Development Bank of Japan Inc.

https://www.dbj.jp/

1. Summary of operations implemented using FILP funds

The purpose of the operations is to maintain functions of investment and loan on DBJ's long-term business funds and to contribute to the smooth financing and advancement of financing functions by operating a business using a technique of providing investment and loan in an integrated manner and other highly-sophisticated financial techniques.

(Reference) NTT-C is excluded from the policy cost analysis.

2. Amount of lending under FY2021 FILP

(Unit: billion yen)

| FY2021 FILP | Estimated outstanding amount of FILP lending at the end of FY2020 |
|-------------|---|
| 900.0 | 11,249.7 |

3. Estimated policy cost analysis of the project

| (1) | Policy | cost |
|-----|--------|------|
|-----|--------|------|

(Unit: billion yen)

| () | | | , |
|--|----------|----------|-------------|
| Category | FY2020 | FY2021 | Fluctuation |
| 1. Government expenditure (subsidies, etc.) | 0.0 | 0.0 | -0.0 |
| 2. Government revenue (payments to the government, etc.)*1 | -697.8 | -943.6 | -245.9 |
| 3. Opportunity cost of capital investments, etc. | -273.4 | -290.0 | -16.6 |
| Total (1+2+3=policy cost(A)) | -971.2 | -1,233.6 | -262.5 |
| Analysis period (years) | 41 years | 41 years | - |

(2) Breakdown of policy cost by the time of the provision of funds

(Unit: billion yen)

| Category | FY2020 | FY2021 | Fluctuation |
|--|----------|----------|-------------|
| (A) Policy cost (previously cited) | -971.2 | -1,233.6 | -262.5 |
| Opportunity cost of capital investments, etc. provided before the beginning of the analysis period | 255.6 | 353.7 | +98.0 |
| 2) Policy cost expected to be newly accrued during the analysis period | -1,226.8 | -1,587.3 | -360.5 |
| Government expenditure (subsidies, etc.) | 0.0 | 0.0 | -0.0 |
| Government revenue (payments to the government, etc.)*1 | -697.8 | -943.6 | -245.9 |
| Opportunity cost of surplus, etc. | -529.0 | -643.7 | -114.6 |
| Opportunity cost of capital investments, etc. | | - | - |

(3) Year-to-Year comparison analysis

(Computing any fluctuation from previous year)

Unit: billion yen)

| | | FY2020 | FY2021 | Simple fluctuation |
|-------------|--|---|--|------------------------------|
| t | Simple comparison (before adjustment) | _9/1/ | -1,233.6 | -262.5 |
| Policy cost | Past year comparison (after adjustment) | Adjusting initial years (Analysis results after adjusting initial year to that for FY2021 analysis) | Adjusting assumed interest rates (Analysis results of re-estimation using assumed interest rate for FY2020) | Real fluctuation (2-1) |
| | | -936.4 | -1,244.2 | -307.7 |

[Real fluctuation factor analysis]

OFactors behind policy cost decrease

- Decrease in cost due to a revision of an accumulation method for Special Investment Operations (-160.3 billion yen)
- Decrease in cost through new loans provided in FY2021 (-147.4 billion yen)

| (4) E | Breakdown | of policy c | ost by cau | sative factor | (Unit: billion ye | en) |
|--------------|-----------|-------------|------------|---------------|-------------------|-----|
|--------------|-----------|-------------|------------|---------------|-------------------|-----|

| (A) Policy cost in FY2021 (previously cited) | -1,233.6 |
|--|----------|
| 1) Prepayments | 6.8 |
| 2) Loan losses | 30.8 |
| 3) Others (including profit spread) | -1,271.3 |

(5) Sensitivity analysis (cases where assumptions change)

(Unit: billion yen)

| (A) Policy cost (previously cited) | Case before the negative interest rate policy* ² | Fluctuation | Government expenditure (subsidies, etc.) | 2. Government revenue (payments to the government, etc.)*1 | Opportunity cost of capital investments, etc. |
|---------------------------------------|---|-------------|--|--|---|
| -1,233.6 | -1,223.0 | +10.6 | -0.0 | -373.3 | +383.9 |

| (A) Policy cost | Cf - 10/ : | | | | | |
|--------------------|---|-------------|--|--|--|--|
| (previously cited) | Case of a 1% increase in loan charge-offs | Fluctuation | Government expenditure (subsidies, etc.) | 2. Government revenue (payments to the government, etc.)*1 | 3. Opportunity cost of capital investments, etc. | |
| -1,233.6 | -1,233.3 | +0.3 | - | +0.0 | +0.3 | |

(Note) Components in each column may not add up to the total because of rounding.

