

Financial Statements Statistics of Corporations by Industry, Annually  
1. Sales

Classification	(100 million yen,%)									
	2000	Percent change	2001	Percent change	2002	Percent change	2003	Percent change	2004	Percent change
Total	14,350,278	3.7	13,382,065	6.7	13,268,020	0.9	13,346,737	0.6	14,203,559	6.4
Manufacturing	4,209,817	6.5	3,828,584	9.1	3,775,312	1.4	3,849,499	2.0	4,096,885	6.4
Food	516,196	5.7	427,092	17.3	446,977	4.7	418,198	6.4	449,955	7.6
Chemicals	374,838	8.2	356,065	5.0	359,496	1.0	375,180	4.4	359,901	4.1
Petroleum and Coal products	135,092	19.1	137,630	1.9	143,586	4.3	146,273	1.9	161,922	10.7
Iron and Steel	124,614	6.3	122,245	1.9	125,124	2.4	129,350	3.4	156,049	20.6
Metal products	228,977	21.9	197,490	13.8	169,866	14.0	160,660	5.4	198,491	23.5
General machinery	281,240	6.5	262,320	6.7	270,826	3.2	303,135	11.9	322,410	6.4
a Electrical machinery	894,342	8.8	738,542	17.4	684,730	7.3	699,690	2.2	468,263	
b Information Communication Electronics									347,226	
[ a + b ]									[815,489]	[16.6]
Transportation machinery	534,237	3.2	534,048	0.0	551,196	3.2	591,122	7.2	585,497	1.0
Non-manufacturing	10,140,461	2.6	9,553,482	5.8	9,492,707	0.6	9,497,238	0.0	10,106,673	6.4
Construction	1,445,454	0.1	1,393,537	3.6	1,354,464	2.8	1,274,554	5.9	1,248,007	2.1
Wholesaling and Retailing	5,535,824	0.6	5,276,249	4.7	5,164,403	2.1	5,103,098	1.2	5,344,470	
[included Eating and drinking places]									[5,558,053]	[8.9]
Real estate	299,054	7.6	318,582	6.5	334,761	5.1	336,283	0.5	332,507	1.1
c Information Communications	798,763	11.8	784,784	1.8	805,872	2.7	832,882	3.4	527,569	
d Transportation									588,034	
[ c + d ]									[1,115,603]	[33.9]
Electricity	163,702	2.9	160,658	1.9	155,553	3.2	151,459	2.6	161,345	6.5
Services	1,835,464	9.6	1,559,182	15.1	1,613,375	3.5	1,738,957	7.8	1,531,159	11.9
Corporations with capital of										
1 billion yen or over	5,269,673	3.9	5,125,371	2.7	5,007,745	2.3	5,085,312	1.5	5,392,590	6.0
100 million to 1 billion yen	2,167,131	3.5	1,970,251	9.1	2,032,211	3.1	2,103,239	3.5	2,328,367	10.7
10 to 100 million yen	5,926,357	6.7	5,265,085	11.2	5,229,188	0.7	5,119,914	2.1	5,343,070	4.4
under 10 million yen	987,118	11.4	1,021,358	3.5	998,875	2.2	1,038,271	3.9	1,139,532	9.8

## 2. Ordinary profits

(100 million yen, %)

