after the fourth quarter of 2010.

# VI-4. Further structural breaks

In this subsection, we examine whether the results are valid when we further divide the sample period into the following periods: from the fourth quarter of 2010 to the first quarter of 2014, and from the second quarter of 2014 to the fourth quarter of 2019. Table 5-3 reports the results of estimation using the least-squares method for the two subdivided periods. We estimate with and without outlier dummies. A notable feature of the estimation results is that both the instantaneous effect and the total effect including lags were significantly larger in the first half (from the fourth quarter of 2010 to the fourth quarter of 2019). Conversely, in the latter half (from the second quarter of 2014 to the fourth quarter of 2019), the effect including lag dropped significantly when no outlier dummies were added. The statistical significance also dropped substantially in the second half, with or without outlier dummies.

Since the sample size was very small, definitive conclusions should not be drawn from these results. However, the literal interpretation of these results suggests that the significant increase in the impact of fiscal spending on the GDP since the fourth quarter of 2010 mainly occurred before the first quarter of 2014, and the impact may not have been robust since the second quarter of 2014. This indicates that the "significant increase in the impact of fiscal spending since the fourth quarter of 2010" is not necessarily due to the ultra-low interest rate environment. This is because if the ultra-low interest rate environment increased the impact of fiscal spending, a larger value would be observed even after the second quarter of 2014, when long-term interest rates declined more significantly due to the strengthening of unconventional monetary policy.

#### VI-5. Alternative benchmark years for the GDP

In the following section, we examine whether the results are valid even when different methods and benchmark years of the GDP are used. In our previous analysis, we used data from the benchmark year 2011 (2008 SNA) published on November 16, 2020. This is because the benchmark year 2011 (2008 SNA) was the latest available data from the first quarter of 1980 through the second quarter of 2020, when we made our initial estimations. However, on December 8, 2020, data of the benchmark year 2015 (2008 SNA) were released, making updated data available from the first quarter of 1994 to the latest period. In this section, we use the benchmark year 2015 (2008 SNA) to check the robustness of our results.

The GDP statistics of the benchmark year 2015 use the 2008 SNA, which are similar to that of the benchmark year 2011. However, significant revisions have been made, such as the inclusion of renovations in investment, reflection of sales margins for condominiums, and updating of benchmarks for construction output estimates. Thus, not only did the level

of the GDP rise by about 1.3%, but the short-term fluctuations of GDP expenditures also changed significantly. For example, when examining the correlation coefficient between the value of the benchmark year 2011 and that of the benchmark year 2015 over the sample period from the fourth quarter of 2010 to the fourth quarter of 2019, the correlation coefficient was high at 0.975 for  $\Delta Y_t$  but was not high at 0.836 for  $\Delta G_t$ . Furthermore, the correlation coefficient between  $\Delta Y_t$  and  $\Delta G_t$ , which was 0.421 in the benchmark year 2011, decreased significantly to 0.221 in the benchmark year 2015.

Table 5-4 summarizes the estimation results using the benchmark year 2015 (2008 SNA) and the least-squares method and the instrumental variable method, with and without outlier dummies. In the instrumental variable method, the constant term and the rate of increase in real exports were used as exogenous variables, and two-period lagged values of  $\Delta Y_v$ ,  $\Delta G_v$ , the growth rate of real private consumption, the growth rate of real private non-residential investment, and increase in real public investment/real GDP in the previous period were used as instrumental variables. The two-period lagged values in the rate of change in the Nikkei Stock Average and the yen-dollar exchange rate, along with the one-period lagged value in the rate of increase in real exports, were included as the instrumental variables.

The results of the least-squares method show that both the instantaneous effect and the total effect, including lags, were lower when using the benchmark year 2015 than when using the benchmark year 2011. In particular, their statistical significance also declined when the benchmark year 2015 was used. Conversely, the results of the instrumental variable method show that both the instantaneous effect and the total effect, including lags, increased when using the benchmark year 2015. When using the benchmark year 2015, the negative correlation coefficient between  $\Delta G_t$  and the error term might have caused smaller estimates for both the instantaneous effect and the total effect, including lags, in the estimations by the least-squares method. However, these results indicate that the results may change significantly depending on the method and benchmark year of GDP, when assessing the impacts of fiscal spending.

## VII. Analysis Based on the Forecast Survey Data

## VII-1. Effects on GDP forecasts

Estimating the reduced-form equation and the VAR model, previous sections showed that the impact of fiscal spending on the GDP might have decreased over the medium-term but increased after the fourth quarter of 2010. In the following section, we examine whether this view is correct using forecast survey data from Japanese professional economists. Their forecast does not necessarily coincide with the actual effects of fiscal policy. However, it would be useful to see how Japan's leading economists think about the effects of fiscal policy under ultra-low interest rates.

