# Financial Statements Statistics of Corporations by Industry, Annually 1. Sales

(100 million yen,%)

	2004		2005		2006		2007		2008	lion yen,%)
Classification		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries	14,203,559	6.4	15,081,207	6.2	15,664,329	3.9	15,801,713	0.9	15,082,072 《15,066,353》	-4.6 《-4.7》
Manufacturing	4,096,885	6.4	4,349,949	6.2	4,503,358	3.5	4,717,091	4.7	4,450,526	-5.7
Food	449,955	7.6	439,496	-2.3	470,089	7.0	447,780	-4.7	513,002	14.6
Chemicals	359,901	-4.1	413,336	14.8	401,954	-2.8	422,247	5.0	405,947	-3.9
Petroleum and coal products	161,922	10.7	200,811	24.0	193,328	-3.7	214,137	10.8	207,639	-3.0
Iron and steel	156,049	20.6	184,095	18.0	198,640	7.9	219,097	10.3	225,248	2.8
Metal products	198,491	23.5	200,565	1.0	192,394	-4.1	233,499	21.4	221,707	-5.0
General machinery	322,410	6.4	354,556	10.0	370,383	4.5	399,991	8.0	375,735	-6.1
a Electrical machinery	468,263		447,773	-4.4	477,758	6.7	493,709	3.3	408,002	-17.4
b Information communication electronics	347,226		333,279	-4.0	357,949	7.4	357,685	-0.1	343,995	-3.8
[a + b]	[ 815,489]	[16.6]	[ 781,052]	[-4.2]	[835,707]	[7.0]	[851,394]	[1.9]	[751,997]	[-11.7]
Transportation machinery	585,497	-1.0	614,599	5.0	697,662	13.5	741,550	6.3	637,743	-14.0
Non-Manufacturing	10,106,673	6.4	10,731,258	6.2	11,160,970	4.0	11,084,622	-0.7	10,631,546	-4.1
Construction	1,248,007	-2.1	1,288,562	3.2	1,349,908	4.8	1,350,155	0.0	《10,615,827》 1,262,776	《-4.2》 -6.5
Wholesaling and retailing	5,344,470		5,370,332	0.5	5,845,161	8.8	5,972,862	2.2	5,622,885	-5.9
[ including eating and drinking places ]	[5,558,053]	[8.9]	[5,545,506]	[-0.2]	[5,996,151]	[8.1]	[6,125,037]	[2.1]	[5,786,703]	[-5.5]
Real estate	332,507	-1.1	344,997	3.8	338,586	-1.9	370,946	9.6	386,671	4.2
c Information communications	527,569		558,955	5.9	589,865	5.5	558,367	-5.3	574,943	3.0
d Transportation	588,034		576,735	-1.9	676,951	17.4	673,609	-0.5	621,825	-7.7
[ c + d ]	[1,115,603]	[33.9]	[1,135,690]	[1.8]	[1,266,816]	[11.5]	[1,231,976]	[-2.8]	[1,196,768]	[-2.9]
Electricity	161,345	6.5	165,455	2.5	167,822	1.4	175,028	4.3	188,485	7.7
Services	1,531,159	-11.9	2,061,934	34.7	1,846,746	-10.4	1,646,827	-10.8	1,607,365 《1,591,646》	-2.4 《-3.4》
Corporations with capital of										
1 billion yen or over	5,392,590	6.0	5,652,022	4.8	5,980,023	5.8	6,220,751	4.0	5,881,368	-5.5
100 million to 1 billion yen	2,328,367	10.7	2,309,335	-0.8	2,540,417	10.0	2,407,753	-5.2	2,350,193	-2.4
10 to 100 million yen	5,343,070	4.4	6,008,179	12.4	5,870,092	-2.3	6,063,324	3.3	5,668,427	-6.5
under 10 million yen	1,139,532	9.8	1,111,671	-2.4	1,273,796	14.6	1,109,886	-12.9	1,182,084	6.5

Notes : 1.All Industries and Non-Manufacturing except Finance and Insurance, Japan Post Holdings, Japan Post Service, Japan Post Network, Japan Post Bank, and Japan Post Insurance. : 2. « » : Figures except pure holding company that has financial institutions in subsidiary company.