Classification	2000		2001		2002		2003		2004	
		Percent change		Percent change		Percent change		Percent change		Percent change
Total	358,660	33.2	282,469	21.2	310,049	9.8	361,989	16.8	447,035	23.5
Manufacturing	164,259	45.4	106,166	35.4	121,391	14.3	150,863	24.3	194,725	29.1
Food	15,714	11.2	12,635	19.6	12,702	0.5	13,350	5.1	15,218	14.0
Chemicals	31,281	17.7	26,042	16.7	27,442	5.4	28,130	2.5	35,344	25.6
Petroleum and Coal products	2,066	52.0	1,934	6.4	1,692	12.5	1,737	2.7	4,558	162.3
Iron and Steel	3,577	192.9	297	91.7	2,861	861.7	6,332	121.3	14,966	136.3
Metal products	5,506	53.3	4,788	13.0	3,543	26.0	5,638	59.1	7,958	41.2
General machinery	11,316	161.2	7,184	36.5	6,157	14.3	10,791	75.3	15,892	47.3
a Electrical machinery	35,472	86.8	761	97.9	11,926	1,467.2	21,392	79.4	16,077	
b Information Communication Electronics									13,676	
[ a + b ]									[29,753]	[39.1]
Transportation machinery	17,769	47.8	22,244	25.2	25,249	13.5	28,509	12.9	27,114	4.9
Non-manufacturing	194,401	24.4	176,303	9.3	188,658	7.0	211,125	11.9	252,310	19.5
Construction	23,240	5.2	18,949	18.5	18,124	4.4	19,883	9.7	22,994	15.6
Wholesaling and Retailing	64,586	22.9	55,852	13.5	59,412	6.4	68,054	14.5	78,140	
[included Eating and drinking places]									[80,515]	[18.3]
Real estate	15,730	43.1	19,391	23.3	23,880	23.2	17,584	26.4	21,673	23.3
c Information Communications	27,305	25.4	22,935	16.0	36,262	58.1	39,124	7.9	32,256	
d Transportation									23,461	
[ c + d ]									[55,717]	[42.4]
Electricity	10,901	7.4	10,367	4.9	10,040	3.1	10,738	7.0	13,807	28.6
Services	48,621	32.6	44,949	7.6	36,491	18.8	51,630	41.5	49,844	3.5
Corporations with capital of										
1 billion yen or over	193,945	26.4	153,337	20.9	183,480	19.7	209,919	14.4	257,853	22.8
100 million to 1 billion yen	50,578	19.7	39,565	21.8	46,613	17.8	55,819	19.7	67,011	20.1
10 to 100 million yen	109,678	42.1	84,546	22.9	83,706	1.0	87,515	4.5	111,945	27.9
under 10 million yen	4,459	*	5,022	12.6	3,751	174.7	8,736	*	10,225	17.0

Note : \* can not be compared because of the negative figure in the previous year.

(reference)

## Operating profits

(100 million yen,%)

Classification	2000		2001		2002		2003		2004	
		Percent change		Percent change		Percent change		Percent change		Percent change
Total	376,649	28.7	295,613	21.5	320,423	8.4	367,202	14.6	435,751	18.7
Manufacturing	160,097	37.8	102,842	35.8	121,957	18.6	149,405	22.5	184,420	23.4
Non-manufacturing	216,552	22.7	192,771	11.0	198,465	3.0	217,797	9.7	251,331	15.4

### 3.Ratios of operating profits and ordinary profits to sales

(%)

Classification	Ratio of operating prof to sales					Ratio of ordinary profits to sales				
	2000	2001	2002	2003	2004	2000	2001	2002	2003	2004
Total	2.6	2.2	2.4	2.8	3.1	2.5	2.1	2.3	2.7	3.1
Manufacturing	3.8	2.7	3.2	3.9	4.5	3.9	2.8	3.2	3.9	4.8
Food	3.0	2.9	2.8	3.3	3.2	3.0	3.0	2.8	3.2	3.4
Chemicals	8.1	7.1	7.6	7.5	9.3	8.3	7.3	7.6	7.5	9.8
Petroleum and Coal products	1.8	1.2	1.3	1.3	2.9	1.5	1.4	1.2	1.2	2.8
Iron and Steel	4.3	1.4	3.4	5.9	10.2	2.9	0.2	2.3	4.9	9.6
Metal products	2.0	2.3	2.2	3.4	3.9	2.4	2.4	2.1	3.5	4.0
General machinery	4.0	2.5	2.2	3.7	4.7	4.0	2.7	2.3	3.6	4.9
a Electrical machinery	} 3.9	0.1	1.5	2.8	2.8	} 4.0	0.1	1.7	3.1	3.4
b Information Communication Electronics					3.7					
[ a + b ]					[3.2]					[3.6]
Transportation machinery	3.0	4.2	4.7	4.5	4.2	3.3	4.2	4.6	4.8	4.6
Non-manufacturing	2.1	2.0	2.1	2.3	2.5	1.9	1.8	2.0	2.2	2.5
Construction	1.6	1.4	1.3	1.4	1.7	1.6	1.4	1.3	1.6	1.8
Wholesaling and Retailing	1.0	0.8	1.0	1.2	1.2	1.2	1.1	1.2	1.3	1.5
[included Eating and drinking places]					[1.2]					[1.4]
Real estate	8.6	9.7	9.6	7.5	8.1	5.3	6.1	7.1	5.2	6.5
c Information Communications	} 4.5	3.8	5.1	5.1	6.1	} 3.4	2.9	4.5	4.7	6.1
d Transportation					4.8					
[ c + d ]					[5.4]					[5.0]
Electricity	13.5	12.6	12.0	12.0	12.8	6.7	6.5	6.5	7.1	8.6
Services	2.8	3.0	2.2	2.9	3.1	2.6	2.9	2.3	3.0	3.3
Corporations with capital of										
1 billion yen or over	4.1	3.3	4.0	4.4	4.8	3.7	3.0	3.7	4.1	4.8
100 million to 1 billion yen	2.4	2.1	2.4	2.7	2.9	2.3	2.0	2.3	2.7	2.9
10 to 100 million yen	1.8	1.6	1.5	1.6	2.0	1.9	1.6	1.6	1.7	2.1
under 10 million yen	0.0	0.1	0.8	0.4	0.7	0.5	0.5	0.4	0.8	0.9