^{*1} Government revenue (payments to the government, etc.) is booked as a negative amount. Example: -10 b. yen for 10 b. yen in payments to government, etc.

^{*2} Assumed interest rates (discount factor and future interest rate) are based on the market yield on Japanese government bonds on January 28, 2016, before the introduction of the negative interest rate policy.

4. Outline of estimation and project prospect employed in the analysis

[Outline of estimation]

- 1) The estimation is made in relation to all FILP operations.
- 2) The estimation is based on the assumption that DBJ will implement financing, following the FY2021 financing plan (2,600.0 billion yen) in addition to the existing loan balance (as of the end of FY2020).
- 3) The analysis period is 41 years until the completion of FILP fund repayments.
- 4) For capital and reserves, it is assumed that the government's shareholdings will be disposed of in the final year of the analysis period based on the partial amendment of the Development Bank of Japan Act in May 2015, which no longer clarifies the timing of the disposition of the government's shareholdings (the wording was amended from "approximately 5 to 7 years from April 1, 2015" to "as early as possible").
- 5) Regarding payments to the national treasury and statutory reserves, it is assumed that DBJ will pay the amount equivalent to the corporate tax out of profits before taxes. As dividends, it is assumed that DBJ will pay the amount of 25% of profits after taxes to the government until the final year of the analysis period.
- 6) Because of the settlement of accounting changed to be prepared based on the private-sector accounting standards since the privatization in October 2008, it makes adjustments including the reversal of the balance of allowance for doubtful accounts to the equity part in order to maintain the continuity to the estimation based on the previous accounting of special corporations as far as possible.

[Project prospect]

- 1) Advanced redemption rate is estimated based on the previous results. Compensation for advanced redemption is estimated based on the assumption that full payment will be required except for borrowers that are severely slumping.
- 2) Charge-off for normal loans is calculated with DBJ's past default data used. For loans to borrowers subject to special attention and riskier loans, the possibility of collection, including collateral disposal, is examined individually. Outstanding risk management loans at the end of March 2020 based on the Banking Act totaled 57.2 billion yen (non-consolidated). Loan loss provisions at the end of March 2020, based on private-sector accounting standards, stood at 35.5 billion yen (non-consolidated).

| | | Re | sult | | Estimated | Planned | Assumptions for calculation |
|-----------------------|----------------|-------|-------|-------|----------------|---------|--|
| FY | 2016 2017 2018 | | 2018 | 2019 | 2019 2020 2021 | | 2022- |
| Prepayment ratio | 2.26% | 3.33% | 3.01% | 2.04% | 0.40% | 0.39% | Accumulated total from FY2022 onwards: 2.12% |
| Loan charge-off ratio | 0.02% | 0.00% | 0.00% | 0.00% | 0.09% | 0.04% | Accumulated total from FY2022 onwards: 0.20% |

5. Reasons for granting of subsidies, mechanism and underlying laws

In order to reduce companies' interest burden, DBJ receives subsidies from Special Accounts for Energy Policy as resources of interest subsidies to be paid to the companies through DBJ.

<Corporate Tax>

It is assumed that DBJ will pay corporate tax, etc. based on the estimated result in FY2020 and based on the statutory effective tax ratio from current earnings before tax from FY2021 onwards.

<Dividend>

It is assumed that DBJ will pay dividends based on the estimated result in FY2020 and will pay an amount equivalent to 25% of profits after taxes to the national treasury annually from FY2021.

6. Special remarks

Due to the partial amendment of the Development Bank of Japan Inc. Act in May 2015, the government is obliged to hold one-third or more of its issued shares for the time being in order to carry out Crisis Response Operations and to hold a half or more of its issued shares until the completion of the Special Investment Operations.