## 2.Ordinary profits

(100 million yen,%)

	2004		2005		2006		2007		2008	ion yen,%)
Classification	2004	Percent	2003	Percent	2000	Percent	2007	Percent	2000	Percent
		change		change		change		change		change
All Industries	447,035	23.5	516,926	15.6	543,786	5.2	534,893	-1.6	354,623 《342,595》	-33.7 《-36.0》
Manufacturing	194,725	29.1	217,842	11.9	238,066	9.3	238,903	0.4	101,844	-57.4
Food	15,218	14.0	13,447	-11.6	13,082	-2.7	12,367	-5.5	13,510	9.2
Chemicals	35,344	25.6	35,615	0.8	37,590	5.5	36,292	-3.5	22,304	-38.5
Petroleum and coal products	4,558	162.3	5,065	11.1	4,377	-13.6	2,970	-32.2	-1,495	-150.3
Iron and steel	14,966	136.3	19,458	30.0	19,877	2.2	18,736	-5.7	12,285	-34.4
Metal products	7,958	41.2	7,430	-6.6	7,218	-2.8	9,274	28.5	6,611	-28.7
General machinery	15,892	47.3	19,586	23.2	25,198	28.6	26,220	4.1	12,528	-52.2
a Electrical machinery	16,077		17,362	8.0	20,096	15.7	21,249	5.7	3,162	-85.1
b Information communication electronics	13,676		9,305	-32.0	13,313	43.1	11,807	-11.3	-2,023	-117.1
[a + b]	[29,753]	[39.1]	[26,667]	[-10.4]	[33,409]	[25.3]	[33,056]	[-1.1]	[1,139]	[-96.6]
Transportation machinery	27,114	-4.9	35,754	31.9	38,529	7.8	43,344	12.5	4,999	-88.5
Non-Manufacturing	252,310	19.5	299,084	18.5	305,720	2.2	295,990	-3.2	252,779 《240,751》	-14.6
Construction	22,994	15.6	21,332	-7.2	24,940	16.9	23,085	-7.4	16,435	《-18.7》 -28.8
Wholesaling and retailing	78,140		93,757	20.0	91,053	-2.9	89,336	-1.9	70,872	-20.7
[ including eating and drinking places ]	[80,515]	[18.3]	[96,293]	[19.6]	[91,401]	[-5.1]	[91,519]	[0.1]	[73,299]	[-19.9]
Real estate	21,673	23.3	23,324	7.6	34,648	48.5	34,265	-1.1	29,236	-14.7
c Information communications	32,256		37,621	16.6	38,275	1.7	37,558	-1.9	35,534	-5.4
d Transportation	23,461		24,515	4.5	29,829	21.7	30,713	3.0	19,564	-36.3
[ c + d ]	[55,717]	[42.4]	[62,136]	[11.5]	[68,104]	[9.6]	[68,271]	[0.2]	[55,097]	[-19.3]
Electricity	13,807	28.6	12,983	-6.0	11,427	-12.0	4,692	-58.9	-18	-100.4
Services	49,844	-3.5	70,382	41.2	58,993	-16.2	60,206	2.1	66,606 《54,578》	10.6 《-9.3》
Corporations with capital of										
1 billion yen or over	257,853	22.8	294,326	14.1	328,342	11.6	322,790	-1.7	194,302	-39.8
100 million to 1 billion yen	67,011	20.1	68,475	2.2	81,293	18.7	73,845	-9.2	54,270	-26.5
10 to 100 million yen	111,945	27.9	144,667	29.2	127,142	-12.1	126,488	-0.5	100,753	-20.3
under 10 million yen	10,225	17.0	9,459	-7.5	7,009	-25.9	11,770	67.9	5,298	-55.0

Notes: 1.All Industries and Non-Manufacturing except Finance and Insurance, Japan Post Holdings, Japan Post Service, Japan Post Network, Japan Post Bank, and Japan Post Insurance.
: 2.( ): Figures except pure holding company that has financial institutions in subsidiary company.

#### (Reference)

# Operating profits

(100 million yen,%)

	2004		2005	_	2006		2007		2008	
Classification		Percent change		Percent change		Percent change		Percent change		Percent change
All Industries	435,751	18.7	477,034	9.5	492,855	3.3	494,523	0.3	293,546 《280,772》	-40.6 《-43.2》
Manufacturing	184,420	23.4	194,887	5.7	210,234	7.9	213,642	1.6	67,155	-68.6
Non-Manufacturing	251,331	15.4	282,148	12.3	282,620	0.2	280,880	-0.6	226,391 《213,617》	-19.4 《-23.9》

Notes: 1.AII Industries and Non-Manufacturing except Finance and Insurance, Japan Post Holdings, Japan Post Service, Japan Post Network, Japan Post Bank, and Japan Post Insurance.

2. ( ) : Figures except pure holding company that has financial institutions in subsidiary company.