The forecast survey data of economists used in the following analysis is based on "ESP Forecast," which was collected by the Japan Center of Economic Research. It receives

monthly responses from approximately 40 private-sector economists who forecast several important indicators for the Japanese economy, including the GDP and its components<sup>6</sup>. The results of the survey revealed a consensus on future economic trends and economic sustainability. The real GDP growth rate, the real government consumption growth rate, and the real public investment growth rate in FY T are forecast monthly from October in FY T-2 to May in FY T + 1<sup>7</sup>.

In the following analysis, we measure the "impact" of fiscal spending on the GDP by investigating the extent to which individual forecasters change their GDP forecasts when they change their forecasts of government expenditures. Specifically, we estimate the following equation with a constant term using monthly forecaster-level panel data:

$$dE_{j,t} \,\varDelta Y_{\rm T} = \sum_{i=0}^{1} \alpha_i \, dE_{j,t-j} \,\varDelta G1_{\rm T} + \sum_{i=0}^{1} \beta_i \, dE_{j,t-j} \,\varDelta G2_{\rm T} + \gamma \, dE_{j,t} \,\varDelta EX_{{\rm T},j,{\rm t}} + v_j + \mu_{\rm T},\tag{5}$$

Here,  $dE_{j,t}$  represents a change in the forecast value of forecaster *j* from period t-1 to period t.  $\Delta Y_{T}, \Delta G1_{T}, \Delta G2_{T}$ , and  $\Delta EX_{T}$  represent the growth rates of real GDP in FY T, the growth rate of real government consumption in FY T, the growth rate of real public investment in FY  $\Delta T$ , and the growth rate of real exports in FY T, respectively<sup>8</sup>.  $v_{j}$  and  $\mu_{T}$  are the fixed effects for the forecaster and target year, respectively.

The dependent variable covers the forecasts from FY2009 to FY2019, during which the Japanese economy was experiencing ultra-low interest rates<sup>9</sup>. Estimates were made by pooling data not only for the period from FY2009 to FY2019 but also for the period after the Great East Japan Earthquake (i.e. from FY2013 to FY2019). If the entire period was pooled,  $\Delta G1_T$ ,  $\Delta G2_T$ , and  $\Delta EX_T$  were estimated by adding the coefficient dummy in FY2011 to control for the impact of the Great East Japan Earthquake.

Table 6 summarizes the estimation results. First, in the case of full-period estimations, the growth rates of real public investment and real exports had a significant positive effect on the growth rate of real GDP, regardless of the choice of the 2011 coefficient dummy. The growth rate of real government consumption also had a significant positive effect on the growth rate of real GDP when the coefficient dummy of 2011 was added. The results suggest that economists expected fiscal spending to impact economic growth, except in 2011. A positive effect was observed more robustly for public investment.

Conversely, in the FY2013 period, the growth rates of real government consumption, real public investment, and real exports had a significant positive effect on economic growth. In the forecasts formed after the Great East Japan Earthquake, economists expected the growth of government consumption and public investment to be more robustly correlat-

<sup>&</sup>lt;sup>6</sup> In April 2012, the Japan Center for Economic Research took over the Survey project that had been conducted by the Economic Planning Association since 2004. Fukuda and Soma (2019) analyzed the changes in inflation expectations under Abenomics using individual data from the survey.

<sup>&</sup>lt;sup>7</sup> However, the forecast for growth rates for FY2009 and FY2010 will not be released until June in FY2008 and FY2009, respectively.

<sup>&</sup>lt;sup>8</sup> For example,  $dE_{j,i}\Delta Y_T$  represents how much the forecaster j changed his or her forecast of the real GDP growth rate in FY T from period t-1 to period t.

<sup>&</sup>lt;sup>9</sup> The sample period is from FY2009 onwards, as the ESP forecast added the growth rate of government consumption and real public investment to the questionnaire from FY2009 onwards.