## 4.Division of profits

(100 million yen,%)

Classification	2000		2001		2002		2003		2004	
		Percent change		Percent change		Percent change		Percent change		Percent change
Net profits for the period	84,173	100.0	4,656	*	62,230	100.0	131,601	100.0	168,210	100.0
Bonus for directors	8,064	9.6	5,650	*	8,967	14.4	9,677	7.3	12,313	7.3
Dividends	48,316	57.4	44,956	*	65,093	104.6	72,335	55.0	85,849	51.0
Internal reserves	27,793	33.0	55,262	*	11,830	19.0	49,589	37.7	70,048	41.6

Note : net profits for the period = ordinary profits + special profits - special losses -  
 corporation tax and inhabitants' tax and enterprise tax - tax expenses adjust

## 5.Value added

(100 million yen,%)

Classification	2000		2001		2002		2003		2004	
		Ratio of component		Ratio of component		Ratio of component		Ratio of component		Ratio of component
Value added	2,766,294	100.0	2,568,917	100.0	2,578,691	100.0	2,574,611	100.0	2,741,996	100.0
Salaries and wages	2,025,373	73.2	1,928,607	75.1	1,899,189	73.7	1,843,033	71.6	1,915,175	69.8
Interest	135,564	4.9	116,524	4.5	109,119	4.2	101,961	4.0	96,372	3.5
Rental or leasing expenses for fixed and liquid assets	256,993	9.3	247,182	9.6	258,664	10.0	268,181	10.4	281,664	10.3
Taxes and public charges	107,279	3.9	97,515	3.8	100,415	3.9	96,195	3.7	109,407	4.0
Net operating income	241,085	8.7	179,089	7.0	211,304	8.2	265,241	10.3	339,378	12.4
Ratio of value added	19.3		19.2		19.4		19.3		19.3	
Labor productivity(10 thousand yen)	702		695		712		703		694	

- Notes :
- 1.value added = salaries and wages + interest + rental or leasing expenses for fixed and liquid assets + taxes and public charges + net operating income(operating income - interest and discounting expenses)
  - 2.net operating income = operating income - interest
  - 3.ratio of value added =  $\frac{\text{value added}}{\text{sales}} \times 100$
  - 4.labor productivity =  $\frac{\text{value added}}{\text{number of employees}}$

## 6. Investment in plant and equipment

(100 million yen.%)