## 3.Ratios of operating profits and ordinary profits to sales

		Ratio of on	erating profit	ts to sales		(%) Ratio of ordinary profits to sales					
Classification	2004	2005	2006	2007	2008	2004	2005	2006	2007	2008	
All Industries	3.1	3.2	3.1	3.1	1.9 <b>《</b> 1.9 <b>》</b>	3.1	3.4	3.5	3.4	2.4 《2.3》	
Manufacturing	4.5	4.5	4.7	4.5	1.5	4.8	5.0	5.3	5.1	2.3	
Food	3.2	2.8	2.4	2.7	1.9	3.4	3.1	2.8	2.8	2.6	
Chemicals	9.3	7.8	8.5	8.0	5.0	9.8	8.6	9.4	8.6	5.5	
Petroleum and coal products	2.9	2.5	1.9	1.2	-1.0	2.8	2.5	2.3	1.4	-0.7	
Iron and steel	10.2	11.1	9.9	8.6	5.7	9.6	10.6	10.0	8.6	5.5	
Metal products	3.9	3.7	3.3	3.7	2.6	4.0	3.7	3.8	4.0	3.0	
General machinery	4.7	5.2	5.9	6.1	2.7	4.9	5.5	6.8	6.6	3.3	
a Electrical machinery	2.8	3.0	3.9	3.4	-0.5	3.4	3.9	4.2	4.3	0.8	
b Information communication electronics	3.7	2.8	3.2	3.0	-2.1	3.9	2.8	3.7	3.3	-0.6	
[a + b]	[3.2]	[2.9]	[3.6]	[3.2]	[-1.2]	[3.6]	[3.4]	[4.0]	[3.9]	[0.2]	
Transportation machinery	4.2	4.8	4.5	4.5	-1.2	4.6	5.8	5.5	5.8	0.8	
Non-Manufacturing	2.5	2.6	2.5	2.5	2.1	2.5	2.8	2.7	2.7	2.4	
Construction	1.7	1.5	1.7	1.6	《2.0》 1.0	1.8	1.7	1.8	1.7	《2.3》 1.3	
Wholesaling and retailing	1.2	1.4	1.2	1.2	0.9	1.5	1.7	1.6	1.5	1.3	
[ including eating and drinking places ]	[1.2]	[1.4]	[1.1]	[1.2]	[0.9]	[1.4]	[1.7]	[1.5]	[1.5]	[1.3]	
Real estate	8.1	9.1	11.0	11.0	8.8	6.5	6.8	10.2	9.2	7.6	
c Information communications	6.1	6.4	5.9	6.2	6.0	6.1	6.7	6.5	6.7	6.2	
d Transportation	4.8	5.0	4.9	4.9	3.4	4.0	4.3	4.4	4.6	3.1	
[c + d]	[5.4]	[5.7]	[5.4]	[5.5]	[4.7]	[5.0]	[5.5]	[5.4]	[5.5]	[4.6]	
Electricity	12.8	10.8	9.3	4.8	2.0	8.6	7.8	6.8	2.7	-0.0	
Services	3.1	2.8	2.9	3.4	3.4 《2.7》	3.3	3.4	3.2	3.7	4.1 《3.4》	
Corporations with capital of					×#					*O #	
1 billion yen or over	4.8	4.9	5.0	4.8	2.7	4.8	5.2	5.5	5.2	3.3	
100 million to 1 billion yen	2.9	2.9	3.0	3.0	2.3	2.9	3.0	3.2	3.1	2.3	
10 to 100 million yen	2.0	2.1	1.9	2.0	1.5	2.1	2.4	2.2	2.1	1.8	
under 10 million yen	0.7	0.3	0.2	0.6	-0.4	0.9	0.9	0.6	1.1	0.4	

Notes: 1.All Industries and Non-Manufacturing except Finance and Insurance, Japan Post Holdings, Japan Post Service, Japan Post Network, Japan Post Bank, and Japan Post Insurance.

2. ( ) Figures except pure holding company that has financial institutions in subsidiary company.