(Reference) Outcome and social and economic benefits of operations

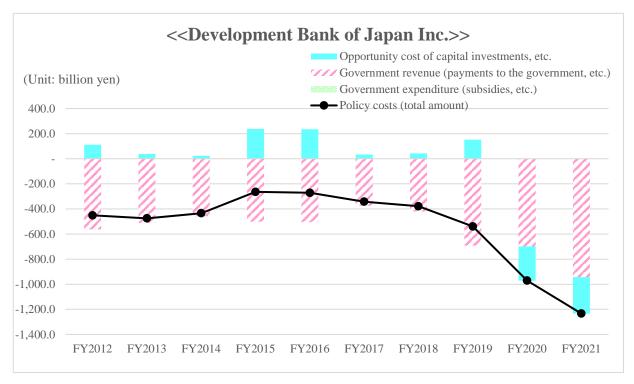
1) Capital investment and loan (based on annual reports)

Investment amount Loan amount April, 2015 – March 2016: 2,861.3 billion yen 166.3 billion yen • April, 2016 – March 2017: 3,805.8 billion yen 206.7 billion yen April, 2017 – March 2018: 2,973.6 billion yen 179.7 billion yen • April, 2018 – March 2019: 3,490.4 billion yen 300.4 billion yen • April, 2019 – March 2020: 3,401.5 billion yen 550.3 billion yen

- 2) Long-term loans with fixed interest rates are provided with an emphasis upon the following points until October 2008 (Former Development Bank of Japan):
- Assistance to regional revitalization: Promotion of the development of regional towns including revitalization of urban areas; promotion of regional infrastructure; promotion of industrial location; promotion of projects that create employment opportunities in regions, etc.
- Enhancement of environment and infrastructure: environmental measures including waste and recycling measures; assistance to environmentally friendly enterprises, disaster prevention measures; measures for welfare and the aging society including the establishment of barrier-free building; establishment and/or improvement of traffic/distribution networks and telecommunications network, etc.
- Technology and economic revitalization: Promotion of investment in deregulated areas, assistance in the restructuring and/or rehabilitation of enterprises, promotion of imports / inward investment, development of new technology, assisting the collaborations in venture business between industries and universities, etc.
- 3) DBJ carries out operations focusing on the following points from October 2008:
- Toward the realization of full-scale privatization, DBJ, as a designated financial institution responding to Crisis Response Operations, etc., properly carries out operations utilizing management resources in which DBJ cultivated as a policy finance institution as well as maintaining and deeply cultivating DBJ's customer base, focusing on its strongest area, increasing its earning capacity and heighten its corporate value.
- To be a private financial institution which can meet a broad spectrum of needs for highly-sophisticated and diversified financial services in the business activities and local economy, DBJ aims to use accumulated know-how of screening and industrial researches, win customers' trust with business solutions by creative financial activities and realize a prosperous future utilizing neutrality, reliability, fairness, etc. in which DBJ cultivated as a policy finance institution.

Overview of policy cost analysis results

[Changes in policy costs]



Note: Policy costs for each fiscal year differ in assumptions including interest rates applied to estimates.

(Unit: billion yen)

| | FY2012 | FY2013 | FY2014 | FY2015 | FY2016 | FY2017 | FY2018 | FY2019 | FY2020 | FY2021 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------|
| Policy costs (total amount) | -451.0 | -474.6 | -434.0 | -263.8 | -271.2 | -342.1 | -378.5 | -539.4 | -971.2 | -1,233.6 |
| Government expenditure (subsidies, etc.) | 0.3 | 0.2 | 0.1 | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Government revenue (payments to the government, etc.) | -563.0 | -512.1 | -458.1 | -501.8 | -506.2 | -376.0 | -420.8 | -692.3 | -697.8 | -943.6 |
| Opportunity cost of capital investments, etc. | 111.7 | 37.3 | 24.0 | 237.9 | 234.9 | 33.9 | 42.3 | 152.9 | -273.4 | -290.0 |

Explanation of policy cost trends

- •Based on the amendment of the Development Bank of Japan Inc. Act in 2015, the timing of the disposition of the government's shareholdings was changed again from "as of the scheduled full privatization" to "as of the completion of the project," and this caused an increase in the opportunity cost of capital investments in FY2015.
- •The opportunity cost of capital investments decreased significantly due to the impact of negative interest rates in FY2017 and thereafter.
- •In FY2019, each cost amount increases due to an analysis period extension accompanying a FILP fund repayment period extension.
- •In FY2020, the opportunity cost of capital investments declined substantially due mainly to a discount factor hike accompanying a fall in the assumed interest rate.
- •In FY2021, the policy cost decreased due to an increase in payments to the government, etc. caused by the revision of the assumptions (rate of return) concerning Special Investment Operations.