Classification	2000		2001		2002		2003		2004	
		Ratio of component		Ratio of component		Ratio of component		Ratio of component		Ratio of component
Total	388,962	8.6	365,023	6.2	297,479	18.5	316,319	6.3	400,722	26.7
Manufacturing	132,383	18.6	370,939		299,610	19.2	325,610	8.7	401,841	23.4
Food	13,763	6.1	112,915	14.7	90,390	19.9	96,835	7.1	129,819	34.1
Chemicals	13,678	7.9	115,358		91,849	20.4	98,797	7.6	130,849	32.4
Petroleum and Coal products	1,462	8.4	11,383	17.3	8,911	21.7	6,037	32.2	9,304	54.1
Iron and Steel	4,627	2.2	14,779	8.1	12,615	14.6	9,850	21.9	13,610	38.2
Metal products	4,301	11.1	292	80.1	2,620	798.2	1,319	49.7	2,811	113.2
General machinery	6,922	14.8	5,164	11.6	3,750	27.4	2,743	26.8	5,061	84.5
a Electrical machinery			5,171	20.2	3,489	32.5	3,826	9.7	7,827	104.6
b Information Communication Electronics			5,732	17.2	4,705	17.9	9,984	112.2	7,432	25.6
[ a + b ]	39,266	62.2	24,058	38.7	14,229	40.9	17,096	20.1	13,778	
Transportation machinery	14,900	1.0	16,234	9.0	15,922	1.9	18,983	19.2	20,938	10.3
Non-manufacturing	256,579	4.0	252,108	1.7	207,089	17.9	219,484	6.0	270,903	23.4
Construction	7,455	48.5	255,581		207,761	18.7	226,813	9.2	270,992	19.5
Wholesaling and Retailing	49,550	26.1	13,826	85.5	9,158	33.8	9,611	4.9	11,149	16.0
[included Eating and drinking places]			44,346	10.5	32,663	26.3	55,420	69.7	36,861	
Real estate	16,373	42.8	14,701	10.2	12,922	12.1	22,795	76.4	17,392	23.7
c Information Communications			53,376	20.8	49,221	7.8	19,719	59.9	35,044	
d Transportation			53,376	20.8	49,221	7.8	19,719	59.9	35,247	
[ c + d ]	67,379	34.6	53,376	20.8	49,221	7.8	19,719	59.9	35,247	
Electricity	23,576	13.4	21,441	9.1	16,086	25.0	13,248	17.6	11,190	15.5
Services	87,746	7.1	100,542	14.6	85,097	15.4	95,458	12.2	113,704	19.1
Corporations with capital of										
1 billion yen or over	218,215	6.6	203,808	6.6	175,105	14.1	184,154	5.2	229,834	24.8
100 million to 1 billion yen	57,875	5.2	48,158	16.8	40,972	14.9	17,918	56.3	48,053	168.2
10 to 100 million yen	95,138	13.1	94,928	0.2	66,343	30.1	92,980	40.2	94,685	1.8
under 10 million yen	17,734	22.1	18,129	2.2	15,059	16.9	21,267	41.2	28,150	32.4

Note : 1. Investment in plant and equipment = increases of tangible fixed assets(excluding land)+depreciation expenses.

2. Figures exclude investment in software. Figures of the lower row include investment in software.

## 7.Increases in inventories

(100 million yen,%)

Classification	2000	2001	2002	2003	2004
Total	13,220	58,054	53,298	16,243	9,214
Finished goods and merchandise	13,172	24,134	26,818	7,492	4,236
Goods in process	7,690	25,775	21,813	6,615	3,000
Raw materials and goods in strange	7,642	8,146	4,667	2,137	7,978
Manufacturing	6,560	24,694	14,641	4,290	15,172
Petroleum and Coal products	2,694	931	1,878	211	3,655
Iron and Steel	16	1,295	1,526	416	2,491
General machinery	1,076	1,718	859	1,323	2,236
a Electrical machinery	}	12,833	6,779	1,245	1,026
b Information Communication Electronics					504
[ a + b ]					[ 522 ]
Precision machinery	1,194	778	514	587	719
Non-manufacturing	19,780	33,360	38,657	11,953	5,958
Construction	11,195	13,544	17,620	8,429	1,625
Wholesales and Retails	1,590	12,713	9,982	986	6,360
[included Eating and drinking places]					[6,553]
Real estate	10,375	3,855	7,521	4,052	12,057
Ratio of inventories to sales	7.8	7.8	7.6	7.2	7.0

Notes : 1.increases in inventories mean increases in inventories during the period.