#### 4.Cash dividends

(100 million yen,%)

	2004		2005	-	2006	-	2007	-	2008	-
Classification		Ratio of component		Ratio of component		Ratio of component		Ratio of component		Ratio of component
Net profits for the period	168,210	100.0	231,569	100.0	281,650	100.0	253,728	100.0	73,909 《64,026》	100.0 《100.0》
Bonus for directors	12,313	7.3	15,225	6.6	0	0.0	-	-	-	-
Dividends	85,849	51.0	125,286	54.1	162,174	57.6	140,390	55.3	《-》 122,098 《116,824》	《-》 165.2 《182.5》
Internal reserves	70,048	41.6	91,058	39.3	119,475	42.4	113,338	44.7	-48,189 《-52,798》	-65.2 《-82.5》

Notes: 1.Net profits for the period = ordinary profits + special profits - special losses - corporation tax and inhabitants' tax and enterprise tax - tax expenses adject

<sup>2.</sup> Since fiscal year 2007, the bonus for directors is treated as a cost item substituted for a profit disposal items, therefore it indicates "-"

<sup>3.</sup>Before 2006: Internal reserves = Net profits for the period - Bonus for directors - Dividends

After 2007 : Internal reserves = Net profits for the period - Dividends

<sup>4.</sup> Figures except Finance and Insurance, Japan Post Holdings, Japan Post Service, Japan Post Network, Japan Post Bank, and Japan Post Insurance.

<sup>5. ( ):</sup> Figures except pure holding company that has financial institutions in subsidiary company.

#### 5. Value added

(100 million ven.%)

	2004		2005		2006	1	2007		2008	ilion yen,%)
Classification	200.	Ratio of component		Ratio of component						
Value added	2,741,996	100.0	2,812,265	100.0	2,907,755	100.0	2,854,573	100.0	2,643,278 《2,629,912》	100.0 《100.0》
Salaries and wages	1,915,175	69.8	1,968,475	70.0	2,013,560	69.3	1,981,473	69.4	1,975,017 (1,974,618)	74.7 (75.1)
Interest Rental or leasing expenses for fixed	96,372	3.5	110,198	3.9	96,475	3.3	94,969	3.3	103,915	3.9 《3.9》
and liquid assets	281,664	10.3	272,862	9.7	275,342	9.5	268,020	9.4	272,848 《272,757》	10.3
Taxes and public charges	109,407	4.0	93,894	3.3	125,998	4.3	110,557	3.9	101,867 《101,764》	3.9 《3.8》
Net operating income	339,378	12.4	366,836	13.1	396,379	13.6	399,554	14.0	189,631 《178,060》	7.2 《6.8》
Ratio of value added	19.3		18.6		18.6		18.1		17.5	
Labor productivity(10 thousand yen)	694		676		694		698		《17.5》 639 《635》	

Notes: 1. Value added = salaries and wages + interest + rental or leasing expenses for fixed and liquid assets + taxes and public charges + net operating income(operating income -interest and discounting expenses)

Before 2006: Personal expenses = Directors' remuneration + Salaries and wages(including Bonus for employees) + Welfare expenses

After 2007 : Personal expenses = Directors' remuneration + Bonus for directors + Salaries and wages + Bonus for employees + Welfare expenses

Since fiscal year 2007, the bonus for directors is treated as a cost item substituted for a profit disposal items

Salaries and wages, and bonus for employees are treated separately since fiscal year 2007.

2.Net operating income = operating income - interest

3.Ratio of value added =  $\frac{\text{value added}}{\text{sales}} \times 100$ 

4. Labor productivity = 

value added

number of employees

5. Figures except Finance and Insurance, Japan Post Holdings, Japan Post Service, Japan Post Network, Japan Post Bank, and Japan Post Insurance.

6. ( ): Figures except pure holding company that has financial institutions in subsidiary company.

#### 6.Investment in plant and equipment

(100 million ven %)