	entire sample period					after earthquake			
	coeff.	t value		coeff.	t value		coeff.	t value	
constant	0.004	0.24		0.003	0.21		-0.009	-0.64	
$dE_{j,t}\Delta GI_{T}$	0.002	0.93		0.051	2.54	**	0.086	4.03	***
$dE_{j,t-1}\Delta G1_{T}$	0.011	1.08		0.018	1.48		0.011	0.71	
$dE_{j,t}\Delta G2_{T}$	0.017	6.63	***	0.029	10.95	***	0.022	8.44	***
$dE_{j,t-1}\Delta G2_T$	0.001	1.01		0.002	1.46		0.001	0.82	
$dE_{j,t}\Delta EX_{T}$	0.102	20.25	***	0.088	20.75	***	0.092	23.67	***
$dE_{j,t-1}\Delta EX_T$	0.011	3.52	***	0.013	4.67	***	0.019	7.21	***
dE <sub>j,t</sub> ∆G1·Dummy11				-0.101	-2.83	***			
$dE_{j,t-1}\Delta G1 \cdot Dummy11$				-0.014	-0.59				
$dE_{j,t}\Delta G2 \cdot Dummy11$				-0.044	-8.33	***			
$dE_{j,t-1}\Delta G2 \cdot Dummy 11$				-0.005	-1.19				
dEj,t \Delta EX · Dummy 11				0.04	2.69	***			
$dE_{j,t-1}\Delta EX \cdot Dummy 11$				-0.01	-0.99				
observations	9055			9055			8131		
Adj.R <sup>2</sup>	0.239			0.282			0.189		

Table 6. The Effects of Changes in the Government Expenditure Forecasts

Notes 1) Dummy11≡Dummy for FY2011.

2) \*\*\* = significant at the 1% level, \*\* = significant at the 5% level, and \* = significant at the 10% level.

ed with the GDP. This result is broadly consistent with the estimation results in the previous section that fiscal policy impacted economic growth under ultra-low interest rates. When using the forecasts formed after the Great East Japan Earthquake, the growth rate of real government consumption had a larger effect than that of real public investment.

### VII-2. Control of endogeneity of forecasts

Using forecast data, we found that Japanese economists increased their GDP forecasts significantly when they increased their forecasts of government expenditures under ultra-low interest rates. However, in the above estimations, there may be a problem of "endogeneity" in the explanatory variables. This is because when economists formed their forecasts, there might have been a reverse causality, in which not only a change in the forecast for fiscal expenditure introduced a change in the forecast for the GDP, but also a change in the forecast for the GDP introduced a change in the forecast for fiscal expenditure. In particular, economists might have forecasted increases in government spending when GDP is expected to decline because the government typically decides to increase its spending in recession. In such cases, the change in the growth rate of real government consumption and real public investment can have a negative correlation with the error term, creating simultaneous biases in which the estimated coefficient is smaller than the true value.

Therefore, to check the robustness of the results, the following analysis examines the ef-

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fects on the forecast growth rate in FY T, using only the forecasts formed up to December in FY T-1. From FY2009 to FY2019, the government formulated economic measures and increased fiscal spending. However, economic measures for fiscal year T are typically formulated in fiscal year T. In particular, the supplementary budget for the economic measures is usually enacted in the extraordinary Diet session, only in fiscal year T. Therefore, it is less likely that the forecasts of fiscal expenditures formed up to December in FY T-1 reflect the forecast of economic measures for FY T.

Table 7 reports how the monthly forecast changes in the growth rate of real government consumption  $(dE_{j,t-j}\Delta G1_T)$  and real public investment  $(E_{j,t-j}\Delta G2_T)$  were correlated with the monthly forecast changes in the growth rate of real private consumption  $(dE_{j,t-j}\Delta C_T)$  and real private non-residential investment  $(dE_{j,t-j}\Delta I_T)$ , respectively. The table shows the correlation coefficients between the forecasted variables in FY T when using forecasts formed after January in FY T and up to December in FY T-1.

In the case using the forecast values after January in FY T, we can see that both  $dE_{j,t-j}\Delta G1_{\rm T}$ and  $dE_{j,t-j}\Delta G2_{\rm T}$  are significantly negatively correlated with  $dE_{j,t-j}\Delta C_{\rm T}$  and  $dE_{j,t-j}\Delta I_{\rm T}$ , respectively. The results suggest that economists tend to expect government consumption and public investment to increase in the fiscal year when they expected declines in personal consumption and private investment. Conversely, in the case using the forecasts formed up to December in FY T-1,  $dE_{j,t-j}\Delta G1_{\rm T}$  had no significant correlation with  $dE_{j,t-j}\Delta C_{\rm T}$ , and  $dE_{j,t-j}\Delta G2_{\rm T}$  had no significant correlation with  $dE_{j,t-j}\Delta C_{\rm T}$  and  $dE_{j,t-j}\Delta I_{\rm T}$ . In addition, although there is a significant negative correlation between  $dE_{j,t-j}\Delta G1_{\rm T}$  and  $dE_{j,t-j}\Delta I_{\rm T}$ , the correlation coefficient is approximately -0.08, which is a very weak correlation. The results suggest that until December of the previous year, economists tended not to expect increases in government consumption and public investment, even though they expected a decline in consumer spending and private invest-