[FILP agency's self-assessment of policy cost analysis results (FY2021)]

- Although the policy cost is susceptible to changes in the assumed interest rates because of the long analysis period, a level of profit higher than the discount factor is expected to be continuously maintained. Therefore, the policy cost has stably stayed negative.
- •In the sensitivity analysis (case before the negative interest rate policy), the policy cost increased by 10.6 billion yen from the basic case. The increase was attributable only to a rise in the opportunity cost of capital investments, etc., indicating no financial problem.
- •The results of the sensitivity analysis (case of a 1% increase in loan charge-offs) showed a slight increase (+0.3 billion yen) in the policy cost, but there is no particular impact on the actual financial conditions.

(Reference) Financial Statements

Balance Sheet (Unit: million yen)

| Item | End of FY2019 | End of FY2020 | End of FY2021 | Item | End of FY2019 | End of FY2020 | End of FY2021 |
|------------------------|---------------|---------------|---------------|---------------------------------------|---------------|---------------|---------------|
| Helli | (Result) | (Estimated) | (Planned) | nem | (Result) | (Estimated) | (Planned) |
| (Assets) | | | | (Liabilities and equity) | | | |
| Cash and bank deposits | 1,252,106 | 1,107,823 | 744,704 | Bonds | 3,314,656 | 3,674,656 | 3,539,800 |
| Securities | 2,400,949 | 3,240,949 | 3,790,949 | Borrowings | 7,882,447 | 11,148,461 | 11,106,649 |
| Loans | 12,521,359 | 16,179,908 | 16,306,608 | Bond | 2,377,101 | 2,719,501 | 3,004,859 |
| Other assets | 1,244,989 | 1,244,989 | 1,244,989 | Other liabilities | 471,654 | 471,654 | 471,654 |
| | | | | (Total liabilities) | 14,045,859 | 18,014,273 | 18,122,961 |
| | | | | Capital | 1,000,424 | 1,000,424 | 1,000,424 |
| | | | | Contingency reserve | 206,529 | 206,529 | 206,529 |
| | | | | Specified investment reserve | 848,000 | 1,488,000 | 1,838,000 |
| | | | | Specified investment surplus | 12,436 | 21,648 | 21,648 |
| | | | | Capital surplus | 636,466 | 316,466 | 141,466 |
| | | | | Retained earnings | 629,290 | 685,930 | 715,823 |
| | | | | Valuation and translation adjustments | 40,397 | 40,397 | 40,397 |
| | | | | (Total equity) | 3,373,543 | 3,759,395 | 3,964,287 |
| Total assets | 17,419,402 | 21,773,667 | 22,087,249 | Total liabilities and equity | 17,419,402 | 21,773,667 | 22,087,249 |

Note: Components may not add up to the total because of rounding.

Income Statement (Unit: million yen)

| Item | FY2019 | FY2020 | FY2021 |
|---|----------|-------------|-----------|
| | (Result) | (Estimated) | (Planned) |
| Ordinary income | 260,167 | 304,200 | 276,200 |
| Revenue from fund management | 174,958 | 304,200 | 276,200 |
| Revenue from service transactions, etc. | 11,562 | | |
| Other business income | 15,172 | | |
| Other ordinary income | 58,475 | | |
| Ordinary expenses | 182,739 | 195,900 | 200,800 |
| Financing cost | 77,086 | 195,900 | 200,800 |
| Expenses for service transactions, etc. | 130 | | |
| Other operating expenses | 12,316 | | |
| Other ordinary expenses | 39,562 | | |
| Business expenses | 53,644 | | |
| Ordinary profit | 77,428 | 108,300 | 75,400 |
| Extraordinary profits | 1 | - | - |
| Extraordinary loss | 295 | - | - |
| Net profit before tax | 77,134 | 108,300 | 75,400 |
| Corporate tax, residence tax and enterprise tax | 29,817 | 32,500 | 32,400 |
| Income taxes-deferred | 408 | = | = |
| Net profit | 46,908 | 75,800 | 43,000 |

Note: Components may not add up to the total because of rounding.