									llion yen,%)
2004		2005		2006	-	2007	-	2008	
									Percent change
401.841		386.095		441.365		445.810		275.024	-38.3
400,722	26.7	385,501	-3.8	437,620	13.5	443,062	1.2	279,096	-37.0
120 040	22.4	140 070	10.0	457 604	0.6	476 270	11 0		《 38.3》 -9.3
									-9.3
·						·			
9,409	51.7	12,511	33.0	14,428	15.3	10,058	-30.3	11,029	9.7
13,713	37.0	13,193	-3.8	13,563	2.8	19,223	41.7	19,581	1.9
2,796	108.4	1,678	-40.0	2,806	67.3	2,784	-0.8	3,729	34.0
5,181	84.3	6,344	22.4	9,378	47.8	11,291	20.4	11,276	-0.1
7 044	400.0	5 070	05.4	0.540	44.5	0.707	0.4	7 000	45.7
7,841	103.3	5,873	-25.1	6,546	11.5	6,767	3.4	7,830	15.7
7,578	-26.1	12,616	66.5	13,489	6.9	15,831	17.4	15,183	-4.1
13 766		13 010	-5.5	15 868	22.0	16 716	5.3	17 2/1	3.1
13,700		13,010	-5.5	13,606	22.0	10,710	5.5	17,241	3.1
16,441		14,293	-13.1	17,784	24.4	15,173	-14.7	11,735	-22.7
[30, 207]	[70.8]	[27 303]	1-9 61	[33 652]	[23 3]	[31 889]	[-5.2]	[28 976]	[ 9.1]
			[ 0.0]	[00,002]	[20.0]	[01,000]		[20,570]	[ 0.1]
21,243	9.6	26,209	23.4	25,630	-2.2	28,395	10.8	27,005	-4.9
									-57.3 -55.5
270,000	20.4	242,007	10.0	200,100	10.7	200, 102	4.0	(114,919)	(-57.3)
11,167	14.6	14,885	33.3	12,848	-13.7	9,379	-27.0	15,086	60.9
36.973		34.132	-7.7	31.642	-7.3	37.567	18.7	46.524	23.8
				•					
[41,809]	[-25.5]	[36,610]	[-12.4]	[33,881]	[-7.5]	[39,609]	[16.9]	[51,958]	[31.2]
17,436	-23.6	13,657	-21.7	18,381	34.6	21,821	18.7	20,118	-7.8
35,975		38,539	7.1	46,844	21.5	36,188	-22.7	41,997	16.0
35,251		27,651	-21.6	40,205	45.4	31,220	-22.3	31,723	1.6
[74 007]	[OCE 41	[66 400]	[ 7 4]	[07.040]	[04 5]	[67, 400]	r 22 61	[72 740]	[0.4]
[71,227]	[265.1]	[66,190]	[-7.1]	[87,048]	[31.5]	[67,408]	[-22.6]	[73,719]	[9.4]
11,222	-15.2	12,205	8.8	12,897	5.7	18,461	43.1	19,569	6.0
112 632	10.2	80 301	-20.7	100 837	23.0	105 145	-43	-81 246	-177.3
112,002	10.2	09,301	-20.7	109,007	25.0	100, 140	-4.5	《-81,302》	《-177.3》
231,346	19.5	229,319	-0.9	258,846	12.9	270,508	4.5	136,892	-49.4
40 000	170 F	44 254	0.0	60 745	EE ^	EC 270	10 0	25 402	-37.6
40,292	1/2.0	44,354	-0.2	00,745	55.0	50,376	-10.0	35,183	-31.6
93,887	0.9	98,816	5.2	89,028	-9.9	96,522	8.4	75,639	-21.6
28 315	32.8	13 607	-51 9	24 747	81 Q	22 404	-9.5	27 310	21.9
	400,722 130,849 129,819 9,409 13,713 2,796 5,181 7,841 7,578 13,766 16,441 [30,207] 21,243 270,991 270,993 11,167 36,973 [41,809] 17,436 35,975 35,251 [71,227] 11,222 112,632	Percent change 401,841 400,722 231,44 400,722 231,346 49 32.4 129,819 34.1 9,409 51.7 13,713 37.0 2,796 108.4 5,181 84.3 7,841 103.3 7,578 -26.1 13,766 16,441 [30,207] [70.8] 21,243 9.6 270,991 19.5 270,903 23.4 11,167 14.6 36,973 [41,809] [-25.5] 17,436 -23.6 35,975 35,251 [71,227] [265.1] 11,222 -15.2 112,632 10.2 231,346 19.5 48,292 172.6 93,887 0.9	Percent change	Percent change         Percent change           401,841         23.4         386,095         -3.9           400,722         26.7         385,501         -3.8           130,849         32.4         143,872         10.0           129,819         34.1         143,434         10.5           9,409         51.7         12,511         33.0           13,713         37.0         13,193         -3.8           2,796         108.4         1,678         -40.0           5,181         84.3         6,344         22.4           7,841         103.3         5,873         -25.1           7,578         -26.1         12,616         66.5           13,766         13,010         -5.5           16,441         14,293         -13.1           [30,207]         [70.8]         [27,303]         [-9.6]           21,243         9.6         26,209         23.4           270,991         19.5         242,233         -10.6           36,973         34,132         -7.7           [41,809]         [-25.5]         [36,610]         [-12.4]           17,436         -23.6         13,657         -21.7	Percent change	Percent change	Percent change   Percent   Percent	Percent Change	Percent   Change   Ad   10,841   23.4   386,095   3.9   441,365   14.3   445,810   1.2   275,024   400,722   28.7   385,501   3.9   441,365   14.3   444,861   1.2   279,096   (274,989)   130,849   32.4   143,872   10.0   157,684   9.6   176,378   11.9   160,049   129,819   34.1   143,434   10.5   157,485   9.8   174,901   11.1   159,784   9.409   51.7   12,511   33.0   14,428   15.3   10,058   -30.3   11,029   13,713   37.0   13,193   -3.8   13,563   2.8   19,223   41.7   19,581   2,796   108.4   1,678   -40.0   2,806   67.3   2,784   -0.8   3,729   5,181   84.3   6,344   22.4   9,378   47.8   11,291   20.4   11,276   7,841   103.3   5,873   -25.1   6,546   11.5   6,767   3.4   7,830   7,578   -26.1   12,616   66.5   13,489   6.9   15,831   17.4   15,183   13,766   13,010   -5.5   15,886   22.0   16,716   5.3   17,241   16,441   14,293   -13.1   17,784   24.4   15,173   -14.7   11,735   (30,207)   [70.8]   (27,303)   (-9.6)   (33,652)   (23.3)   (31,889)   (-5.2)   (28,976)   270,993   23.4   242,223   -10.6   283,881   17.1   289,432   -5.0   14,975   270,993   23.4   242,223   -7.7   31,642   -7.3   37,567   18.7   46,524   14,869   (-5.5)   (36,610)   (-12,4)   (33,881)   (-7.5)   (33,682)   (-7.5)   (33,692)   (-7.5)