Table 7. Correlation Coefficients of the For	ecasts
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(A) Forecasts up to December in FY T-1

	$dE_{j,t}\Delta GI_{T}$		$dE_{j,t}\Delta G2_{T}$	
$dE_{j,t}\Delta C_{T}$	0.023		-0.019	
$dE_{j,t}\Delta I_T$	-0.082	***	0.016	

#### (B) Forecasts after January in FY T

	$dE_{j,t}\Delta GI_{T}$		$dE_{j,t}\Delta G2_{T}$	
$dE_{j,t}\Delta C_{T}$	-0.150	***	-0.139	***
$dE_{j,t}\Delta I_T$	-0.116	***	-0.188	***

Notes 1)  $dE_{j,t-j}\Delta X_T \equiv$  The change in j's forecast of the growth rate of X in FY T from period t-1 to period t, where X = GI, G2, C, and I.

2) \*\*\* = significant at the 1% level, \*\* = significant at the 5% level, and \* = significant at the 10% level.

ment in the next fiscal year. In other words, while there is a possibility of "simultaneity bias" in the estimation using the forecasts formed after January in FY T, it is less likely to occur using the forecasts formed up to December in FY T-1.

Table 8 summarizes the estimation results of Equation (5) using only the forecasts formed up to December in FY T-1<sup>10</sup>. In the table, both real government consumption and real public investment had a greater positive impact on the real GDP than that in Table 6. In particular, real government consumption had a much greater positive impact than that in Table 6. Despite controlling for the possibility of "simultaneous bias," economists may have thought that fiscal spending was positively correlated with GDP under ultra-low interest rates. The estimation results are essentially the same when using the entire period and in the period after the Great East Japan Earthquake.

	entire sa	entire sample period			after earthquake			
	coeff.	t value		coeff.	t value			
constant	0.014	0.69		0.015	0.71			
$dE_{j,t}\Delta GI_T$	0.110	2.87	***	0.153	3.40	***		
$dE_{j,t-1}\Delta G1_{T}$	-0.003	-0.17		-0.011	-0.37			
$dE_{j,t}\Delta G2_{T}$	0.031	7.59	***	0.027	5.98	***		
$dE_{j,t-1}\Delta G2_{T}$	0.002	1.09		-0.002	-0.59			
$dE_{j,t}\Delta EX_{T}$	0.091	9.67	***	0.084	10.25	***		
$dE_{j,t-1}\Delta EX_T$	0.018	3.37	***	0.012	2.57	***		
observations	3982			3180				
Adj.R <sup>2</sup>	0.2253			0.174				

Table 8. The Estimation by the Forecasts Formed up to December in FY T-1

Note: \*\*\* = significant at the 1% level, \*\* = significant at the 5% level, and \* = significant at the 10% level.

## VIII. Concluding Remarks

In this study, we examined the effectiveness of macro-fiscal policy conceptually and reconsidered its effectiveness by using data from 1980 onward. The sample period used in the analysis included the period of the "liquidity trap," in which interest rates fell to zero or were negative. They also included the Abenomics period, in which a bold unconventional monetary policy was implemented. The results suggest that the impact of fiscal policy on the GDP may have decreased over the medium- to long-term period; however, the impact may have increased after the fourth quarter of 2010. It was also confirmed that private economists considered fiscal spending to be significantly correlated with the GDP under extremely

<sup>&</sup>lt;sup>10</sup> Unlike the case where all available forecasts are used, in the case where only forecasts formed up to December T-1 are used, all forecasts for FY2011 were formed before the Great East Japan Earthquake occurred. Therefore,  $\Delta G1_{\tau}$  and  $\Delta G2_{\tau}$  were estimated without the coefficient dummy of FY2011.

low interest rates.

Nevertheless, it should be noted that the estimation of the reduced-form equation and VAR model described in previous sections shows the "Granger causality," which does not necessarily indicate a true causality. In addition, the results of this study do not imply that fiscal policy will continue to have a significant impact on the GDP even if the ultra-low interest rate environment continues. The estimated impacts of fiscal policy varied depending on the choice of outliers, the benchmark year of the GDP used, and the estimation period. In this sense, the results of this study must be interpreted with caution. Previous studies have long debated the effectiveness of fiscal policy. However, in the future, further verification will be necessary to confirm the robustness of these findings on the effectiveness of fiscal policy in Japan.

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