2.ratio of inventories to sales =  $\frac{\text{inventories (end of the period)}}{\text{sales}} \times 100$

## 8.Financial items(total industry)

(100 million yen,%)

Classification	2000		2001		2002		2003		2004	
		Percent change		Percent change		Percent change		Percent change		Percent change
Bills and accounts receivable	2,375,701	6.0	2,161,631	9.0	2,053,580	5.0	2,066,765	0.6	2,184,149	5.7
Bills and accounts payable	1,990,596	9.2	1,750,047	12.1	1,697,824	3.0	1,735,343	2.2	1,797,451	3.6
Short-term borrowings	1,996,049	8.0	1,999,991	0.2	1,874,462	6.3	1,759,538	6.1	1,744,841	0.8
Long-term borrowings	2,845,427	5.8	2,728,934	4.1	2,705,051	0.9	2,564,788	5.2	2,657,495	3.6
Cash and deposits	1,415,407	5.1	1,309,303	7.5	1,334,888	2.0	1,290,603	3.3	1,370,709	6.2
Short-term securities	192,427	38.8	139,191	27.7	131,425	5.6	114,758	12.7	156,103	36.0
Liquidity ratio	11.6		11.1		11.3		10.4		10.6	

Note : liquidity ratio =  $\frac{\text{cash and deposits} + \text{short-term securities}(\text{average of the beginning and the end of fiscal year})}{\text{sales}} \times 100$

## 9.Raising of funds

(100 million yen,%)

Classification	2000		2001		2002		2003		2004	
		componen t		componen t		componen t		componen t		componen t
Raising of funds	571,927	100.0	331,737	100.0	177,127	100.0	459,989	100.0	476,754	100.0
External funds	105,163	18.4	67,493	20.3	235,477	132.9	260,079	56.5	319,678	67.1
Capital increases	44,637	7.8	642	0.2	42,755	24.1	80,305	17.5	169,474	35.5
Bond issues	33,974	5.9	22,521	6.8	18,297	10.3	399	0.1	15,781	3.3
Total borrowings	115,826	20.3	44,330	13.4	174,425	98.5	180,173	39.2	134,423	28.2
Long-term borrowings	113,093	19.8	36,993	11.2	106,676	60.2	40,803	8.9	59,972	12.6
Short-term borrowings	2,733	0.5	7,337	2.2	67,749	38.3	139,370	30.3	74,451	15.6
Internal funds	677,090	118.4	399,230	120.3	412,604	232.9	720,068	156.5	796,432	167.1
Internal reserves	260,501	45.6	7,452	2.2	22,404	12.6	291,999	63.5	360,422	75.6
Depreciation expenses	416,589	72.8	406,682	122.6	390,200	220.3	428,069	93.1	436,010	91.5

Notes : 1.capital increases = Increase of capital stock and capital reserves

2.amounts of bills receivable discounted are included in short-term borrowings.

3.internal reserves = Increase of earned surplus (minus treasury stock),allowance,allowance by special laws and a part of liabilities( such as accrued expense ) during a year.

When amount of increase of [(bills receivable + accounts receivable + bills receivable discounted ) - (bills payable + accounts payable )] is negative, the absolute value of the amount is counted as internal reserves.

4.Special depreciation expenses are included in depreciation expenses.

## 10.Ratio of net worth

(%)

Classification	2000	2001	2002	2003	2004
Total	25.7	25.2	27.4	28.3	29.8
Manufacturing	38.5	38.1	39.0	40.7	42.3
Non-manufacturing	19.7	19.1	22.0	22.5	24.2
Corporations with capital of					
1 billion yen or over	32.8	32.7	33.7	35.7	37.4
100 million to 1 billion yen	20.4	22.1	24.1	25.2	27.8
10 to 100 million yen	20.9	18.6	23.0	23.3	23.4
under 10 million yen	9.7	8.0	10.2	4.5	11.5

Note : ratio of net worth =  $\frac{\text{net worth}}{\text{liabilities and net worth}} \times 100$