Notes: 1. Investment in plant and equipment = increases of tangible fixed assets(excluding land)+depreciation expenses.

2. Figures include investment in software. Figures of the lower row exclude investment in software.

3. All Industries and Non-Manufacturing except Finance and Insurance, Japan Post Holdings, Japan Post Service, Japan Post Network, Japan Post Bank, and Japan Post Insurance.

4. ( ): Figures except pure holding company that has financial institutions in subsidiary company.

## 7.Increases in inventories

(100 million yen,%)

Classification	2004	2005	2006	2007	2008
All Industries	9,214	40,872	60,631	58,655	-46,108
Finished goods and merchandise	4,236	11,064	32,967	32,919	《-46,170》 -11,629
Goods in process	-3,000	14,694	21,708	11,328	-29,317
Raw materials and goods in storage	7,978	15,114	5,956	14,408	-5,162
Manufacturing	15,172	21,970	18,552	25,211	-13,586
Petroleum and coal products	3,655	3,974	-2,947	4,302	-7,031
Iron and steel	2,491	2,886	2,117	3,444	3,900
General machinery	2,236	2,571	3,474	3,629	-1,243
a Electrical machinery	-1,026	624	2,497	268	-2,994
b Information communication electronics	504	1,915	2,011	-543	-3,240
[a + b]	[-522]	[2,539]	[4,508]	[-275]	[-6,234]
Precision machinery	719	-188	778	1,171	-434
Non-Manufacturing	-5,958	18,902	42,080	33,444	-32,522 《-32,584》
Construction	-1,625	1,296	5,750	-2,299	-7,987
Wholesaling and retailing	6,360	9,468	17,008	9,109	-12,751
[ including eating and drinking places ]	[6,553]	[9,529]	[17,070]	[9,066]	[-12,714]
Real estate	-12,057	8,608	15,825	22,080	-9,580
Ratio of inventories to sales	7.0	7.1	7.2	7.8	7.7 《7.7》

Notes : 1. Increases in inventories mean increases in inventories during the period.

<sup>2.</sup>Ratio of inventories to sales = inventories (end of the period) × 100

<sup>3.</sup>All Industries and Non-Manufacturing except Finance and Insurance, Japan Post Holdings, Japan Post Service, Japan Post Network, Japan Post Bank, and Japan Post Insurance.

<sup>4. 《 》:</sup> Figures except pure holding company that has financial institutions in subsidiary company.

# 8.Financial items(balance base)

(100 million yen,%)

	2004	_	2005		2006	_	2007		2008	
Classification		Percent change		Percent change		Percent change		Percent change		Percent change
Bills and accounts receivable	2,184,149	5.7	2,320,094	6.2	2,427,988	4.7	2,455,007	1.1	2,087,231	-15.0
Bills and accounts payable	1,797,451	3.6	1,910,030	6.3	1,986,788	4.0	1,980,527	-0.3	《2,082,504》 1,580,660	《-15.2》 -20.2
Short-term borrowings	1,744,841	-0.8	1,799,672	3.1	1,623,641	-9.8	1,623,223	-0.0	《1,580,198》 1,734,727	《-20.2》 6.9
Long-term borrowings	2,657,495	3.6	2,499,726	-5.9	2,617,533	4.7	2,466,646	-5.8	《1,698,156》 2,945,324	《4.6》 19.4
Cash and deposits	1,370,709	6.2	1,403,814	2.4	1,471,060	4.8	1,353,663	-8.0	《2,923,253》 1,431,001	《18.5》 5.7
Short-term securities	156,103	36.0	135,477	-13.2	156,848	15.8	191,687	22.2	《1,426,911》 244,084	《5.4》 27.3
	· ·		,		,				《234,597》	《22.4》
Liquidity ratio	10.6		10.2		10.3		9.8		11.1 《11.0》	

Notes :1. Liquidity ratio = 

cash and deposits + short-term securities(average of the beginning and the end of fiscal year) x 100

<sup>2.</sup> Figures except Finance and Insurance, Japan Post Holdings, Japan Post Service, Japan Post Network, Japan Post Bank, and Japan Post Insurance.

3. 《 》: Figures except pure holding company that has financial institutions in subsidiary company.

#### 9.Raising of funds(flow base)

(100 million yen,%)

	2004		2005		2006		2007		2008	
Classification		Ratio of component		Ratio of component		Ratio of component		Ratio of component		Ratio of component
Raising of funds	476,754	100.0	745,814	100.0	632,820	100.0	540,729	100.0	375,526 《352,114》	100.0 《100.0》
External funds	-319,678	-67.1	-264,844	-35.5	-140,460	-22.2	-33,378	-6.2	126,047 (105,842)	33.6 《30.1》
Capital increases	-169,474	-35.5	-154,128	-20.7	-110,646	-17.5	-102,543	-19.0	-40,738	-10.8
Bond issues	-15,781	-3.3	-10,899	-1.4	-1,331	-0.2	730	0.1	6,082	1.6
Total borrowings	-134,423	-28.2	-99,816	-13.4	-28,483	-4.5	68,435	12.7	160,703	42.8
Long-term borrowings	-59,972	-12.6	-57,092	-7.7	18,214	2.9	383	0.1	89,923	23.9
Short-term borrowings	-74,451	-15.6	-42,724	-5.7	-46,697	-7.4	68,052	12.6	70,780	18.9
Internal funds	796,431	167.1	1,010,657	135.5	773,280	122.2	574,108	106.2	249,479	66.4
Internal reserves	360,421	75.6	581,046	77.9	334,227	52.8	129,599	24.0	《246,271》 -188,006	《69.9》 -50.1
Depreciation expenses	436,010	91.5	429,612	57.6	439,053	69.4	444,508	82.2	437,485	116.5

Notes: 1.Capital increases = increase of capital stock, capital reserves and subscription rights to shares.

When the amount of increase of [(bills receivable + accounts receivable + bills receivable discounted) - (bills

<sup>2.</sup> Amounts of bills receivable discounted are included in short-term borrowings.

<sup>3.</sup> Internal reserves = increase of earned surplus (minus treasury stock), allowance, allowance by special laws and a part of liabilities (such as accrued expense) during a year.

payable + accounts payable)] is negative, the absolute value of the amount is counted as internal reserves.

<sup>4.</sup> Special depreciation expenses are included in depreciation expenses.

<sup>5.</sup> Figures except Finance and Insurance, Japan Post Holdings, Japan Post Service, Japan Post Network, Japan Post Bank, and Japan Post Insurance.
6. ( ): Figures except pure holding company that has financial institutions in subsidiary company.

## 10.Ratio of net worth

Classification	2004	2005	2006	2007	2008
All Industries	29.8	30.1	32.8	33.5	33.9
Manufacturing	42.3	42.7	43.8	43.8	《32.9》 42.3
Non-Manufacturing	24.2	24.3	27.7	28.5	30.4 《28.8》
Corporations with capital of					
1 billion yen or over	37.4	39.1	39.4	39.3	40.8
100 million to 1 billion yen	27.8	26.0	29.0	31.5	32.9
10 to 100 million yen	23.4	22.6	29.0	29.6	29.6
under 10 million yen	11.5	10.1	9.9	11.5	11.4

Notes : 1.Ratio of net worth =  $\frac{\text{Net assets - Subscription rights to shares}}{\text{Liabilities and Net assets}} \times 100$ 

2.All Industries and Non-Manufacturing except Finance and Insurance, Japan Post Holdings, Japan Post Service, Japan Post Network, Japan Post Bank, and Japan Post Insurance.

3. ( ) : Figures except pure holding company that has financial institutions in subsidiary company.

# 11. Ordinary Profits

(100 million yen,%)

	(100 million yen,%)	
Classification	2008	Percent
Crassification		change
All Industries (including Finance and Insurance)	318,788	-
Finance and Insurance	-35,835	-
Banking	-26,135	-
Money lending business etc.	-2,337	-
Financial products transaction dealers	-2,060	-
Futures commodity transaction dealers etc.	2,696	-
Life insurance institutions	-6,610	-
Non-life insurance institutions	-2,584	-
Miscellaneous insurance institutions	1,195	-
All Industries (including Finance and Insurance)		
Corporations with capital of		
1 billion yen or over	155,588	-
100 million to 1 billion yen	55,422	-
10 to 100 million yen	102,548	-
under 10 million yen	5,231	-
Finance and Insurance		
Corporations with capital of		
1 billion yen or over	-38,714	-
100 million to 1 billion yen	1,152	-
10 to 100 million yen	1,795	-
under 10 million yen	-68	-

Notes: 1. Beginning in 2008.

- 2. Figures except Japan Post Holdings, Japan Post Service, Japan Post Network, Japan Post Bank, and Japan Post Insurance.
- 3. Money lending business etc. are non-deposit money corporations, including lending and credit card business.
- Financial products transaction dealers are those engaged in Type
   Financial products transaction and limited to those engaged in Securities-Related Business.
- Futures commodity transaction dealers etc. are futures commodity transaction dealers, investment advisory and agent services, investment management services and auxiliaries for financial products transaction.

## 12.Cash dividends

(100 million ven.%)

	(100 m	illion yen,%)	
	2008		
Classification		Ratio of	
		component	
All Industries			
(including Finance and Insurance)			
,			
Net profits for the period	28,120	100.0	
·	,		
Dividends	138,570	492.8	
Internal reserves	-110,450	-392.8	
Finance and Insurance			
Net profits for the period	-45,789	100.0	
Dividends	16,472	-36.0	
Internal reserves	-62,261	136.0	
1111011101 10001100	-02,201	130.0	

Notes: 1.Beginning in 2008.

2.Net profits for the period = ordinary profits + special profits - special losses - corporation tax and inhabitants' tax and enterprise tax - tax expenses adject

3. Internal reserves = Net profits for the period - Dividends

4. Figures except Japan Post Holdings, Japan Post Service, Japan Post Network, Japan Post Bank, and Japan Post Insurance.

## 13.Investment in plant and equipment

	(100 million yen,%	
Classification	2008	Percent
Classification		change
All Industries (including Finance and Insurance)	284,826	-
	(286,959)	(-)
Finance and Insurance	9,802	-
	(7,863)	(-)
Banking	10,609	-
Money lending business etc.	-7,381	-
Financial products transaction dealers	1,877	-
Futures commodity transaction dealers etc.	959	-
Life insurance institutions	2,588	-
Non-life insurance institutions	686	-
Miscellaneous insurance institutions	464	-
All Industries (including Finance and Insurance)		
Corporations with capital of		
1 billion yen or over	144,733	-
100 million to 1 billion yen	35,714	-
10 to 100 million yen	76,304	-
under 10 million yen	28,074	-
Finance and Insurance		
Corporations with capital of		
1 billion yen or over	7,841	-
100 million to 1 billion yen	531	-
10 to 100 million yen	665	-
under 10 million yen	765	-

Notes: 1. Beginning in 20

2. Investment in plant and equipment = increases of tangible fixed assets(excluding land)+depreciation expenses.

- 3. Figures include investment in software. Figures of the lower row exclude investment in software.
- 4. Figures except Japan Post Holdings, Japan Post Service, Japan Post Network, Japan Post Bank, and Japan Post Insurance.
- 5. Money lending business etc. are non-deposit money corporations, including lending and credit card business.
- Financial products transaction dealers are those engaged in Type Financial products transaction
  and limited to those engaged in Securities-Related Business.
- Futures commodity transaction dealers etc. are futures commodity transaction dealers, investment advisory and agent services, investment management services and auxiliaries for financial products transaction.

# 14.Ratio of net worth

	(%)
Classification	2008
All Industries (including Finance and Insurance)	18.1
Finance and Insurance	4.5
All Industries (including Finance and Insurance)	
Corporations with capital of	
1 billion yen or over	15.4
100 million to 1 billion yen	27.1
10 to 100 million yen	28.0
under 10 million yen	10.1
Finance and Insurance	
Corporations with capital of	
1 billion yen or over	4.3
100 million to 1 billion yen	8.3
10 to 100 million yen	8.4
under 10 million yen	2.1

Notes: 1.Beginning in 2008.

2.Ratio of net worth = Net assets - Subscription rights to shares
Liabilities and Net assets

3. Figures except Japan Post Holdings, Japan Post Service, Japan Post Network, Japan Post Bank, and Japan Post Insurance.